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WGU Financial Management VBC1 Sample Questions (Q52-Q57):

NEW QUESTION # 52

Ratios for Freedom Rock Bicycles are shown below, along with industry average ratios.

What are appropriate recommendations for Freedom Rock Bicycles based on this analysis?

- A. To focus solely on increasing gross margins to match industry levels
- B. To maintain current operating expenses and reduce asset levels to be in line with the industry
- C. To increase production expenses and invest in more assets
- **D. To reduce non-production expenses and evaluate the company's fixed costs**

Answer: D

Explanation:

The data show that Freedom Rock Bicycles has gross margins comparable to or slightly above the industry but significantly lower operating margins. This indicates that the problem is not production efficiency or cost of goods sold, but rather operating expenses such as selling, general, and administrative costs or fixed overhead. Additionally, asset turnover is roughly in line with industry averages, suggesting that asset utilization is not the primary issue. From a financial management perspective, when gross margin is healthy but operating margin lags, the logical focus is on controlling non-production costs and evaluating fixed cost structures. Reducing unnecessary overhead, improving operating efficiency, or restructuring fixed expenses can directly improve operating margin and overall profitability. Option C best reflects this targeted, ratio-driven recommendation. The other options either misdiagnose the problem or focus on areas already performing adequately relative to peers.

NEW QUESTION # 53

What does a high inventory turnover ratio indicate about a company's inventory management?

- **A. The company has efficient inventory management.**
- B. The company's inventory is obsolete.
- C. The company has too little inventory.
- D. The company has excess inventory.

Answer: A

Explanation:

Inventory turnover measures how many times a company sells and replaces its inventory during a given period. A high inventory turnover ratio generally indicates that inventory is being sold quickly and efficiently, minimizing holding costs such as storage, insurance, and obsolescence. From a financial management perspective, efficient inventory management improves cash flow by reducing capital tied up in unsold goods and shortens the cash conversion cycle. While an extremely high turnover could signal stockouts or lost sales, financial management texts typically interpret higher turnover relative to industry norms as a positive indicator of operational efficiency. Option B correctly reflects this standard interpretation.

NEW QUESTION # 54

What is a potential drawback of lowering the annual dividend payment?

- A. It could possibly increase the company's net margin.
- B. It might lead to higher sales growth for the company.
- C. It can lead to an immediate increase in the company's stock price.
- **D. It may cause the company's stockholders to react negatively.**

Answer: D

Explanation:

Dividend policy carries important signaling effects in financial markets. Investors often view dividends as a signal of management's confidence in the firm's future cash flows. When a company lowers its dividend, shareholders may interpret the action as a sign of

financial distress, declining profitability, or uncertainty about future earnings. This negative perception can result in a decline in the firm's stock price and reduced investor confidence. While dividend reductions may free up cash for reinvestment and improve long-term financial flexibility, the short-term market reaction is often unfavorable. Financial management literature stresses that dividend changes should be made cautiously and clearly communicated to avoid misinterpretation. Option D correctly identifies this key drawback.

NEW QUESTION # 55

A start-up company's lender is concerned that the company may not be able to meet its financial obligations. It asks the company to provide it with information regarding its current assets and current liabilities. Which information would the start-up company need to provide to the lender?

- A. Investments that the firm plans to hold for more than one year
- B. Depreciation of equipment the firm uses for its daily operations
- C. Long-term debt obligations payable to the bank
- **D. Obligations that require cash within the next year**

Answer: D

NEW QUESTION # 56

A recent news article reported that a popular tech start-up has not yet reached profitability or experienced a period of positive cash flows from operations. Instead, the company has been focused primarily on capturing market share and attracting new customers. What does the continued negative cash flow from operations (CFO) signal about this firm?

- A. It implies the firm is investing minimally in the future growth of the company and its operations.
- B. It indicates the firm is effectively managing its assets and using them to generate earnings for the firm.
- **C. It suggests the firm is burning cash in its operations and may eventually run out of funding sources.**
- D. It shows the firm is generating too much cash from operations and will not be able to continue to do so.

Answer: C

Explanation:

Cash flow from operations reflects the cash generated (or consumed) by a firm's core business activities. When CFO is consistently negative, it indicates that operating expenses and working capital needs exceed cash inflows from sales. For start-ups, this is common during early growth phases, as firms spend heavily on marketing, technology, and customer acquisition to build scale and future revenue potential. However, from a financial management perspective, negative CFO also signals cash burn. Unless offset by financing inflows (equity or debt) or expected future positive cash flows, continued operating losses can threaten liquidity and solvency. Analysts closely monitor burn rate, funding runway, and the firm's ability to transition to sustainable operations. Option C accurately captures this risk-focused interpretation, whereas the other options either mischaracterize negative CFO or contradict its fundamental meaning.

NEW QUESTION # 57

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