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Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q55-Q60):

NEW QUESTION # 55

Universal Containers (UC) creates a dataset, "Book11", containing a budget per region per month for the first 6 months of the year, as shown in the graphic below. Now, UC wants to create a lens showing the total budget for each region for each month. Every combination of region and month must be shown in the lens, even if there is no data.

#	Id	Region	Date	Budget
1	X00001	NORTH	01/01/2018	100
2	X00002	SOUTH	01/01/2018	100
3	X00003	-	01/02/2018	100
4	X00004	SOUTH	01/02/2018	100
5	X00005	NORTH	01/03/2018	0
6	X00006	EAST	01/03/2018	300
7	X00007	NORTH	01/04/2018	0
8	X00008	-	01/04/2018	0
9	X00009	SOUTH	01/05/2018	100
10	X00010	EAST	01/05/2018	200

How should a CRM Analytics consultant help UC build this lens?

- A. Use a "Compare Table" and add a column leveraging the "Running Total" function.
- B. Use a "fill" statement in SAQL query with a "partition" parameter.
- C. Use a "Compare Table" and use the "Show Totals" option.

Answer: A

NEW QUESTION # 56

Universal Containers (UC) is using CRM Analytics to create two datasets.

* Dataset A: Contains a list of activities with an "activityID" dimension and a "userID" dimension

* Dataset B: Contains a list of users with a "userID" dimension

UC wants to delete all activities from Dataset A related to users in Dataset B.

How should the CRM Analytics consultant help UC achieve this?

- A. Use the recipe node "delete" and set "userID" as the deletion ID.
- B. Use the "update" transformation and utilize the "filter" node.
- C. Use the combination of recipe transformations: "join" and "filter".

Answer: C

NEW QUESTION # 57

Universal Containers (UC) builds three Einstein Discovery models in Salesforce to predict and maximize its revenue per customer.

The models are for every region UC has a business: EMEA, AMER, and APAC.

How should a consultant help UC deploy the three Einstein models to Salesforce?

- A. Filter the account data per region and deploy the same model to all segments.
- B. Segment the account data per region and deploy the appropriate model for each segment.

- C. Deploy the same model to all accounts and use an Apex trigger to segment the prediction.

Answer: B

Explanation:

In deploying Einstein Discovery models that are tailored to different regions (EMEA, AMER, and APAC), the best approach is to segment the account data by region and apply the specific model designed for each segment. This method ensures the following:

- * **Relevance and Accuracy:** Each model can be specialized to understand and predict based on regional dynamics, which may differ significantly across geographies in terms of market behavior, customer preferences, and economic conditions.
- * **Efficiency:** Deploying region-specific models avoids the dilution of predictive power that might occur if a single model were used across all regions, which could lead to less accurate predictions.
- * **Scalability:** This approach is scalable as UC can further refine each model as more regional data becomes available or as regional market conditions evolve.

NEW QUESTION # 58

A user is able to access the dashboards, lenses, and datasets of a particular app but is unable to change the name of the specific app.

What is causing the issue?

- A. The app name cannot be changed once created.
- B. The user does not have Editor access for that app.
- **C. The user does not have Manager access for that app.**

Answer: C

Explanation:

In CRM Analytics, the ability to modify the name of an app or make other significant changes typically requires Manager access. This level of access is distinct from Editor or Viewer permissions, which may allow for modifications to contents within the app but not to the app's core properties like its name. Here's the reasoning:

- * **Access Restrictions:** Manager access is specifically designed to control structural changes within the app, including renaming the app, which is considered a higher privilege operation.
- * **Role-Based Access Control:** This ensures that only users with the necessary permissions can make significant changes, protecting the integrity and configuration of the app.

Ensuring users have the appropriate level of access based on their responsibilities is a fundamental aspect of managing security and functionality in CRM Analytics.

NEW QUESTION # 59

A CRM Analytics consultant has been asked to refactor a dashboard so that it loads quicker. After some analysis, the consultant found that most of the dashboard queries run in less than 5 seconds; however, the Opportunities Table takes more time to load when scrolled down from its initial view.

How should the consultant improve the performance of this dashboard?

- **A. Create a second page on the dashboard and move the table to this new page.**
- B. Create a second dashboard and move the table to this new dashboard.
- C. Create a Visualforce page and display a list view of the Opportunities on this new page.

Answer: A

NEW QUESTION # 60

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