

人気Salesforce-Loyalty-Management日本語版試験勉強法 & 認定試験のリーダー & 最新の更新Salesforce-Loyalty-Management日本語版参考書



ちなみに、CertJuken Salesforce-Loyalty-Managementの一部をクラウドストレージからダウンロードできます：<https://drive.google.com/open?id=10YekSTiUqjB24I67t-L88ExUT-IJGm>

Salesforceは、短時間でSalesforce-Loyalty-Management認定を取得するために最善を尽くす必要があります。認定資格を取得することが決まっている場合、Salesforce-Loyalty-Management質問トレントは喜んであなたに手を差し伸べます。弊社のSalesforce-Loyalty-Management学習教材は、認定を取得するための最適な学習ツールになるためです。ここで、Salesforce-Loyalty-Management試験問題を詳細に紹介します。紹介を注意深くお読みください。多くのメリットを得ることができます。Salesforce-Loyalty-Management試験の資料に興味がある場合は、今すぐ購入できます。

CertJukenのSalesforce-Loyalty-Managementクイズトレントスキルと理論を自分のペースで学ぶことができ、他のことを完了するための時間とエネルギーを節約できます。また、Salesforce認定を取得したいすべての候補者に無料のデモを提供し、資料を確認します。他のSalesforce-Loyalty-Management学習教材または学習ダンプは、CertJukenからのみ入手可能なSalesforce-Loyalty-Management学習教材から得られる知識と準備をもたらすことはできません。Salesforce-Loyalty-Management試験に合格するだけでなく、Salesforce Loyalty Management Accredited Professional Exam学習教材を選択すると、より高いスコアが得られます。

>> Salesforce-Loyalty-Management日本語版試験勉強法 <<

Salesforce-Loyalty-Management日本語版試験勉強法 & 認定試験製品の主なオファー & Salesforce-Loyalty-Management日本語版参考書

当社CertJuken、Salesforce-Loyalty-Management学習教材の新しいバージョンのリリースに成功しました。おそらく、Salesforce-Loyalty-Management試験の準備に深く悩まされているでしょう。これで、Salesforce-Loyalty-Management学習教材の助けを借りて、完全にリラックスした気分になれます。当社の製品は信頼性が高く優れています。さらに、当社のSalesforce-Loyalty-Management学習教材の合格率は市場で最高です。Salesforce-Loyalty-Management学習教材を購入することは、あなたが半分成功したことを意味します。Salesforce-Loyalty-Management試験に初めて合格する場合、適切な決定は非常に重要です。

Salesforce Salesforce-Loyalty-Management 認定試験の出題範囲:

トピック	出題範囲
トピック 1	<ul style="list-style-type: none">On-Going Loyalty Management: This section equips Salesforce Partners to sustain and optimize Loyalty solutions post-implementation. The topic includes leveraging analytics and dashboards, transitioning from sandbox to production, managing Loyalty campaigns, utilizing mobile app features, and resolving service-related issues.

トピック 2	<ul style="list-style-type: none"> • Loyalty Program and Process Configuration: This section focuses on configuring the foundational and advanced features of Loyalty Programs. Salesforce Partners learn to configure tier models, member and partner management, customer incentives, and experiential features in this topic. Sub-topics also include defining promotions, eligibility rules, and personalized Loyalty pages using Experience Cloud templates. Configuring complex processing rules, user access models, and analytics dashboards equips Salesforce Partners with the expertise to deliver scalable, customer-centric Loyalty solutions.
トピック 3	<ul style="list-style-type: none"> • Strategies and Design: Salesforce Partners learn how Loyalty Management aligns with customers' business needs, processes, data requirements, and program parameters. This section includes identifying the appropriate Loyalty architecture, defining points and redemptions processes, benefits types, and the promotion lifecycle. Best practices for implementing Loyalty Management are also covered, ensuring practical application to real-world scenarios.
トピック 4	<ul style="list-style-type: none"> • Integration: Integration is crucial for a seamless Loyalty Management experience. In this topic, Salesforce Partners determine strategies for integrating Marketing Cloud, Commerce Cloud, Service Cloud, Salesforce CDP, and external systems using API templates and endpoints.

Salesforce Loyalty Management Accredited Professional Exam 認定 Salesforce-Loyalty-Management 試験問題 (Q20-Q25):

質問 # 20

Northern Trail, outfitters (NTO) needs to process tier assessment rules on its member's anniversary date NTO wants to set up a Data Process Engine that transforms the data that is available in Salesforce and writes back the transformation results as new or updated records.

Which Kind of permission Set is required to enable the Data Processing Engine definitions?

