

# Pass Guaranteed C-S4CS-2502 - SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales-Trustable Exam Tutorial



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## SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Extensibility and Integration</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S/4HANA Cloud Public Edition.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.</li> </ul>

## **SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q15-Q20):**

### **NEW QUESTION # 15**

You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud Public Edition. Which of the following split criteria always prevent the combination of multiple sales orders into a single outbound delivery? Note: There are 2 correct answers to this question.

- A. Ship-to party**
- B. Shipping point**
- C. Payment terms
- D. Plant

**Answer: A,B**

### **NEW QUESTION # 16**

What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

- A. Versions defined by the user
- B. Attributes defined by the user**
- C. Plan data defined by the user
- D. Dimensions defined by the user**

**Answer: B,D**

### **NEW QUESTION # 17**

How can you define the relationship between business roles and business catalogs?

- A. A business catalog is a collection of one or more business roles.
- B. A business role restricts access to one or more business catalogs.
- C. A business role is a collection of one or more business catalogs.**
- D. A business catalog restricts access to one or more business roles.

**Answer: C**

### **NEW QUESTION # 18**

If you cannot find a prepackaged solution process that addresses integration requirements in SAP Signavio Process Navigator, where do you look next?

- A. SAP Cloud ALM

- B. SAP Discovery Center
- C. SAP Business Technology Platform
- D. SAP Business Accelerator Hub

**Answer: D**

## NEW QUESTION # 19

Which of the following documents can be used as a reference to create debit memo requests?

Note: There are 2 correct answers to this question.

- A. Delivery document
- B. Quantity contract
- C. Billing document
- D. Sales order

**Answer: C,D**

## NEW QUESTION # 20

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