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## Dump ADX-211 Torrent, Exam ADX-211 Reference

The Salesforce ADX-211 certification provides is beneficial to accelerate your career in the tech sector. Today, the Salesforce certification is a fantastic choice to get high-paying jobs and promotions, and to achieve it, you must crack the challenging ADX-211

Exam. It is critical to prepare with actual Administer, Extend, and Automate Salesforce (ADX-211) exam questions if you have less time and want to clear the test in a short time.

## Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q149-Q154):

### NEW QUESTION # 149

Users at AW Computing are receiving a duplicate message when they enter contacts with common first and last names. Management wants to improve the user experience but also keep the data Integrity of contacts. What should an administrator implement for this issue?

- **A. Include the Email field to the existing matching rule for a more exact match.**
- B. Update the matching method on the rule from fuzzy to exact for First Name and Last Name.
- C. Change the duplicate rule to report Instead of alert so the message is avoided.
- D. Add a secondary matching rule to the duplicate rule to match on the associated customer.

**Answer: A**

Explanation:

A matching rule is a rule that defines how records are compared for duplication based on certain fields or fuzzy logic. By including more fields or changing the matching method, you can make the matching rule more or less strict and reduce false positives or negatives. In this case, including the email field to the existing matching rule for contacts can help avoid duplicate messages for common names by checking if the email addresses are also identical. Reference: [https://help.salesforce.com/s/articleView?id=sf.matching\\_rules\\_create.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.matching_rules_create.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.matching\\_rules\\_considerations.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.matching_rules_considerations.htm&type=5)

### NEW QUESTION # 150

When using Customizable Forecasts, which forecast category is not included in the forecast? \* (1 Point)

- **A. Omitted**
- B. Best Case
- C. Pipeline
- D. Closed

**Answer: A**

### NEW QUESTION # 151

AW Computing is running a special bundle deal on monitors and keyboards. Normally, discounts need VP approval, but this special bundle is pre-approved.

What should the administrator recommend for these requirements?

- A. Enable Subscriptions.
- **B. Create a separate price book.**
- C. Implement CPQ.
- D. Remove the approval process.

**Answer: B**

Explanation:

A price book is a list of products and their prices for a specific segment of customers or market. By creating a separate price book for the special bundle deal on monitors and keyboards, AW Computing can offer different prices for these products without affecting their standard prices or requiring VP approval. The price book can also specify which products are included in the bundle and which are not. Reference: [https://help.salesforce.com/s/articleView?id=sf.products\\_pricebooks\\_def.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.products_pricebooks_def.htm&type=5)

### NEW QUESTION # 152

AW Computing (AVVC) has customers in multiple countries. AWC would like to set up advanced currency management for its system.

Which two considerations should AWC be aware of prior to implementing this change to the existing system?

Choose 2 answers

- A. When a currency is added to an organization's List of supported currencies, it cannot be deleted.
- B. Historical trend reports will only use the last dated exchange rate.
- C. Once enabled, advanced currency management cannot be disabled.
- D. Opportunities will only display sales in the customer's localized currency.

**Answer: A,C**

Explanation:

When a currency is added to an organization's list of supported currencies, it cannot be deleted and once enabled, advanced currency management cannot be disabled are two considerations that AW Computing should be aware of prior to implementing this change to the existing system. Adding a currency to an organization's list of supported currencies is an irreversible action that allows users to enter and view amounts in that currency for standard and custom objects that have currency fields. Enabling advanced currency management is also an irreversible action that allows administrators to define dated exchange rates for opportunities and opportunity products based on close dates or product dates instead of using static conversion rates

### NEW QUESTION # 153

Cloud Kicks (CK) does business directly with individual consumers (B2C) and large businesses (B2B). Some of CK's B2C customers are employed at its larger customer accounts and should be tracked under both.

Which two options will CK need to use to manage its customers' accounts?

Choose 2 answers

- A. Campaign Members
- B. Leads
- C. Person Accounts
- D. Contacts to Multiple Accounts

**Answer: C,D**

### NEW QUESTION # 154

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Just like the old saying goes, there is no royal road to success, and only those who do not dread the fatiguing climb of gaining its numinous summits. In a similar way, there is no smoothly paved road to the ADX-211 certification. You have to work on it and get started from now. If you want to gain the related certification, it is very necessary that you are bound to spend some time on carefully preparing for the ADX-211 Exam, including choosing the convenient and practical study materials, sticking to study and keep an optimistic attitude and so on.

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