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The ECBA certification exam is a computer-based test that consists of 50 multiple-choice questions. ECBA exam is designed to test the candidate's knowledge of the business analysis core concepts, techniques, and best practices. ECBA exam is offered in English, French, German, and Spanish, and candidates have 1 hour to complete the exam.

The ECBA certification exam covers topics such as business analysis planning and monitoring, elicitation and collaboration, requirements life cycle management, strategy analysis, and requirements analysis and design definition. Entry Certificate in Business Analysis (ECBA) certification exam consists of 50 multiple-choice questions, and individuals have 1 hour to complete the exam. Upon passing the ECBA Certification Exam, individuals will receive a certificate that demonstrates their knowledge and understanding of business analysis fundamentals, which can enhance their credibility and career prospects in the field.

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The ECBA Certification is an entry-level certification for individuals who are new to the field of business analysis. Entry Certificate in Business Analysis (ECBA) certification exam covers the foundational knowledge and skills required for a business analyst and is based on the Business Analysis Body of Knowledge (BABOK). Candidates who pass the exam will receive a certificate from the IIBA, which demonstrates their knowledge and skills in the field of business analysis.

## IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q100-Q105):

### NEW QUESTION # 100

When undertaking requirements verification, who determines if the requirements captured are of good quality?

- A. Business customers once delivered
- **B. Stakeholders using them**
- C. Project manager reviewing them
- D. Business analysis professional writing them

**Answer: B**

**Explanation:**

When undertaking requirements verification, the stakeholders who will be using the requirements are best positioned to determine if they are of good quality. These stakeholders have the practical experience and understanding of their needs and the context in which the requirements will be used. Their feedback ensures that the requirements are relevant, complete, and feasible. Involving stakeholders in the verification process helps in aligning the requirements with actual business needs and ensures that the final solution

will be effective and satisfactory.

References:

\*Business Analysis.pdf, Section on "Requirements Validation," which discusses the role of stakeholders in verifying and validating requirements.

### NEW QUESTION # 101

If a business analyst (BA) does not properly identify stakeholders, then the long-term implications are:

- A. higher satisfaction.
- B. reduced requirements.
- C. decreased risk.
- D. increased costs.

**Answer: D**

Explanation:

Proper stakeholder identification is crucial in business analysis as stakeholders can significantly influence the project's success. If a business analyst fails to identify all relevant stakeholders, it can lead to incomplete requirements, missed opportunities, and unaddressed concerns, which may result in project delays, increased costs, and ultimately, a failure to deliver value to the business. Effective stakeholder engagement helps in leveraging opportunities and anticipating risks, thereby avoiding crises and reducing costs in the long term. Reference: The importance of stakeholder engagement and the potential consequences of inadequate stakeholder identification are discussed in the article "Golden Rules of Stakeholder Engagement in Business Analysis" 1. It emphasizes that organizations with higher stakeholder engagement are more likely to avoid crises and control operating costs, implying that the opposite could lead to increased costs and other negative outcomes.

### NEW QUESTION # 102

In prioritizing requirements, which of the following factors include difficulty of implementing a requirement, or the likelihood that a requirement cannot deliver its potential value?

- A. Penalty
- B. Dependency
- C. Cost
- D. Risk

**Answer: D**

Explanation:

In the context of prioritizing requirements, risk refers to the difficulty of implementing a requirement or the likelihood that it cannot deliver its potential value. Risk-based prioritization considers uncertainties related to implementation, cost overruns, time delays, or failure to achieve desired outcomes. High-risk requirements may be prioritized lower unless mitigated effectively.

BABOK Reference - Task: Prioritize Requirements (Section 5.2):

"Risk: the chance that the requirement cannot deliver the potential value, or that the solution may not deliver the expected benefit."

### NEW QUESTION # 103

A business analyst (BA) is someone who elicits the actual needs of organizational stakeholders:

- A. in any capacity, regardless of job title.
- B. in a project team, regardless of job title.
- C. in any capacity, with an "analyst" job title.
- D. in a project team, with an "analyst" job title.

**Answer: D**

Explanation:

They elicit the actual needs of stakeholders, not simply capture their expressed desires. IT Business Analysis activities may be performed in many job titles or organizational roles.

## NEW QUESTION # 104

Which action would a business analyst (BA) propose to improve the operation of the business?

- A. Outsource the operation team
- B. Shadow the expert staff
- C. Assist in the daily activities
- D. Simplify the work people perform

**Answer: D**

### Explanation:

A business analyst (BA) aims to improve the efficiency and effectiveness of business operations. Simplifying the work people perform can lead to streamlined processes, reduced errors, and increased productivity. This approach aligns with the core objectives of business analysis, which include understanding and defining requirements, analyzing business processes, and recommending solutions that deliver value to stakeholders.

Simplification often involves removing unnecessary steps, automating tasks, and optimizing workflows, which are key activities in business process improvement. References: The BABOK Guide outlines the importance of simplifying processes as part of the requirements analysis and design definition. It emphasizes the role of the BA in identifying areas where complexity can be reduced to improve business operations. Additionally, the Business Analysis Learning documents highlight the significance of process simplification in achieving operational excellence and delivering business value.

## NEW QUESTION # 105

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