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### **Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q52-Q57):**

#### **NEW QUESTION # 52**

ABC Cloud is using Communications Cloud's Order Management for provisioning and activations of services. As part of the integration with ERP, the ERP order identifiers are required to be saved in the synchronous response in the SFI order record for reference and troubleshooting purposes. A Consultant has started their design using existing Vlocity Process Libraries. What solution should the Consultant propose to save the ERP order identifiers back to the Salesforce order record?

- A. Enhance OOTB integration adapter to process CREATE response from ERP and save returned ERP order identifier to SFI order record.
- **B. Configure the Response DataRaptor Bundle to process CREATE response from ERP and save returned ERP order identifier to SFI order record.**
- C. Configure GET ERP Order Callout task straight after the callout task that creates an order in ERP. Enhance the out-of-the-box integration adapter to process GET response from ERP and save returned ERP order identifier to SFI order record.
- D. Configure integration procedure in conjunction with Auto Task to perform CREATE order in ERP and process response to save returned ERP order identifiers using Load DataRaptor.

**Answer: B**

Explanation:

For integrations where the provisioning/ERP system returns an external order ID in a synchronous response, Salesforce recommends using the Response DataRaptor Bundle of the Integration Procedure or Process Library.

The Process Library already includes patterns for handling:

Create Order callouts

Handling synchronous responses

Mapping response fields into Salesforce objects (e.g., SFI Order, Fulfillment records) You simply extend the Response DataRaptor to:

Extract ERP Order Identifier from the response payload.

Save it onto the corresponding Salesforce Order record for audit and troubleshooting.

Why other options are incorrect:

B: Auto Tasks are for async flows; the requirement is synchronous.

C: Enhancing the OOTB adapter is not recommended-declarative DR bundles should be used.

D: Creating a separate GET callout is unnecessary because the identifier is returned in the synchronous CREATE response.

Thus, A is the Salesforce-recommended approach.

#### **NEW QUESTION # 53**

A consultant for Northern Trail Outfitters (NTO) retail stores would like to configure inventory checks related to product, that are stocked in the frozen food aisle. What should the consultant do first to ensure the field rep knows that the product is located in the frozen food aisle?

- A. Create a picklist field called 'location' to document the Frozen Food Aisle.
- B. Create a record type called 'Frozen Food Aisle' on the retail store.
- **C. Create an In-Store Location called 'Frozen Food Aisle'.**
- D. Nothing as Product2 captures that the product is frozen.

- E. Create a record type called 'Frozen Food Aisle on the task.

**Answer: C**

Explanation:

To ensure the field rep knows that the product is located in the frozen food aisle when performing an inventory check, the consultant should create an In-Store Location called 'Frozen Food Aisle'. An In-Store Location is an object that represents a specific area within a retail store, such as an aisle, a shelf, or a cooler. By creating an In-Store Location for the frozen food aisle, the consultant can associate it with the products that are stocked in that area and display it on the inventory check task. This way, the field rep can easily locate and verify the products in the frozen food aisle. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 20.

#### NEW QUESTION # 54

Which two standard fields on the Retail Store KPI object are required when doing an inventory check?

- A. Retail Store Group
- B. Inventory Count
- C. Custom Context
- D. KPI Type
- E. Assessment Indicator Definition

**Answer: A,E**

Explanation:

In Retail Store KPIs, you can define the assessment indicator definition that must be captured for a store group. Because the assessment indicator definition is associated with assessment task definition and store groups to stores, Retail Store KPIs are the link between a store and the tasks to be performed at a store. You can also define the expected values of an assessment indicator definition in Retail Store KPIs

#### NEW QUESTION # 55

Which Three actions should a System Admin perform to set up a survey assessment task in the Consumer Goods Cloud?

- A. Define an Assessment Task Definition of type 'In-Store Survey'
- B. Generate survey invitations for the retail store 'Primary Contact'.
- C. Create a Retail Store KPI record of 'Survey Type'
- D. Create a Survey record using Salesforce survey application
- E. Define Assessment Indicator Definition to capture within survey

**Answer: A,D,E**

Explanation:

These steps enable the setup of survey assessment tasks in Consumer Goods Cloud, ensuring the surveys are well-defined and integrated with retail store activities.

#### NEW QUESTION # 56

Which Lightning component can an admin add to a Consumer Goods assessment task record page?

- A. Planogram Check
- B. In-Store Products Check
- C. Promotion Check
- D. Inventory Check

**Answer: D**

Explanation:

[https://help.salesforce.com/s/articleView?id=sf.retail\\_task\\_admin\\_create\\_assessment\\_task\\_record\\_page.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.retail_task_admin_create_assessment_task_record_page.htm&type=5)

Inventory Check is a Lightning component that can be added to a Consumer Goods assessment task record page by an admin. An

assessment task is a type of action plan task that allows users to collect data and perform actions related to a retail store. An inventory check is a type of assessment task that allows users to verify the availability and quantity of products in a store. The Inventory Check component displays the products that are associated with the store and allows users to search, scan, and update the product information. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 40.

## NEW QUESTION # 57

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