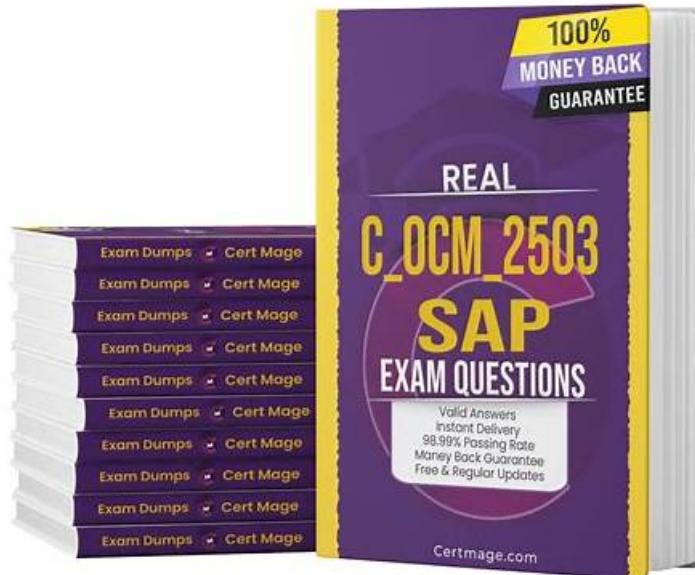


# 시험대비 C-OCM-2503 시험패스 가능한 공부문제덤프데 모문제보기



참고: Itexamdump에서 Google Drive로 공유하는 무료, 최신 C-OCM-2503 시험 문제집이 있습니다:  
[https://drive.google.com/open?id=19enj1A\\_JSqPm9CzTjLD6nFmYtMRYazi](https://drive.google.com/open?id=19enj1A_JSqPm9CzTjLD6nFmYtMRYazi)

Itexamdump에서는 IT인증 시험에 관한 모든 덤프를 제공해드립니다. 우선 시험센터에서 정확한 시험코드를 확인하시고 그 코드와 동일한 코드로 되어있는 덤프를 구매하셔서 덤프에 있는 문제와 답을 기억하시면 시험을 쉽게 패스하실 수 있습니다. C-OCM-2503 시험은 IT인증 시험중에서 많은 인기를 가지고 있는 시험입니다. C-OCM-2503 시험을 패스하여 자격증을 취득하시면 취업이나 승진에 많은 가산점이 되어드릴 것입니다.

## SAP C-OCM-2503 시험요강:

주제	소개
주제 1	<ul style="list-style-type: none"><li>Change Leadership: This section of the exam measures the skills of a Transformation Consultant and emphasizes the leadership skills required to champion change. It involves fostering commitment among stakeholders, guiding teams through transformation, and maintaining momentum throughout the change journey.</li></ul>
주제 2	<ul style="list-style-type: none"><li>Change Communication: This section of the exam measures the skills of a Change Manager and focuses on the communication plans and methods necessary for successful change. It involves designing communication strategies that engage stakeholders, promote transparency, and address concerns during the transition.</li></ul>
주제 3	<ul style="list-style-type: none"><li>Change Realization: This section of the exam measures the skills of a Transformation Consultant and includes the practical execution of change initiatives. It covers how change plans are implemented in real-world scenarios, ensuring that the intended benefits are realized and reinforced throughout the organization.</li></ul>
주제 4	<ul style="list-style-type: none"><li>Organizational Change Management Set-up: This section of the exam measures the skills of a Transformation Consultant and addresses the initial planning and structuring of change management activities. It focuses on preparing the organization, setting up governance structures, and identifying roles and responsibilities to drive change successfully.</li></ul>

주제 5	<ul style="list-style-type: none"> <li>Change Effectiveness: This section of the exam measures the skills of a Transformation Consultant and evaluates how well the change has been adopted and integrated into the organization. It involves tracking metrics, gathering feedback, and assessing outcomes to continuously improve the change approach.</li> </ul>
주제 6	<ul style="list-style-type: none"> <li>Organizational Change Management Methodology: This section of the exam measures the skills of a Change Manager and covers the foundational principles and structured approach used in managing organizational change effectively. It highlights the importance of aligning change efforts with business goals while providing a framework for guiding transformation initiatives.</li> </ul>

