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In today's competitive technology sector, the Salesforce Manufacturing-Cloud-Professional certification is a vital credential. Many applicants, however, struggle to obtain up-to-date and genuine Salesforce Manufacturing-Cloud-Professional exam questions in order to successfully prepare for the exam. If you find yourself in this circumstance, don't worry since LatestCram has you covered with their real Salesforce Manufacturing-Cloud-Professional Exam Questions. Let's look at the characteristics of these Salesforce Manufacturing Cloud Accredited Professional Exam test Questions and how they can help you pass the Salesforce Manufacturing-Cloud-Professional certification exam on the first try.

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To prepare for the Salesforce Manufacturing-Cloud-Professional exam, individuals can take various training courses offered by Salesforce. Manufacturing-Cloud-Professional courses cover topics such as manufacturing sales and operations planning, demand management, and order management. Additionally, individuals can access study materials, including practice exams and guides, to prepare for the exam. Manufacturing-Cloud-Professional Exam is challenging, and individuals need to have a good understanding of Salesforce's Manufacturing Cloud to pass it.

## Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q16-Q21):

### NEW QUESTION # 16

The admin at badger power is trying to setup a Rebate type that is valid for transactions completed in January. Which option reflects by the admin?

- A. Set up an eligibility criteria for this rebate type with activity Date  $\geq$  Jan1 and  $\leq$  Jan31
- B. Use the effective date on Rebate Type
- C. Set Rebate type to active on Jan1 and inactive on Jan31
- D. Setup anew rebate program with that volume rebate type and a single payout period for Jan

**Answer: A**

Explanation:

The admin at badger power can set up an eligibility criteria for this rebate type with activity Date  $\geq$  Jan1 and  $\leq$  Jan31. This option allows the admin to specify the date range for which the rebate type applies to the transactions. The other options are either not possible or not sufficient to achieve the desired result. For example, setting up a new rebate program with a single payout period for Jan does not ensure that the rebate type is valid only for transactions completed in January. Setting the rebate type to active on Jan1 and inactive on Jan31 does not prevent the rebate type from being applied to transactions that occurred before or after January. Using the effective date on rebate type does not specify the end date for the rebate type validity. References: Eligible and Applied Rebate Types on a Transactional Object, Common Rebate Types

### NEW QUESTION # 17

In Tableau CRM for manufacturing which security predicate ..... ManagerId

- A. Manufacturing Cloud Hierarchy
- B. Use Manager Hierarchy
- C. use Role Hierarchy
- D. Account Hierarchy
- E. Row level Sharing for territories

**Answer: B**

Explanation:

Explanation

A security predicate is a filter that restricts access to data based on user attributes. In Tableau CRM for manufacturing, you can use the Manager Hierarchy security predicate to limit data access based on the user's manager. For example, if you want to show only the sales agreements that belong to the user or their direct reports, you can use the Manager Hierarchy security predicate with the ManagerId field. This way, each user can see only the data that is relevant to them and their team. References: Add Row-Level Security with a Security Predicate, Developing and Managing Tableau CRM Assets in Production

### NEW QUESTION # 18

The Salesforce administrator at a small manufacturer of fasteners for the automobile industry is configuring Manufacturing Cloud. The sales operations manager wants accurate data so they can compare projected parts sales to actual orders. The manufacturer currently manages orders and contracts in an external system (SAP).

Which actuals calculation option should the administrator select to achieve the manager's request?

- A. Manually using API upload
- B. Automatically from orders through contracts
- C. Automatically from direct orders

**Answer: A**

Explanation:

For a manufacturer managing orders and contracts in an external system like SAP, the administrator should select the option to manually use API upload. This allows for the bulk upload of updated quantities at regular intervals through integration, which the Salesforce org picks up during a daily scheduled job to update sales agreements .

#### NEW QUESTION # 19

In Tableau CRM for manufacturing which security predicate ..... ManagerId

- A. Manufacturing Cloud Hierarchy
- **B. Use Manager Hierarchy**
- C. use Role Hierarchy
- D. Account Hierarchy
- E. Row level Sharing for territories

**Answer: B**

Explanation:

: A security predicate is a filter that restricts access to data based on user attributes. In Tableau CRM for manufacturing, you can use the Manager Hierarchy security predicate to limit data access based on the user's manager. For example, if you want to show only the sales agreements that belong to the user or their direct reports, you can use the Manager Hierarchy security predicate with the ManagerId field. This way, each user can see only the data that is relevant to them and their team. Reference: Add Row-Level Security with a Security Predicate, Developing and Managing Tableau CRM Assets in Production

#### NEW QUESTION # 20

Universal Containers just went live with Manufacturing Cloud. The administrator has been tasked with uploading sales agreement data into the system.

In which order does the administrator need to approach this task for a complete and accurate representation of sales transactions?

- A. Insert Sales Agreements, Insert Sales Agreement Products, Update Sales Agreement Product Schedule
- **B. Insert Sales Agreements, Insert Sales Agreement Products, Insert Sales Agreement Product Schedule**
- C. Update Sales Agreements, Update Sales Agreement Products, Update Sales Agreement Product Schedule

**Answer: B**

Explanation:

To upload sales agreement data into the system, the administrator needs to follow these steps in order:

Insert Sales Agreements: This creates the sales agreement records with the basic information such as account, contact, start date, end date, and status.

Insert Sales Agreement Products: This adds the products that are part of the sales agreement, along with the planned quantity and revenue for each product.

Insert Sales Agreement Product Schedule: This specifies the schedule for each product, such as the frequency, start date, end date, and quantity for each period.

The other options are not correct because they involve updating the sales agreement data instead of inserting it. Updating the data requires the data to be already present in the system, which is not the case for a new implementation. Also, updating the sales agreement product schedule is not necessary if the schedule is inserted correctly in the first place. Reference: SalesAgreement | Manufacturing Cloud Developer Guide, SalesAgreementProduct | Manufacturing Cloud Developer Guide, SalesAgreementProductSchedule | Manufacturing Cloud Developer Guide, Import Data into Manufacturing Cloud

#### NEW QUESTION # 21

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