

2026 Sales-Cloud-Consultant Valid Real Exam 100% Pass | Latest Reliable Sales-Cloud-Consultant Test Notes: Salesforce Certified Sales Cloud Consultant



**ಕೂಡಲೇ
ಬೇಕಾಗಿದ್ದಾರೆ**

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Salesforce Sales-Cloud-Consultant Certification Exam consists of 60 multiple-choice questions that must be completed in 105 minutes. Sales-Cloud-Consultant exam is administered online and can be taken from anywhere, provided there is a reliable internet connection. Salesforce recommends that candidates prepare for the exam by reviewing the Salesforce Sales Cloud Consultant study guide, attending Salesforce training courses, and gaining hands-on experience with Salesforce Sales Cloud.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q173-Q178):

NEW QUESTION # 173

In order to increase and promote adoption, sales management at Cloud Kicks wants sales representatives to follow Opportunities they create.

Which two actions should the Consultant recommend to create a solution?

Choose 2 answers

- A. Use Process Builder with an Action Type of Follow Chatter when a record is created or edited.
- **B. Turn on the Chatter feed settings that enable users to automatically follow records that they create.**
- **C. Create a report with newly created Opportunities and have sales management subscribe to the report.**
- D. Turn on the Chatter feed settings that enables stage notifications to opportunity owners.

Answer: B,C

NEW QUESTION # 174

Cloud Kicks rents its sales operations team to place orders for United States customers in Sales Ootid. The sales ops team needs to calculate sales tax on the orders. Sales tax is a complex calculation based on tax law that may change at any time.

What should the consultant recommend to meet the requirement?

- A. A spreadsheet with formulas
- **B. An app from the AppExchange**
- C. A formula field on the Order object
- D. A screen flow for orders

Answer: B

NEW QUESTION # 175

If a user is deactivated what happens to their Chatter settings?

Answer:

Explanation:

If Chatter is enabled and a user is deactivated, the user is removed from Following and Followers lists.

NEW QUESTION # 176

Northern Trail Outfitters has its sales support team enter new prospecting leads for sales representatives.

Which three actions should be implemented to enforce data quality and accuracy once the new lead has been qualified and the opportunity has been created to track the deal? (Choose three.)

- **A. Map custom lead fields to corresponding custom opportunity fields.**
- **B. Enable validation rules on the lead.**
- **C. Enable the lead conversion permission.**
- D. Enable validation rules on the opportunity.
- E. Create an Apex trigger to perform data quality checks.

Answer: A,B,C

Explanation:

Explanation/Reference:

NEW QUESTION # 177

You have an Opportunity in the Value Proposition stage, for an amount of \$1,000 that has a 50% Probability of closing. If all goes well, and this Opportunity closes, how much revenue will be realized?

- A. \$750
- B. \$500
- C. \$1,000

Answer: C

NEW QUESTION # 178

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