

100% Pass Salesforce - Energy-and-Utilities-Cloud - Salesforce Energy and Utilities Cloud Accredited Professional Exam Perfect Intereactive Testing Engine



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Salesforce Energy-and-Utilities-Cloud Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Solution Design: Solution design evaluates expertise in mapping Energy and Utilities Cloud components to current architectures and crafting future state designs that fulfill business and data model requirements. Energy and Utilities Cloud professionals must demonstrate the ability to define architecture, processes, and security considerations while leveraging deployment tools.
Topic 2	<ul style="list-style-type: none"> Test and Deploy Energy and Utilities Cloud Applications and Solutions: This topic evaluates the capacity of Energy and Utilities Cloud professionals to outline and execute a deployment plan that integrates Salesforce core and Vlocity components. Mastery includes validating processes, enabling user testing, and managing UAT milestones.
Topic 3	<ul style="list-style-type: none"> Implementation: The topic assesses the ability to configure Energy and Utilities Cloud to meet business models, manage licenses, set up order capture, and enable post-sales processes. It also measures proficiency in executing data migration, integrating third-party systems, and deploying relevant components.
Topic 4	<ul style="list-style-type: none"> Discovery: Mastering discovery ensures proficiency of Energy and Utilities Cloud professionals in understanding and documenting customer needs, aligning stakeholder requirements, and analyzing current business processes for Energy and Utilities Cloud solutions. This foundational topic measures the ability to identify gaps in processes and architecture compared to standard product capabilities.

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Salesforce Energy and Utilities Cloud Accredited Professional Exam Sample Questions (Q17-Q22):

NEW QUESTION # 17

An energy company uses Salesforce Energy and Utilities Cloud to generate quotes and orders. Two custom fields on quotes get populated during the quote capture process. These two fields need to be populated when the quote gets converted to an order. How can a consultant achieve this without custom code?

- A. Creating Apex trigger
- B. Adding fields in Checkout method
- C. Adding fields in CPQ configuration
- **D. Using Field Mapper**

Answer: D

Explanation:

Salesforce Energy and Utilities Cloud enables consultants to map fields from quotes to orders without custom code by using the Field Mapper tool. This feature is designed to streamline the conversion process, ensuring that custom fields populated during the quote capture process are automatically populated in the corresponding order records. By utilizing Field Mapper, consultants can configure field mappings directly within the Salesforce UI, eliminating the need for custom Apex code and simplifying the configuration process. Reference = Field mapping capabilities in Salesforce CPQ (Configure, Price, Quote) and Salesforce Energy and Utilities Cloud are covered in detail in the Salesforce documentation, which includes guidance on using Field Mapper to automate the transfer of information between different objects: https://help.salesforce.com/articleView?id=cpq_field_mapping.htm&type=5

NEW QUESTION # 18

An administrator for an energy company recently built a new FlexCard that shows whether a customer is enrolled in autopay. How can the administrator put the new FlexCard in the Energy and Utilities Cloud Contact Center Console?

- A. Create a Lightning Web Component wrapper for the FlexCard and add it onto the page.
- B. Create a VisualForce Page wrapper for the FlexCard and add it onto the page.
- **C. Edit the Lightning Record or App Builder and place the FlexCard LIC onto the page.**
- D. Open the object's page layout and add the FlexCard LWC ante the layout.

Answer: C

NEW QUESTION # 19

How is the Energy and Utilities Cloud solution installed on an org?

- A. The functionality is unlocked based on the license types assigned to the org
- B. Its included as part of core and will be deployed when licenses are purchased
- C. A specialized org that Salesforce creates with the solution installed is required
- **D. Its installed as a managed package and unmanaged components**

Answer: D

Explanation:

The Salesforce Energy and Utilities Cloud solution is typically installed in a Salesforce org as a combination of a managed package along with unmanaged components. The managed package includes the core functionalities and objects that are part of the Energy and Utilities Cloud framework, ensuring consistency and support across different orgs. The unmanaged components allow for customization and extension specific to the organization's needs, enabling them to tailor the solution to their unique business

processes and requirements. References= The process for installing Salesforce Energy and Utilities Cloud, including the distinction between managed and unmanaged components, is detailed in the Salesforce documentation and the Energy and Utilities Cloud installation guide, available on the Salesforce website or through the Salesforce AppExchange:<https://appexchange.salesforce.com/appxListingDetail?listingId=a0N3A00000EcsUWUAZ>

NEW QUESTION # 20

When considering data mastery in Energy and Utilities Cloud, which two types of data should remain mastered in the relevant legacy application?

- A. Billing related data
- B. Meter reading data
- C. Contact data
- D. Caserdated data

Answer: A,B

Explanation:

In the context of data mastery in Salesforce Energy and Utilities Cloud, certain types of data should remain mastered in the relevant legacy applications due to their specialized nature and the complexities involved in their management. These include: C. Meter Reading Data : Typically generated by systems dedicated to capturing and processing readings from energy meters. This data is central to billing and consumption analysis and often requires specialized systems to manage. D. Billing Related Data : Involves complex calculations, tariff management, and financial transactions. Legacy billing systems are usually deeply integrated with financial management processes and may be subject to regulatory compliance requirements.

Keeping these data types mastered in their respective legacy systems while integrating them with Salesforce for visibility and customer service can offer the best balance of specialized control and comprehensive customer management. References = Salesforce Energy and Utilities Cloud documentation often discusses integration strategies for legacy systems, particularly for critical and complex data types like meter readings and billing information, highlighting best practices for achieving a comprehensive view of customer data:

https://developer.salesforce.com/docs/atlas.en-us.industries_energy_and_utilities.meta/industries_energy_and_utilities/

NEW QUESTION # 21

The implementation project has identified a need to retrieve and update data from the energy provider s legacy billing application The customer is already a MuleSoft customer, but they also use middleware technology from another supplier What approach should you recommend to build this integration to the legacy billing application?

- A. Begin building a custom, point-to-point integration, including a whole new user interface and data model to mimic that of the legacy billing application.
- B. Start by defining APIs in both Salesforce and the legacy billing system, and then build custom Java code to implement a point-to-point integration
- C. Go to Any point Exchange and search for energy assets (to locate templates for previously built integrations with billing systems), and then enhance these assets
- D. Recommend the introduction of another systems integration partner who specializes m building integrations from Salesforce to billing systems.

Answer: C

Explanation:

When aiming to integrate Salesforce Energy and Utilities Cloud with a legacy billing application, especially when the customer is already using MuleSoft, leveraging existing assets from Anypoint Exchange is a strategic approach. Anypoint Exchange often contains templates and pre-built integration patterns that can significantly speed up the integration process by providing a starting point that is specifically tailored or easily adaptable to energy and utility industry needs. This method fosters efficiency and leverages community knowledge and previous successful implementations. References = MuleSoft ' s Anypoint Exchange is a central repository for connectors, templates, and APIs. Its utility for Salesforce integrations, especially within the Energy and Utilities sector, is documented in MuleSoft ' s resources and guides on Anypoint Platform:

<https://www.mulesoft.com/exchange/>

NEW QUESTION # 22

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