

CPQ-Specialist Valid Study Guide & CPQ-Specialist Valid Exam Guide



BTW, DOWNLOAD part of Exams4Collection CPQ-Specialist dumps from Cloud Storage: https://drive.google.com/open?id=1cyK1zBejjBb9B8sPEQrDE-7_NZoAi6mv

Where there is life, there is hope. Never abandon yourself. You still have many opportunities to counterattack. If you are lack of knowledge and skills, our CPQ-Specialist study materials are willing to offer you some help. Actually, we are glad that our study materials are able to become you top choice. In the past ten years, we always hold the belief that it is dangerous if we feel satisfied with our CPQ-Specialist Study Materials and stop renovating. Luckily, we still memorize our initial determination.

Benefits of Salesforce Certified CPQ Specialist

- An individual who has been able to obtain this certification, is like a diamond for his/her organization, contributing a lot for its success. He/she would guide the organization in any decisions, with his innovative applications and strategies. Apart from these this certification will help you a lot in the recruitment process and will get you a higher pay as discussed in the former points.
- Even when you have experience as a salesforce professional, we recommend you to go for a salesforce certification if you are working at an organization/firm engaged in looking for active presence of customers, who want that their company becomes a topic of discussion amongst the customers.
- The training courses related to salesforce certification are meant to provide you hands-on experience. They have a lot of material in place about industry-relevant live projects, case studies based on real-life situations and scenarios-with which you'll learn a lot practically. You can expect about 12-hour training devoting for live projects and 20 hours in class lab practice when you enroll for a salesforce certification.

>> CPQ-Specialist Valid Study Guide <<

Unparalleled CPQ-Specialist Training Quiz: Salesforce Certified CPQ Specialist Carry You Outstanding Exam Dumps - Exams4Collection

Our CPQ-Specialist training guide is not difficult for you. We have simplified all difficult knowledge. So you will enjoy learning our CPQ-Specialist study quiz. During your practice of our CPQ-Specialist exam materials, you will find that it is easy to make changes. In addition, our study materials will boost your confidence. You will be glad to witness your growth. Do not hesitate. Good opportunities will slip away if you stand still.

Salesforce Certified CPQ Specialist Sample Questions (Q156-Q161):

NEW QUESTION # 156

The Universal Containers sales operations team wants to ensure that without reopening the Quote Line Editor, quotes have current information prior to submitting them for approval.

Which two actions could the admin take to meet the business requirement?

Choose 2 answers

- A. Change the value of a field in the Calculating Fields Field Set.

- B. Create a Flow to trigger recalculation upon record save.
- C. Create a new Lightning button to trigger recalculation.
- D. Add the Calculate button to the quote layout.

Answer: A,D

Explanation:

Requirement:

- * Ensure that quotes are recalculated with current information prior to approval without reopening the Quote Line Editor.

Solution:

- * Option A: Adding or modifying a field in the Calculating Fields Field Set automatically triggers recalculation for quotes.
- * Option C: Including the Calculate button on the quote layout provides users with a manual option to trigger recalculation before approval.

Why Other Options Are Incorrect:

- * B and D: These require additional customization (e.g., creating a custom Lightning button or Flow) and are not standard CPQ features.

Salesforce CPQ Reference:

- * The Calculating Fields Field Set and Calculate Button functionalities are well-documented as standard CPQ tools .

NEW QUESTION # 157

Universal Containers wants its premier service, Shipping Plus, to appear at the top of Product Selection when users add Products to the Quote.

How can the Admin Configure the Shipping Plus Product record to meet this requirement?

- A. Set the Product Code as the first alphabetically of any Product's Product Code.
- B. Set the Product's Sort Order as the only null Sort Order of any Product.
- C. Set the Sort Order as the lowest numerical value of any Product's Sort Order.
- D. Set the Product's Product Code as the only null Product Code of any Product.

Answer: C

Explanation:

Requirement Overview:

- * Universal Containers wants the Shipping Plus product to appear at the top of the Product Selection list.

Key Configuration:

- * The Sort Order field determines the sequence of Products in Product Selection.

- * Products with lower numerical Sort Order values appear at the top.

Steps to Configure:

- * Navigate to the Product Record for Shipping Plus.
- * Set the Sort Order field to the lowest available value (e.g., 1).
- * Save and test the configuration in the Product Selection screen.

Validation:

- * Ensure that Shipping Plus appears at the top of the Product Selection list.

