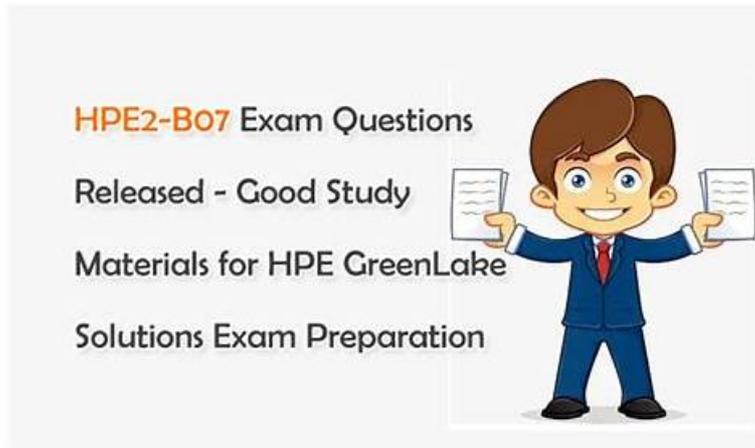


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## HPE GreenLake Solutions Sample Questions (Q81-Q86):

### NEW QUESTION # 81

What differentiates GreenLake sizing from traditional methods?

(Select two.)

Response:

- A. Dynamic resource allocation
- B. Pre-defined hardware dependencies
- C. Static infrastructure design
- D. Consumption-based capacity planning

Answer: A,D

### NEW QUESTION # 82

What factors are critical for managing changes to GreenLake solutions?  
(Select two.)

Response:

- A. Documenting additional costs
- B. Creating detailed change orders
- C. Standardizing new configurations
- D. Avoiding discussions on scalability updates

**Answer: A,B**

#### NEW QUESTION # 83

What is an HPE Partner's responsibility in the post-sales process?

Response:

- A. Supporting the delivery of agreed-upon services
- B. Avoiding collaboration with HPE delivery teams
- C. Managing GreenLake contracts
- D. Limiting solution customization options

**Answer: A**

#### NEW QUESTION # 84

Who are the key parties involved in GreenLake contracts?

(Select two.)

Response:

- A. Independent hardware vendors
- B. HPE Financial Services
- C. Public cloud providers
- D. Customer

**Answer: B,D**

#### NEW QUESTION # 85

How does the Mapbook assist in qualifying GreenLake opportunities?

Response:

- A. By predicting workload performance over time
- B. By matching customer requirements to GreenLake solutions
- C. By providing automated deployment services
- D. By consolidating hardware monitoring tools

**Answer: B**

#### NEW QUESTION # 86

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