>> C-OCM-2503시험패스 가능한 공부문제 <<

## C-OCM-2503테스트자료 & C-OCM-2503덤프샘플문제 체험

Itexamdump에서 발췌한 SAP인증 C-OCM-2503덤프는 전문적인 IT인사들이 연구정리한 최신버전 SAP인증 C-OCM-2503시험에 대비한 공부자료입니다. SAP인증 C-OCM-2503 덤프에 있는 문제만 이해하고 공부하신다면 SAP인증 C-OCM-2503시험을 한방에 패스하여 자격증을 쉽게 취득할 수 있을 것입니다.

### 최신 SAP Certified Associate C-OCM-2503 무료샘플문제 (Q74-Q79):

#### 질문 # 74

Which aspects are usually documented in a communication channel analysis? Note: There are 3 correct answers to this question.

- A. Estimated costs per change communication activity via the channel
- B. Frequency of use and owner of the channel**
- C. Degree of standardization required for the channel
- D. Stakeholders or stakeholder groups targeted by the channel**
- E. Name and short description of the channel**

정답: **B,D,E**

#### 설명:

A communication channel analysis in SAP OCM evaluates how channels support change communication.

Option C is correct because naming and describing each channel (e.g., "intranet - company news portal") clarifies its purpose and reach. Option D is correct as frequency of use (e.g., weekly updates) and ownership (e.g., HR team) define operational details and accountability. Option E is correct because identifying target stakeholders (e.g., key users, managers) ensures messages align with audience needs.

Option A is incorrect - "degree of standardization" is vague and not a standard aspect; channels are assessed for effectiveness, not uniformity. Option B is incorrect; while costs might be considered, they're not typically documented per activity in this analysis - budgeting is separate. SAP OCM uses this analysis to optimize communication delivery.

"A communication channel analysis documents channel names and descriptions, frequency and ownership, and targeted stakeholder groups to ensure effective messaging" (SAP OCM Framework, Communication Planning).

#### 질문 # 75

In the SAP Activate Explore phase, the project team conducts fit-to-standard workshops to identify gaps between business requirements and the SAP best practice standard. Which change management challenge is typical for this phase?

- A. Some project team members have never heard of organizational change management.
- B. Some business departments do not feel well prepared for the go-live.
- C. Some managers show resistance towards the cloud standard.**
- D. Some business users do not adopt the new cloud solution.

정답: C

설명:

During the Explore phase, fit-to-standard workshops focus on aligning business processes with SAP's best practices, often revealing changes to current ways of working. Option C is correct because managers may resist the cloud standard if it reduces customization or control, a common challenge in this phase. Option A is incorrect-lack of OCM awareness is more typical in the Discover or Prepare phase. Option B is incorrect; user adoption issues emerge post-go-live (Run phase), not in Explore. Option D is also incorrect; go-live readiness concerns arise in the Deploy phase, not Explore.

Extract from SAP OCM Concepts: Resistance to standardization is a key challenge in the Explore phase, requiring targeted stakeholder engagement (SAP Activate, OCM Workstream).

질문 # 76

What is the key benefit of capturing lessons learned towards the end of a cloud implementation?

- A. It contributes to the organization's capabilities to successfully handle future business transformations.
- B. It facilitates the hand-over process of important project activities to the IT organization of the company.
- C. It supports the project leadership team to identify the project team members who deserve special appreciation for their good work.
- D. It helps to identify ad-hoc activities to foster high and sustainable user adoption after the go-live.