- A. CLAAalytics Base Admin
- B. Loyalty Analytics admin
- C. Rule Engine Designer
- **D. Data Pipelines Base User**

正解: D

質問 # 21

Universal Container (UC) is developing a points-based Loyalty Program after the last accrual transaction. How can the Salesforce Administrator set up this expiration model?

- A. Set up Reset Qualifying Points
- B. Set up Expire Fixed Non-Qualifying Points
- **C. Set up Expire Activity Based Non-Qualifying Points**
- D. Set up Expire Activity Based Qualifying Points

正解: C

解説:

To set up an expiration model based on activity after the last accrual transaction in a points-based Loyalty Program at Universal Container, the Salesforce Administrator should Set up Expire Activity Based Non-Qualifying Points (C). This expiration model allows non-qualifying points to expire after a certain period of inactivity, meaning no new accrual transactions occur within that timeframe. It encourages ongoing engagement from Loyalty Program members by incentivizing regular transactions to keep their non-qualifying points active.

Option A (Expire Activity Based Qualifying Points) pertains to qualifying points, which are typically used for tier progression and may have different expiration criteria. Option B (Expire Fixed Non-Qualifying Points) refers to a fixed expiration model that does not consider member activity. Option D (Set up Reset Qualifying Points) involves resetting qualifying points, which is a different concept from expiration based on activity.

Salesforce documentation on Loyalty Management would provide insights into configuring various expiration models for points within a Loyalty Program, including activity-based expiration to foster continuous member engagement and transactional activity.

質問 # 22

A total group wants to implement a Loyalty program that gives its members points based on the numbers of nights per stay each time members visit one of its hotels.

Once a customer reaches 1000 points, members can redeem points with any hotel within the hotel group. The points can be converted to cover the cost of one night's stay on the next visit. The hotel group hopes this incentive will encourage its members to book more frequently, increasing revenue.

Which type of currency should a Loyalty Consultant use to set up the Loyalty program to accomplish the hotel group's goals?

- A. Tier Qualifying Points
- B. Qualifying Points
- C. Non-Qualifying Points
- D. Non-Qualifying and Qualifying Points

正解: C

解説:

To accomplish the hotel group's goals, a Loyalty Consultant should use Non-Qualifying Points as the currency type for the Loyalty program. Non-Qualifying Points are ideal for rewards that do not contribute to tier progression but can be redeemed for benefits, such as a free night's stay. This setup allows members to earn points based on their stays, which can then be redeemed for rewards within the hotel group, encouraging more frequent bookings and enhancing member loyalty.

質問 # 23

What three facts should the administrator consider when creating and managing member groups?

- A. Promotions can't offered to groups.
- B. Qualifying points can't be transferred to a group.
- C. Accrual type transactions associated with a group can be canceled.
- D. Vouchers can't be issued to groups.
- E. Groups are associate with tiers.

正解: B、C、D

解説:

When creating and managing member groups in Salesforce Loyalty Management, administrators should consider the following key facts:

Groups are associated with tiers (A): This statement is not necessarily true as groups can be created for various purposes, not just tied to specific tiers. Groups can be used to segment members for targeted promotions, communications, or benefits irrespective of their tier status.

Accrual type transactions associated with a group can be canceled (B): This is an important consideration as it implies that transactions contributing to a group's accrual points can be adjusted or canceled if necessary, affecting the group's total points and potentially members' benefits.

Qualifying points can't be transferred to a group (C): This is a critical consideration because it highlights the limitation that individual member's qualifying points cannot be directly transferred into a group's pool of points. This ensures the integrity of qualifying points for tier progression and other individual benefits.

Vouchers can't be issued to groups (D): This is another important consideration. While individual members within a group can receive vouchers, a voucher cannot be issued at the group level. This ensures that benefits are tailored and distributed to individual members, maintaining personalization in the loyalty program.

Promotions can't be offered to groups (E): This statement is incorrect. Promotions can indeed be targeted at specific groups, allowing for more tailored marketing efforts and member engagement strategies within the loyalty program.

References to Salesforce documentation on Loyalty Management would provide detailed guidelines on how to effectively create, manage, and leverage member groups within a loyalty program, ensuring that administrators are well-informed of these considerations.

質問 # 24

A company has recently rolled out a Loyalty Program. The customer support agents need to manually adjust the points for Loyalty Program Members.

On which three Loyalty pages will customer support agents be able to adjust points?

- A. Loyalty Program Member Related List
- B. Loyalty Program Member page
- C. Contact page
- D. Transaction Journal
- E. Account page

正解: A、B、D

解説:

Customer support agents can manually adjust points for Loyalty Program Members on the following pages:

Loyalty Program Member page (A): This is the primary interface for viewing and managing individual loyalty program members, including adjusting their points as needed.

