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## Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q93-Q98):

### NEW QUESTION # 93

What is the limit on the category hierarchy in terms of child records in B2B Commerce?  
Choose 7 option.

Send a comment about this question

- A. 5.0
- B. 2.0
- C. 3.0
- D. 4.0

**Answer: A**

Explanation:

The limit on the category hierarchy in terms of child records in B2B Commerce is C. 5.0. This means that within the category structure, a parent category can have up to five levels of child categories beneath it. This hierarchical structure allows for organizing products into categories and subcategories, providing a clear and navigable structure for users.

#### **NEW QUESTION # 94**

An Administrator needs to add a B2B Commerce store to a site that already exists.

Which two Experience Cloud templates could the Administrator use for this?

- A. Customer Service
- B. Visualforce + Tabs
- C. Build Your Own
- D. Customer Account Portal

**Answer: C,D**

Explanation:

To add a B2B Commerce store to an existing site, the Administrator could use the A. Customer Account Portal or B. Build Your Own Experience Cloud templates. The Customer Account Portal template provides a framework for account management and commerce functionalities, while the Build Your Own template offers flexibility in designing a custom experience that can include B2B Commerce features.

#### **NEW QUESTION # 95**

A client would like to set up a Priority Pricing Model.

On which object is the Priority field that determines the priority of pricing?

- A. Price Book
- B. Buyer Group
- C. Entitlement Policy
- D. Buyer Group Price Book

**Answer: D**

Explanation:

For setting up a Priority Pricing Model, the Priority field that determines the priority of pricing is found on the D. Buyer Group Price Book object. This field allows administrators to define the precedence of price books for different buyer groups, ensuring that the correct pricing is applied based on predefined priorities.

#### **NEW QUESTION # 96**

What must an Administrator set up in order to use an approved entity in a CRM collection?

- A. Global List view
- B. Service List View
- C. Sales List View
- D. CRM List view

**Answer: D**

Explanation:

To use an approved entity in a CRM collection, an Administrator must set up a CRM List view (C). This setup enables the organization of entities such as contacts, accounts, or custom objects within the CRM to be part of targeted collections, facilitating segmentation and targeted actions. The CRM List View provides a framework for defining the criteria and filters that determine which records are included in a collection, supporting personalized and efficient CRM strategies. Global (A), Sales (B), and Service (D) List Views are also used within Salesforce but are tailored for broader or different contexts than CRM collections.

#### NEW QUESTION # 97

An Administrator has completed setting up CMS workspace with images for one of their B2B Commerce sites. However, when trying to add an image to the Product record, the Administrator noticed there are no images available to select. What could be causing this to happen?

- A. The Content admin permission set was not assigned to the Administrator in Setup.
- B. The Administrator was not added as a contributor in the Store Administration page.
- C. The CMS workspace is still in draft status.
- **D. CMS channel was never configured to connect the CMS workspace to the store.**

**Answer: D**

Explanation:

If an Administrator is unable to select images for a Product record despite having set up a CMS workspace, it could be because D. CMS channel was never configured to connect the CMS workspace to the store. Without this connection, content from the CMS workspace, including images, is not available for use within the store.

#### NEW QUESTION # 98

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