NEW QUESTION # 158

Universal Containers has a new eco-friendly business line, and wants to create a subset of products that include those tagged as eco-friendly, and those that are bundles. When quoting on Opportunities that are flagged as eco-friendly, the sales reps should see only those products when they click Add Products. However, UC wants the flexibility to allow the sales reps to bypass the default subset and include all bundles, even if the Opportunity is flagged as eco-friendly.

Which strategy should UC apply?

- A. Create a Search Filter with Filter Value set to Eco-Friendly and Hidden set to FALSE.
- B. Add the Eco-Friendly custom field to the Search Filters Fieldset on the Product object.
- C. Set the Default field on the Add Products Custom Action to TRUE.
- D. Create a Filter Product Rule and Product Action with Type set to Optional Filter.

Answer: B

NEW QUESTION # 159

The Admin at Universal Containers would like all optional products to be displayed separately from non-optional products. The two-line item sections have been set up in the quote template and named as follows:

Required. Optional. What are the two steps the Admin should take in order to finish setting up the quote template?

- A. For the Required Section: Filter Field: Optional, Filter Operator: Equals, Filter Value: False
- B. For the Optional Section: Filter Value: Optional, Filter Operator: Equals, Filter Value: False
- C. For the Required Section: Filter Field: Optional, Filter Operator: Equals, Filter Value: True
- D. For the Optional Section: Filter Field: Optional, Filter Operator: Equals, Filter Value: True.

Answer: C,D

NEW QUESTION # 160

An Admin is creating a Product Rule with an Advanced Condition.

How should the Admin reference a specific Error Condition record in the text of the Advanced Condition field?

- A. Value of the Index field.
- B. Salesforce ID of the Error Condition record.
- C. Value of the Condition # field.
- D. API name of the field in the Tested field.

Answer: A

Explanation:

Requirement Overview:

* Reference specific Error Condition records in the Advanced Condition field of a Product Rule.

Solution:

* Use the Index field value from the Error Condition record in the Advanced Condition formula.

Example:

* If the Index field value is 1 for a specific Error Condition, reference it as 1 in the Advanced Condition (e.g., 1 AND 2).

NEW QUESTION # 161

.....

Have you been many years at your position but haven't got a promotion? Or are you a new comer in your company and eager to make yourself outstanding? Our CPQ-Specialist exam materials can help you. After a few days' studying and practicing with our CPQ-Specialist products you will easily pass the examination. God helps those who help themselves. If you choose our CPQ-Specialist Study Materials, you will find God just by your side. The only thing you have to do is just to make your choice and study. Isn't it very easy? So know more about our CPQ-Specialist study guide right now!

CPQ-Specialist Valid Exam Guide: <https://www.exams4collection.com/CPQ-Specialist-latest-braindumps.html>

- TOP CPQ-Specialist Valid Study Guide - Salesforce Certified CPQ Specialist - High Pass-Rate CPQ-Specialist Valid Exam Guide □ Search for “CPQ-Specialist” and download it for free immediately on ▷ www.vceengine.com ▷ □ CPQ-Specialist Test Guide Online
- Valid CPQ-Specialist Exam Cram □ CPQ-Specialist Test Guide Online □ CPQ-Specialist Training Materials □ (www.pdfvce.com) is best website to obtain ➡ CPQ-Specialist □ □ □ for free download □ New CPQ-Specialist Exam Question
- 2026 CPQ-Specialist Valid Study Guide: Salesforce Certified CPQ Specialist – Unparalleled CPQ-Specialist 100% Pass Quiz □ Open ✓ www.dumpsquestion.com □ ✓ □ enter 「 CPQ-Specialist 」 and obtain a free download □ Valid CPQ-Specialist Cram Materials
- CPQ-Specialist Pass Guarantee □ Discount CPQ-Specialist Code □ Latest CPQ-Specialist Test Question □ Simply search for ➡ CPQ-Specialist □ for free download on { www.pdfvce.com } □ Reliable CPQ-Specialist Test Dumps
- CPQ-Specialist Certification Book Torrent □ CPQ-Specialist Latest Exam Preparation □ CPQ-Specialist Test Guide Online □ Easily obtain free download of □ CPQ-Specialist □ by searching on □ www.prepawayete.com □ □ Valid CPQ-Specialist Cram Materials
- CPQ-Specialist Test Guide Online □ CPQ-Specialist Training Materials □ CPQ-Specialist Training Materials □ Open website ➡ www.pdfvce.com □ and search for □ CPQ-Specialist □ for free download □ Valid CPQ-Specialist Exam Cram

BONUS!!! Download part of Exams4Collection CPQ-Specialist dumps for free: https://drive.google.com/open?id=1cyK1zBejBb9B8sPEQrDE-7_NZoAi6mv