Loyalty Program Member Related List (B): This related list, found on related records such as accounts or contacts, provides access to loyalty program member information, including point adjustments.

Transaction Journal (C): The Transaction Journal records all point transactions for loyalty program members, allowing customer support agents to make manual adjustments to points as necessary.

Options D (Account page) and E (Contact page) may provide indirect access to loyalty program member information but are not the primary interfaces for adjusting loyalty program points.

Salesforce documentation on Loyalty Management would detail the interfaces and processes for managing loyalty program members' points, including the roles and permissions required for customer support agents to make adjustments.

質問 # 25

.....

Salesforce Loyalty Management Accredited Professional Exam試験の質問は、競争で際立ったものにする事ができます。何故ですか？ 答えは、Salesforce-Loyalty-Management証明書を取得することです。どんな証明書？ 証明書は、さまざまな資格試験に合格したことを証明します。試験は一晩で行われず、多くの人が適切な方法を見つけようとしているため、Salesforce-Loyalty-Management試験に時間と労力を費やす人が増えていることがわかります。幸いなことに、Salesforce-Loyalty-Managementの実際の試験材料が見つかりました。これはあなたに最適です。

Salesforce-Loyalty-Management日本語版参考書: <https://www.certjuken.com/Salesforce-Loyalty-Management-exam.html>

- 試験の準備方法-完璧なSalesforce-Loyalty-Management日本語版試験勉強法試験-検証するSalesforce-Loyalty-Management日本語版参考書 □ ➡ www.mogixam.com □□□に移動し、“Salesforce-Loyalty-Management”を検索して、無料でダウンロード可能な試験資料を探しますSalesforce-Loyalty-Management問題無料
- 試験の準備方法-完璧なSalesforce-Loyalty-Management日本語版試験勉強法試験-検証するSalesforce-Loyalty-Management日本語版参考書 □ 時間限定無料で使える ➡ Salesforce-Loyalty-Management □ の試験問題は [www.goshiken.com]サイトで検索Salesforce-Loyalty-Management合格率
- 早速ダウンロードSalesforce-Loyalty-Management日本語版試験勉強法 - 保証するSalesforce Salesforce-Loyalty-Management 優秀な試験の成功Salesforce-Loyalty-Management日本語版参考書 □ ウェブサイト (www.shikenpass.com) から (Salesforce-Loyalty-Management) を開いて検索し、無料でダウンロードしてくださいSalesforce-Loyalty-Managementテストトレーニング
- Salesforce-Loyalty-Management最新日本語版参考書 □ Salesforce-Loyalty-Management日本語版サンプル □ Salesforce-Loyalty-Management認定試験 □ 今すぐ □ www.goshiken.com □ で □ Salesforce-Loyalty-Management □ を検索して、無料でダウンロードしてくださいSalesforce-Loyalty-Management合格率
- Salesforce-Loyalty-Management試験の準備方法 | 一番優秀なSalesforce-Loyalty-Management日本語版試験勉強法試験 | 権威のあるSalesforce Loyalty Management Accredited Professional Exam日本語版参考書 □ (www.goshiken.com) サイトで ➤ Salesforce-Loyalty-Management □ の最新問題が使えるSalesforce-Loyalty-Management試験対応
- Salesforce-Loyalty-Managementテストトレーニング □ Salesforce-Loyalty-Management日本語版サンプル □ Salesforce-Loyalty-Management認定試験 □ ➤ www.goshiken.com □ を入力して ➡ Salesforce-Loyalty-Management □ を検索し、無料でダウンロードしてくださいSalesforce-Loyalty-Management日本語的中対策
- Salesforce-Loyalty-Management問題無料 □ Salesforce-Loyalty-Management対応資料 □ Salesforce-Loyalty-Management日本語的中対策 □ 検索するだけで ➤ www.japancert.com ◀ から 「Salesforce-Loyalty-Management」を無料でダウンロードSalesforce-Loyalty-Management最新日本語版参考書
- 100%合格率Salesforce-Loyalty-Management | 有効的なSalesforce-Loyalty-Management日本語版試験勉強法試験 | 試験の準備方法Salesforce Loyalty Management Accredited Professional Exam日本語版参考書 □ 【Salesforce-Loyalty-Management】を無料でダウンロード [www.goshiken.com] ウェブサイトを入力するだけSalesforce-Loyalty-Management問題無料
- 最高のSalesforceのSalesforce-Loyalty-Management認定試験問題集 □ □ jp.fast2test.com □ を入力して ➡

