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ARALING PANLIPUNAN 10
QUIZ 4

Pangalan: _____ Petsa: _____

Baitang at Pangkat: _____ Guro: _____

I. MULTIPLE CHOICE

1. Ito ay tumutukoy sa patas na oportunidad at karapatan sa anumang kasarian.

A. Sexual Unitedness

B. Hormonal Equality

C. Gender Equality

D. Patas na Patas na Kasarian

2. Ano ang tawag sa global na agenda na nagsimula sa Fourth World Conference on Women sa China para palawakin ang women's rights at gender equality?

A. Chinese Gender Initiative

B. Beijing Platform for Action

C. Yanwu Researchh Development

D. Beijing's Gender Equality Framework

3. Alin sa mga sumusunod ay nakakasakit sa komunidad ng LGBTQIA+?

A. Pagiging racist

B. Pagtanggap at pagiging bukas

C. Pagiging homophobic

D. Pagsasama sa komunidad tuwing Pride Month

4. Ang mga sumusunod ay batas na naglalayong tulungin ang iba't ibang kasarian, maliban sa:

A. RA 10028

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q90-Q95):

NEW QUESTION # 90
Which object is exclusively available to users in setup to perform direct store delivery?

- A. Order
- B. Shipment
- C. Delivery Task
- D. ProductTransfer

Answer: B

Explanation:
The Shipment object is specifically designed for managing direct store delivery processes, tracking the movement of goods from distribution to retail locations.

NEW QUESTION # 91
Field Reps would like to monitor the team messages throughout the day while completing tasks. Which solution provides the optimal user experience while using a tablet?

- A. Extend every Consumer Goods Cloud mobile page to add a link to navigate to Chatter
- B. Create a quick action to create a note addressed to a team member
- C. Extend the visit List by leveraging the two column layout where one column is the visit list and the second is a messages
- D. Display a notification for every message that a team member sends while the Field Rep is on the app

Answer: C

Explanation:
https://help.salesforce.com/s/articleView?id=sf.cg_concept_admin_notification_tasks.htm&type=5

NEW QUESTION # 92
Universal Connect (UC) sells several mobile devices to its customers. UC has several attributes like color, storage, and screen size that are common across mobile devices. UC is looking for recommendations around efficiently modeling them using the SFI product catalog.
How should the Consultant model the product catalog to achieve UC's requirements?

- A. Create 'Mobile Offer Spec Type' Object type with the common attributes and set the parent object type as 'Base Offer Spec Type'. Then, associate mobile device offers with 'Base Offer Spec Type' object type.
- B. Create 'Base Offer Spec Type' Object type with all the attributes and associate mobile device offers with this object type.
- C. Create 'Mobile Offer Spec Type' Object type with the base attributes as Parent Object Type and associate mobile device offers with this object type and add additional attributes.
- D. Create 'Mobile Offer Spec Type' Object type with the common attributes and set the parent object type as 'Base Offer Spec Type'. Then, associate mobile device offers with 'Mobile Offer Spec Type' object type.

Answer: D

Explanation:
Salesforce EPC provides Object Types to group products that share common attributes. For mobile devices that all share color, storage, screen size, the correct modeling approach is:
✔ Create a Mobile Offer Spec Type
Add all common attributes (color, storage, screen size).
Set parent = Base Offer Spec Type (standard hierarchy).
Associate mobile device products with this Object Type.
This ensures:
Attribute reuse
Cleaner catalog modeling
Easier maintenance
Declared inheritance from Base Offer Spec Type → Mobile Offer Spec Type → Device Offer Why others are incorrect:
A: Associates devices with Base Type instead of Mobile-specific type.
B: Suggests reversing hierarchy (incorrect structure).
D: Putting all attributes on Base Offer Spec Type violates specialization and bloats the base type.

NEW QUESTION # 93

Universal Containers (UC) is a Communications Cloud customer. They want to use the Communications Cloud CPQ solution for their residential B2C use case. Their main goal is to have a short sales process that lasts no more than three days. Since this is a B2C use case, users will buy the products directly or reach out to Agents to purchase the products for them. UC also wants to consider a flexible option for authenticated community users.

What should a Consultant propose to meet UC's requirements?

- A. Create a Custom Buyflow (OmniScript) invoked from Account Object for Order Creation and perform CPQ actions on the Order Object.
- B. Create a Custom Buyflow (OmniScript) invoked from Account Object for Quote creation and perform CPQ actions on Quote Object.
- C. Use the Sales Process OmniScript that includes Lead, Opportunity, Quote, Order objects and perform CPQ actions on Quote Object.
- D. Use Out of the Box Cart on Opportunity that creates Quote and then perform CPQ actions on Order, created from Quote.

Answer: A

Explanation:

For a residential B2C scenario in Communications Cloud, Salesforce recommends a short, direct sales flow that minimizes CRM steps like Leads and Opportunities. In B2C, the objective is usually to let customers (or agents on behalf of customers) configure, price, and purchase in as few steps as possible, often closing within a single interaction or within a very short time window-well within UC's three-day target.

Communications Cloud provides a pattern where CPQ actions are performed directly on the Order object for B2C/B2B2C flows, especially when:

The sales cycle is short.

There is no need for complex pipeline management.

The customer is buying directly (web, community, call center).

Option C reflects this: a Custom Buyflow (OmniScript) is used as the guided selling UI, invoked in a way that works for agents and authenticated community users, and it operates directly on the Order as the commercial transaction record. CPQ logic (cart, pricing, validation, promotions) is executed on the Order, which aligns with standard B2C digital commerce patterns in Communications Cloud.

Option A and B introduce a heavier Lead → Opportunity → Quote → Order process, which is more appropriate for complex B2B sales and contradicts the "short sales process" requirement. Option D still centers the process on a Quote, which is typically used where negotiation or longer cycles are expected. For UC's fast B2C use case with direct or assisted buying, Order-centric CPQ via a Buyflow (OmniScript) is the recommended approach, making C the correct choice.

NEW QUESTION # 94

A consultant for Northern Trail Outfitters (NTO) company advises NTO to leverage Visit Recommendations for the field team. Which build option ensures the strategy is scalable to meet the requirements of NTO?

- A. Build the strategy using Flow Builder.
- B. Build the strategy using Process Builder.
- C. Build the strategy using Workflows.
- D. Build the strategy using an Apex class.

Answer: A

Explanation:

Flow Builder is a scalable and flexible tool for building visit recommendation strategies, allowing for customization and adaptation to meet NTO's specific needs.

NEW QUESTION # 95

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