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Salesforce Certified Data Architect Sample Questions (Q132-Q137):

NEW QUESTION # 132

The head of sales at Get Cloudy Consulting wants to understand key relevant performance figures and help managers take corrective actions where appropriate.

What is one reporting option Get Cloudy Consulting should consider?

- A. Sales KPI Dashboard
- B. Case SLA performance report
- C. Opportunity analytic snapshot
- D. Lead conversion rate report

Answer: A

Explanation:

A Sales KPI Dashboard is one reporting option that Get Cloudy Consulting should consider to understand key relevant performance figures and help managers take corrective actions where appropriate. A Sales KPI Dashboard can display various metrics that indicate the health and effectiveness of the sales team, such as quota attainment, pipeline value, win rate, average deal size, sales cycle length, and more. A Sales KPI Dashboard can also help identify trends, patterns, and areas for improvement.

NEW QUESTION # 133

An architect has been asked by a client to develop a solution that will integrate data and resolve duplicates and discrepancies between Salesforce and one or more external systems. What two factors should the architect take into consideration when deciding whether or not to use a Master Data Management system to achieve this solution?

Choose 2 answers

- A. The number of systems that are integrating with each other.
- B. Whether or not Salesforce replaced a legacy CRM.
- C. Whether the systems are cloud -based or on -premise.
- D. Whether the system of record changes for different tables.

Answer: A,D

Explanation:

Whether the system of record changes for different tables and the number of systems that are integrating with each other are two factors that the architect should take into consideration when deciding whether or not to use a Master Data Management system to achieve the solution of integrating data and resolving duplicates and discrepancies between Salesforce and one or more external systems. The system of record is the authoritative source of truth for a given entity or field in a given context. If different systems have different systems of record for different tables, then a Master Data Management system can help to manage and synchronize the data across systems and ensure data quality and consistency. The number of systems that are integrating with each other is another factor that affects the complexity and scalability of the integration solution. If there are many systems that need to integrate with each other, then a Master Data Management system can provide a centralized and standardized way of integrating data and resolving duplicates and discrepancies across systems. The other factors are not relevant or important for deciding whether or not to use a Master Data Management system, as they do not affect the data quality or integration challenges that a Master Data

Management system can address.

NEW QUESTION # 134

An Architect needs to document the data architecture for a multi-system, enterprise Salesforce implementation. Which two key artifacts should the Architect use? (Choose two.)

- A. User stories
- B. Non-functional requirements
- C. Data model
- D. Integration specification

Answer: C,D

NEW QUESTION # 135

Universal Containers wants to implement a data -quality process to monitor the data that users are manually entering into the system through the Salesforce UI. Which approach should the architect recommend?

- A. Utilize a 3rd -party solution from the AppExchange for data uploads.
- B. Use Apex to validate the format of phone numbers and postal codes.
- C. Allow users to import their data using the Salesforce Import tools.
- D. Utilize an app from the AppExchange to create data -quality dashboards.

Answer: D

NEW QUESTION # 136

Cloud Kicks is launching a Partner Community, which will allow users to register shipment requests that are then processed by Cloud Kicks employees. Shipment requests contain header information, and then a list of no more than 5 items being shipped. First, Cloud Kicks will introduce its community to 6,000 customers in North America, and then to 24,000 customers worldwide within the next two years. Cloud Kicks expects 12 shipment requests per week per customer, on average, and wants customers to be able to view up to three years of shipment requests and use Salesforce reports.

What is the recommended solution for the Cloud Kicks Data Architect to address the requirements?

- A. Create a custom object to track shipment requests with five lookup custom fields for each item being shipped. Implement an archiving process that moves data off-platform after three years.
- B. Create a custom object to track shipment requests and a child custom object to track shipment items. Implement an archiving process that moves data off-platform after three years.
- C. Create an external custom object to track shipment requests and a child external object to track shipment items. External objects are stored off-platform in Heroku's Postgres database.
- D. Create an external custom object to track shipment requests with five lookup custom fields for each item being shipped. External objects are stored off-platform in Heroku's Postgres database.

Answer: B

Explanation:

The recommended solution for the Cloud Kicks Data Architect to address the requirements is to create a custom object to track shipment requests and a child custom object to track shipment items. Implement an archiving process that moves data off-platform after three years. This solution would allow Cloud Kicks to store and manage their shipment data on Salesforce, and use Salesforce reports to analyze it. However, since Cloud Kicks expects a large volume of data over time, they should implement an archiving process that moves data off-platform after three years to avoid hitting the Org data storage limit and maintain optimal performance. External objects are not a good option for this scenario, because they are stored off-platform in an external system, such as Heroku's Postgres database, and they have limited functionality and performance compared to custom objects.

NEW QUESTION # 137

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