AP-207 Study Guide: Energy and Utilities Cloud Accredited Professional & AP-207 Learning Materials

ENERGY AND UTILITIES CLOUD
ACCREDITED PROFESSIONAL

ACCREDITED
Professional

EXAM GUIDE

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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q30-Q35):

NEW QUESTION # 30
An energy company needs to migrate its legacy data to Energy and Utilities Cloud. What's the recommended first step to ensure a proper migration process?

- A. Clean, transform, and format the source data to meet the requirements of the Energy and Utilities Cloud Data Model
- B. Migrate the data using one of the available tools, such as the Salesforce Data Loader or third party data migration tools.
- C. Assess the data m the legacy system to determine what needs to be migrated and what can be left behind
- D. Establish a testing and validation process to ensure that the data is accurate and complete

Answer: C

Explanation:
Before embarking on a data migration project to Salesforce Energy and Utilities Cloud, it is crucial to assess the data within the legacy systems. This step involves analyzing the existing data to determine its relevance, accuracy, and completeness, deciding which data sets are essential for migration, and identifying any data that may be outdated or irrelevant and can thus be omitted from the migration process. This assessment ensures a focused and efficient migration process, reducing the risk of data clutter and ensuring that only valuable data is transferred to the new system. Reference = Salesforce provides comprehensive guidelines on best practices for data migration, including the importance of data assessment as the initial step in the migration process. These practices are documented in Salesforce's data migration resources: https://developer.salesforce.com/docs/atlas.en-us.dat.meta/dat/data_import_what_you_need_to_know.htm

NEW QUESTION # 31
An energy company wants to calculate the estimated monthly amount a customer needs to pay.
How can a consultant configure Energy and Utilities Cloud CPQ to calculate monthly commodity pricing?

- A. Using onetime price
- B. Using monthly recurring price
- C. Using a subscription pricing plan
- D. Using usage price

Answer: D

Explanation:
To calculate the estimated monthly amount a customer needs to pay for their commodity usage, configuring Energy and Utilities Cloud CPQ to use usage-based pricing is the most appropriate approach. This method allows for the calculation of charges based on the actual consumption of the commodity, which can vary from month to month. Usage-based pricing provides the flexibility to accurately reflect a customer's consumption patterns in their billing, offering a transparent and fair pricing model that aligns with the variable nature of commodity usage. Reference = Salesforce Industries CPQ documentation details how to configure and use usage-based pricing, emphasizing its suitability for industries where consumption can vary significantly, such as energy and utilities: https://help.salesforce.com/articleView?id=cpq_usage_based_pricing.htm&type=5

NEW QUESTION # 32
An energy utility company is implementing the Customer Acquisition Management application. The application should support unauthenticated self-serve portal users.
What's the preferred method to configure the application security to meet the requirement?

- A. The Customer Acquisition Management application cannot support unauthenticated self serve portal users
- B. A consultant should assign an EnergyfuntimeB2CSales sample permission set to the Guest User profile and an Energyfiuntime82CSalesCustomerCommunityUser sample permission set to customer community users.
- C. A consultant should create new permission sets to grant appropriate access to all required objects.
- D. A consultant should assign an EnergyRuntimeSales sample permission set to the Guest User profile and an EnergyRuntimeSalesCustomerCommunityUser sample permission set to customer community users.

Answer: B

Explanation:
For the Customer Acquisition Management application to support unauthenticated self-serve portal users, the correct configuration of permission sets is crucial. The EnergyRuntimeB2CSales sample permission set designed for Guest User profiles enables unauthenticated users to interact with necessary parts of the application without compromising security or functionality. Additionally,

the EnergyRuntimeB2CSalesCustomerCommunityUser permission set provides authenticated community users with appropriate access rights, ensuring a seamless user experience across both authenticated and unauthenticated scenarios.
Reference = The setup and configuration of these permission sets are discussed in the Salesforce Energy and Utilities Cloud security and user management documentation, ensuring applications like Customer Acquisition Management are accessible yet secure.

NEW QUESTION # 33

What tool should be used to migrate configurations from sandbox to production when a customer has completed configuring OmniStudio components?

- A. Salesforce Export Wizard
- B. OmniStudio DataPacks
- C. IDX Workbench
- D. DataLoader.io

Answer: B

Explanation:
When migrating configurations, especially those related to OmniStudio components from a sandbox to production environment in Salesforce, OmniStudio DataPacks are the recommended tool. OmniStudio DataPacks, part of the Salesforce DevOps toolkit, allow for the bundling and deployment of complex configurations and metadata associated with OmniStudio components. This tool is specifically designed to handle the intricate dependencies and settings of OmniStudio components, ensuring a seamless and error-free migration process. Reference = Salesforce documentation on OmniStudio deployment and migration strategies emphasizes the use of OmniStudio DataPacks for effective configuration migrations. This is outlined in the Salesforce OmniStudio Developer Guide, which provides detailed instructions on using DataPacks for deploying OmniStudio solutions:
https://developer.salesforce.com/docs/atlas.en-us.omnistudio.meta/omnistudio/

NEW QUESTION # 34

An energy company is building a Customer 360 view for its call center agents. They start with the Energy and Utilities Cloud Contact Center Console but need to make modifications.
Which tools are primarily used to create and modify this console?

- A. Custom Code: Lightning Web Components (LWC), Apex, and Visual Force pages
- B. Platform: Flaws, Visual Force, Lightning Components, and Apex
- C. Industries CPQ: Opportunity, Quote, and Order Management
- D. OmpiStudio: OmniSeript, FlexCards, DataRaptors, and Integration Procedures

Answer: D

NEW QUESTION # 35

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