정답: A

설명:

Capturing lessons learned in SAP projects (typically in the Run phase) enhances future success. Option D is correct because it builds organizational knowledge for subsequent transformations. Option A is incorrect- hand-over is a separate process, not the key benefit. Option B is incorrect; adoption activities are planned earlier, not ad-hoc from lessons learned. Option C is incorrect; recognition is a byproduct, not the primary goal.

Extract from SAP OCM Concepts: Lessons learned in SAP Activate improve future change capabilities (SAP OCM Framework).

질문 # 77

How would you carry out a high-level change impact analysis?

- A. Set up a survey within the project team
- B. Define and assess key change impact metrics
- C. Conduct interviews and workshops with key project stakeholders
- D. Analyze the differences between as-is and to-be processes

정답: C

설명:

A high-level change impact analysis (CIA) in SAP OCM gathers broad insights early on. Option C is correct because interviews and workshops with stakeholders (e.g., business leads) provide a comprehensive view of impacts across units. Option A is incorrect-surveys are too narrow and project-team focused. Option B is part of detailed CIA, not high-level. Option D is a follow-up, not the method itself. SAP emphasizes stakeholder engagement for high-level CIA.

"Conduct high-level change impact analysis through stakeholder interviews and workshops to assess broad impacts" (SAP Activate, OCM Workstream, Prepare Phase).

질문 # 78

How does working with personas help to convey stakeholder-specific messages in cloud projects?

- A. Personas that resemble opinion leaders of the represented stakeholder groups underline the communicated messages, because users unconsciously perceive the persona as very trustworthy
- B. Personas with similar demographics and attitudes of the represented stakeholder group allow you to address emotions instead of just conveying facts, because users identify with the persona and build empathy
- C. Personas with relevant IT and process competencies for a specific stakeholder group support the communication of facts and figures, because the personas are considered to be credible experts for the communicated content
- D. Personas representing innovators and visionaries within the represented stakeholder group trigger the reflection of communicated messages, because users are motivated to challenge their previous assumptions

정답: B

### 설명:

Personas in SAP OCM are fictional profiles representing stakeholder groups (e.g., "Finance UserAnna") to tailor communication. Option A is correct because personas mirroring demographics (e.g., age, role) and attitudes (e.g., skeptical) resonate emotionally with users, who see themselves in the persona. This empathy shifts focus from dry facts (e.g., "new system features") to feelings (e.g., "how it helps me"), enhancing message impact. For example, a persona like "Manager Mike, 45, cautious but open" can address fears while highlighting benefits, making communication relatable.

Option B is incorrect-opinion leader resemblance might build trust, but unconscious perception isn't the primary mechanism; identification is. Option C is incorrect; innovators/visionaries may inspire, but triggering reflection isn't the core purpose-adoption is. Option D is incorrect; personas aren't experts for facts-they're tools for emotional connection, not technical credibility. SAP OCM uses personas to humanize communication.

"Personas reflecting stakeholder demographics and attitudes enable emotional messaging, fostering empathy and identification to drive adoption" (SAP OCM Framework, Persona Development).

## 질문 #79

인터넷에는 SAP인증 C-OCM-2503시험대비공부자료가 헤아릴수 없을 정도로 많습니다. 이렇게 많은 SAP인증 C-OCM-2503공부자료중 대부분 분들께서 저희Itexamdump를 선택하는 이유는 덤프 업데이트가 다른 사이트보다 빠르다는 것이 제일 큰 이유가 아닐가 싶습니다. Itexamdump의 SAP인증 C-OCM-2503덤프를 구매하시면 덤프가 업데이트되면 무료로 업데이트된 버전을 제공받을수 있습니다.

C-OCM-2503테스트자료 : <https://www.itexamdump.com/C-OCM-2503.html>

그 외, Itexamdump C-OCM-2503 시험 문제집 일부가 지금은 무료입니다: [https://drive.google.com/open?id=19enj1A\\_JSqPm9CzTjLD6nFfmYtMRYazi](https://drive.google.com/open?id=19enj1A_JSqPm9CzTjLD6nFfmYtMRYazi)