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## Salesforce Communications Cloud Accredited Professional Sample Questions (Q18-Q23):

### NEW QUESTION # 18

Universal Connect (UC) offers only internet service. However, they plan on extending their offering to include TV services for the existing customers. Fulfillment of Internet and TV orders will only require customers to activate one access line.

Consultant plans on mapping Internet and TV products to the same technical product for the access line using decomposition, but there is a common attribute called "Installation Type" on the internet and TV offer. What will be the consultant see as a result if the consumer order internet and TV together?

- A. An error at design time, an error will be returned while configuring the decomposition relationship because of the duplicate attributes
- B. An error at runtime no value will be assigned to the attribute "Installation Type" on the technical product
- C. No error will be returned the "Installation type" will be copied as empty/null after decomposition on the technical product
- **D. No errors will be returned the value for 'Installation type' on the technical product will be set to most recently modified attribute.**

**Answer: D**

#### **NEW QUESTION # 19**

Universal containers (UC) sells bundle of the TV service and VOIP line to its customer UC requires a modem to be one of the technical products as part of the bundle decomposition. UC also requires that when a customer orders as additional VOIP line in the future, it reuses the same modem technical product that was decomposed as part of initial bundle order.

- **A. Create an M:1 decomposition relationship between TV to Modem and VOIP to Modem and set scope to account on modem technical product**
- B. Create a 1:1 decomposition relationship between TV to Modem and VOIP to Modem and decompose conditionally based on whether the modem is already present in the Technical Inventory
- C. Create an M:1 decomposition relationship between TV to Modem and delete the decomposition relationships after the initial bundle order.
- D. Create a 1:1 decomposition relationship between TV and VOIP to modem and set the scope to order item on Modem Technical Product

**Answer: A**

#### **NEW QUESTION # 20**

UC uses communication cloud but their legacy system has a large products module on a per stock keeping Unit (SKU) basis. UC wants to rationalize their product catalog What are the three options should consultant configure to meet this requirement

- **A. Attribute**
- **B. Fields**
- C. Pricing plan
- D. Price lists
- **E. Calculation Matrix**

**Answer: A,B,E**

#### **NEW QUESTION # 21**

A company uses as in-house legacy order management system for order fulfillment and inventory management. The order fulfillment support team complains that the items that makes callouts to the inventory management system get stuck and fail for days and manual intervention is required. The company has decided to move the industries Order management (OM) system. How would industries OM Fallout Management reduce this issue for the company.

- A. By automatically balancing order processing tasks across multiple orchestration queues
- B. By automatically queuing the fulfillment request to retry according to fallout analysis report.
- **C. By automatically queuing the fulfillment request to retry according to predefined retry policy.**
- D. By automatically balancing order processing tasks across multiple orchestration items

**Answer: C**

#### **NEW QUESTION # 22**

Airtalk has recently acquired Mobitel, which uses communication cloud as in CPQ and order management system. Airtalk wants to

upsell Mobitel products on its consumer portal to increase its revenue and make share without incurring the cost of migrating those products onto its own legacy CPQ and order management system. What should a consultant recommend to quickly integrate Airtalk's portal application with mobitel's Communication Cloud.

- A. Use CPQAppHandler Methods
- B. Use Cart Based APIs
- C. Use EPC APIs
- **D. Use Digital Commerce APIs**

**Answer: D**

## NEW QUESTION # 23

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