

100% Pass 2026 Marvelous Salesforce Exam Consumer-Goods-Cloud-Accredited-Professional Simulator Fee



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The most important part of Salesforce Consumer-Goods-Cloud-Accredited-Professional exam preparation is practice, and the right practice is often the difference between success and failure. ITPassLeader also makes your preparation easier with practice test software to help you get hands-on exam experience before the actual Salesforce Consumer Goods Cloud Accredited Professional (Consumer-Goods-Cloud-Accredited-Professional) exam. After consistent practice, the final exam will not be too difficult for a student who has already practiced from real Salesforce Consumer-Goods-Cloud-Accredited-Professional exam questions.

Salesforce Consumer Goods Cloud Accredited Professional certification exam is designed to test the knowledge and skills of professionals who work within the consumer goods industry. Consumer-Goods-Cloud-Accredited-Professional Exam covers a wide range of topics, including the features and functionality of the Consumer Goods Cloud platform, as well as best practices for using the platform to improve sales and marketing efforts.

Salesforce Consumer Goods Cloud Accredited Professional exam is a certification program designed for professionals in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification is awarded to individuals who have demonstrated their knowledge and skills in implementing and using Salesforce Consumer Goods Cloud. Consumer Goods Cloud is a specialized Salesforce product that helps consumer goods companies manage their sales and distribution processes more efficiently.

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Salesforce Consumer Goods Cloud Accredited Professional certification is an essential credential for professionals who want to advance their careers in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification demonstrates that the individual has a thorough understanding of the Consumer Goods Cloud and can use it to improve the sales and

distribution processes of their organization. It also indicates that the individual has a deep knowledge of the industry and understands the unique challenges and opportunities of consumer goods companies.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q78-Q83):

NEW QUESTION # 78

ABC Telecom wishes to offer certain offers to retain its outgoing customers. They would like to give pricing adjustments across the catalog. They also want their agents to have the ability to give runtime adjustments and wish to have the approval process defined around the same.

Which feature should the Consultant suggest to address the above requirements?

- A. Customizations using CPQ Hooks
- B. Adjustments using Context rules
- C. Discounts
- D. Promotions

Answer: C

Explanation:

In Salesforce Industries (formerly Vlocity) environments—especially relevant for Telecom, Media, and Energy—scenarios involving runtime price changes, agent-driven adjustments, and approval workflows are handled through Discounts, not Promotions or Context Rules. Discounts are specifically designed to allow flexible, rule-driven, and approval-controlled adjustments across the catalog, making them ideal when a company wants to equip call-center or retention agents with the ability to negotiate offers with outgoing customers.

Salesforce's public guidance explains that Discounts support both manual and automated application methods. Administrators can enable runtime/manual discounts, specify discount types (percentage or fixed amount), and attach approval rules via the Industries Pricing Compliance framework. These can be targeted across the entire product catalog, specific product hierarchies, or only selected offers. This aligns perfectly with ABC Telecom's requirement to apply pricing adjustments across the catalog and allow agents to make on-the-spot price changes.

While Promotions are useful for predefined marketing offers, they do not support agent-driven runtime flexibility. Context Rules automate pricing logic but do not provide agent-level manual control. CPQ Hooks require custom development and are not intended for business-driven discounting workflows.

Therefore, Discounts are the recommended and Salesforce-aligned feature for agent-controlled runtime adjustments, catalog-wide applicability, and approval process integration, exactly matching the needs of a telecom retention team.

NEW QUESTION # 79

Which statement is true about action plan templates?

- A. Action plan templates are ready to use after saving
- B. Action plan templates can have multiple orders and delivery tasks
- C. Action plan templates can have multiple planogram, inventory and promotion checks
- D. Action plan templates are not extensible through Apex

Answer: C

Explanation:

Action plan templates can have multiple planogram, inventory and promotion checks, which are predefined tasks that can be assigned to field reps to perform during their store visits. These tasks help to ensure compliance and optimize product placement and availability. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 26-27.

NEW QUESTION # 80

How can a Field Sales Manager access a photo taken by a Field Rep of a defective In-store asset

- A. The photo is linked to the asset check task
- B. The photo is sent directly to the manager's email
- C. The photos linked to the asset record
- D. The photo is linked to the visit record

Answer: D

Explanation:

Field Sales Managers can access photos taken by Field Reps of defective in-store assets through the asset record to which the photos are linked. This provides a direct association between the asset and its condition.

NEW QUESTION # 81

Which methodology does Salesforce Maps offer to facilitate the addition of geocoordinates for each retail store location by an admin?

- A. Under geolocation in setting, enable the 'automate geocoordinate mapping to retail store' option.
- B. Create a new map layer containing the desired retail store locations and execute the 'add geocodes' mass action.
- C. Set up a batch job through Salesforce Maps automation to read an address field and add geocoordinates to selected fields,
- D. Click on the individual retail store marker and copy/paste the coordinates from the tooltip to the corresponding retail store longitude and latitude fields.

Answer: C

NEW QUESTION # 82

How can an Account Manager visualize store visits in their territory for the day by their current status?

- A. By creating a map layer using accounts as a base object and color code the markers by status
- B. By creating a map layer using retail store as the base object and represent the markers by shape
- C. By creating a map layer using visits as the base object and color code the markers by status
- D. By creating a Map Layer using retail store search filters by status and color code the markers by status

Answer: C

NEW QUESTION # 83

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