

Manufacturing-Cloud-Professional dumps: Manufacturing Cloud Accredited Professional Exam & Manufacturing-Cloud-Professional exam VCE

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To be eligible for the Manufacturing-Cloud-Professional Certification Exam, candidates must have experience working with Salesforce Manufacturing Cloud and possess the necessary skills to implement and manage the platform effectively. Manufacturing-Cloud-Professional Exam is designed to test the candidate's proficiency in using Salesforce Manufacturing Cloud to optimize the manufacturing process and drive business growth.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q128-Q133):

NEW QUESTION # 128

A Salesforce consultant built an integration that calls an external endpoint via an Apex callout. However, the callout is failing with the following error: "System.CalloutException: Unauthorized endpoint".

What should the consultant do to fix this error?

- A. Ensure that the integration user has the necessary permissions to perform the callout.
- **B. Register the URL in Remote Site Settings.**
- C. Create a connected app for the external system.

Answer: B

Explanation:

Explanation

The error "System.CalloutException: Unauthorized endpoint" indicates that the external endpoint is not whitelisted in Salesforce. To allow Apex callouts to access an external endpoint, the administrator or the developer must register the URL in Remote Site Settings. This is a security feature that prevents unauthorized access to external resources from Apex code. Creating a connected app for the external system or ensuring that the integration user has the necessary permissions to perform the callout are not sufficient to fix this error, as they do not address the issue of whitelisting the endpoint^{1,2}. References: Apex Developer Guide: Making HTTP Callouts, Apex Developer Guide: Remote Site Settings

NEW QUESTION # 129

At universal containers some Manufacturing cloud users have 'Delete sales agreement' profile permission.

Which two statements are correct about that permission and the entitled users ability to delete sales agreements?

- **A. Only these user will see the 'Delete' option on the sales agreement record header**
- **B. Sales agreements with any status can be deleted**
- C. Only non-active sales agreements can be deleted
- D. Account owners will see the 'Delete' option on the sales agreements record header
- E. Only sales agreements with no associated products can be deleted

Answer: A,B

Explanation:

According to the Salesforce Manufacturing Cloud documentation, the 'Delete sales agreement' profile permission allows users to delete an active, approved, canceled, or expired sales agreement. However, they can only delete a sales agreement if it doesn't have any active orders associated with it. Only users with this permission will see the 'Delete' option on the sales agreement record header. Account owners or other users without this permission will not see the 'Delete' option. The status of the sales agreement does not affect the ability to delete it, as long as there are no active orders¹. References: 1: Delete a Sales Agreement - Salesforce

NEW QUESTION # 130

A consultant has been assigned to comprehensively analyze how an organization utilizes Manufacturing Cloud to improve its business processes and workflows.

Why is it important to understand the landscape of the business before going into the details of requirements?

- **A. To ensure there's an understanding of the big picture and understand where the real opportunity lies between teams agnostic of Manufacturing Cloud**
- B. To help broaden the scope of the project and initiative so that everything transforms at once
- C. To support the various business process capabilities across teams that support the customer and the needed areas for integration

Answer: A

Explanation:

Explanation

It is important to understand the landscape of the business before going into the details of requirements because it helps the consultant to ensure there's an understanding of the big picture and where the real opportunity lies between teams agnostic of Manufacturing Cloud. By analyzing the current state of the business, the consultant can identify the pain points, challenges, goals, and opportunities of the organization and its stakeholders. The consultant can also map out the value chain, the customer journey, the key processes, and the systems and data involved in the business operations. This will help the consultant to align the requirements with the business objectives and priorities, and to design a solution that delivers value and impact across the organization. Understanding the business landscape also enables the consultant to communicate effectively with the client and to establish trust and credibility.

References:

Manufacturing Cloud - Salesforce

Manufacturing - Salesforce.com

Meet Manufacturing Cloud Unit | Salesforce Trailhead

NEW QUESTION # 131

Universal Containers is using Sales Agreements and does not want to bring actual orders data into Salesforce. However, they want to use the actual orders data to analyze the effectiveness of their sales agreements. Which Actuals Calculation option in the Sales Agreement Setup must be selected?

- A. Manually using API upload
- B. Automatically from orders through contracts
- C. Automatically from direct orders.
- **D. Manually using Actual Orders API**

Answer: D

Explanation:

you do not want to bring actual orders data into Salesforce, you can use the Actual Orders API to manually calculate the actual quantities for sales agreements. This option allows you to use external data sources to update the actuals in Salesforce without creating orders or contracts. You can also use the Actual Orders API to refresh the actuals calculations for sales agreements for current and future periods¹. Reference: ¹: Refresh Actuals Calculation Action | Manufacturing Cloud Developer Guide | Salesforce Developers²

NEW QUESTION # 132

A custom metric for display on Agreement Terms is needed based on the business requirements. Custom fields and mappings are required between the custom fields of the Sales Agreement Product and Sales Agreement Product Schedule objects.

What should an administrator consider while designing for this requirement?

- **A. Only number, currency, and formula field types are available for mapping.**
- B. Only number, formula, and value field types are available for mapping.
- C. Only number, percent, and currency field types are available for mapping.

Answer: A

Explanation:

Explanation

