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The Manufacturing-Cloud-Professional certification exam covers a wide range of topics including the basics of manufacturing operations, the use of Salesforce Manufacturing Cloud to manage manufacturing processes, and the integration of Manufacturing Cloud with other Salesforce products. Manufacturing-Cloud-Professional Exam also evaluates the candidate's knowledge of best practices in implementing and managing Manufacturing Cloud solutions.

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Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q124-Q129):

NEW QUESTION # 124

Which automation must the consultant consider when loading order data associated with sales agreements for actual calculations?

- A. Actuals are calculated through an hourly automated process, and users must wait until the top of the hour to see the actual

results after loading new orders.

- B. Orders with the same date as the sales agreement start date will be included in the actual quantity in the sales agreements as long as the sales agreement's status is Activated and the order status is Activated.
- C. If order quantities related to the sales agreements are uploaded in bulk at regular intervals using API upload, the application will reflect these updates after the daily scheduled Salesforce jobs.

Answer: C

NEW QUESTION # 125

Universal Containers (UC) has been in the manufacturing industry for many years. The industry has become much more volatile over the years. UC is looking to implement Manufacturing Cloud to manage this volatility.

Which specific business challenge does the implementation of Manufacturing Cloud tackle?

- A. Connecting stakeholders and assets for real-time collaboration in the field
- B. Connecting to potential buyers and predicting the likelihood of a sale
- C. Gaining visibility in businesses to improve forecast accuracy and collaborate with stakeholders

Answer: C

Explanation:

Explanation

Manufacturing Cloud is a solution that enables manufacturers to align their sales and operations teams, improve account-based forecasting, and drive business outcomes. One of the main challenges that Manufacturing Cloud addresses is the volatility of the manufacturing industry, which makes it difficult to plan and execute production and distribution efficiently. By gaining visibility into the entire value chain, manufacturers can improve their forecast accuracy, collaborate with their stakeholders, and respond to changing customer needs and market conditions. References: What Is Manufacturing Cloud?, Inside Salesforce's New Trends in Manufacturing Report

NEW QUESTION # 126

A Salesforce Manufacturing cloud admin wants to change the forecast frequency from quarterly to monthly in the account settings.

Which two things do they need to be aware of?

- A. The administrator grants them to right make changes to the forecast settings in the adjustments.
- B. The length of the time that has elapsed since the last change to the forecast setting.
- C. All the previously active account forecasts will expire
- D. A recalculation of the forecast for the accounts added since the least update will be carried out
- E. A full regeneration of all the eligible account forecasts will be carried out.

Answer: C,E

Explanation:

Account forecasts are long-term projections of revenue and volume for accounts based on sales agreements, opportunity products, and account manager targets. Account forecasts can be generated and displayed monthly or quarterly, depending on the business needs. The forecast frequency can be changed in the account forecast settings by an administrator. However, changing the forecast frequency has some consequences that the administrator needs to be aware of. First, a full regeneration of all the eligible account forecasts will be carried out, meaning that all the existing account forecasts will be recalculated based on the new frequency. This may take some time and consume system resources. Second, all the previously active account forecasts will expire, meaning that they will no longer be available for viewing or editing. This is to avoid confusion and inconsistency in the forecast data. Therefore, the administrator should carefully consider the impact of changing the forecast frequency and communicate the change to the account managers and other stakeholders. References: Define Account Forecast Settings, Salesforce Manufacturing Cloud Flashcards, Configure Forecast Generation and Display Settings

NEW QUESTION # 127

A Salesforce consultant built an integration that calls an external endpoint via an Apex callout. However, the callout is failing with the following error: "System.CalloutException: Unauthorized endpoint".

What should the consultant do to fix this error?

- A. Create a connected app for the external system.

- B. Ensure that the integration user has the necessary permissions to perform the callout.
- C. Register the URL in Remote Site Settings.

Answer: C

Explanation:

Explanation

Remote Site Settings let you specify the external domains that your Apex code can access. If you don't register the URL of the external endpoint in Remote Site Settings, you will get an unauthorized endpoint error when you try to make a callout. You can also use named credentials to store the URL and authentication settings for the external system. References: Remote Site Settings, Named Credentials

NEW QUESTION # 128

A new custom field is created on the Account Product Forecast (APF) Table. Account Managers have already been assigned the standard Manufacturing Account Forecast permission set.

Which two actions can be taken to give the Account Managers 'Read' access to this new field?

- A. Clone the standard permission set Manufacturing Account Forecast to a new permission set with license type Manufacturing Forecast Psl. Grant Read access to the field on the new permission set. Assign the cloned permission set to the Account Managers.
- B. Give 'Read' access to the field on the standard Manufacturing Account Forecast' permission set.
- C. Create a new custom permission set of license type Salesforce'. Grant Read access to the field. Assign the newly created permission set to the Account Managers
- D. Clone the standard permission set Account Forecast to a new permission set with license type 'Salesforce. Grant 'Read' access to the field on the new permission set. Assign the cloned permission set to the Account Managers

Answer: A,B

Explanation:

= These two actions can be taken to give the Account Managers 'Read' access to the new custom field on the APF Table. The first action involves cloning the existing permission set that already grants access to the APF Table and its standard fields, and then modifying the cloned permission set to include the new custom field. The second action involves editing the existing permission set directly to add the new custom field. Both actions require the same license type, which is Manufacturing Forecast Psl, to access the APF Table. The other two actions are not valid because they use a different license type, which is Salesforce, that does not support the APF Table. Reference: = Assign the Permission Set for Advanced Account Forecast Product Category, Create Custom Fields for Account Product Forecast and Account Product Period Forecast Objects, Permission Sets and Licenses for Manufacturing Cloud

NEW QUESTION # 129

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