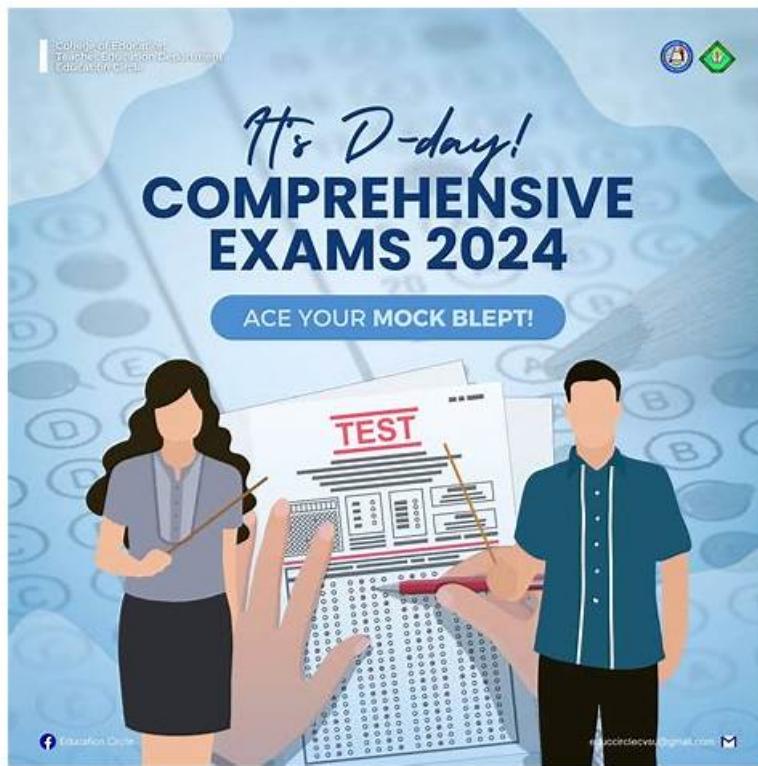# High-quality C_TB120_2504 Valid Exam Syllabus | Valuable Exam C_TB120_2504 Details and Effective SAP Certified Associate - SAP Business One Visual Cert Exam

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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

Topic 3	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q31-Q36):

NEW QUESTION # 31
The sales price list is based on the purchase price list with a factor of 1.5. A range of items in the sales price list were repriced using the Prices Update Wizard. Later, when the purchase price for one of these items changed, the item's price in the sales price list was NOT updated according to the factor.
What could be the reason?

- A. The item's purchase price was reduced rather than increased.
- B. The item belongs to a discount group.
- C. The item has a special discount.
- D. The price of the item in the sales price list is set to manual.

Answer: D

NEW QUESTION # 32
You manage serial numbers for tablet items in your warehouse. When you look at the Serial Number Transaction report, you notice that no serial numbers exist for the transactions of a Goods Receipt PO (GRPO).
What could be the reason for the missing serial numbers for the GRPO transactions?

- A. The serial numbers were already defined in the Purchase Order base document.
- B. After the GRPO was added,, the Manage Item By definition was set to None.
- C. The serial number expiration date has passed.
- D. The serial number management method of the item is set to On Release Only.

Answer: D

NEW QUESTION # 33
A production process finishes.
What can you do to add the finished goods to inventory? Note: There are 2 correct answers to this question.

- A. Add a Receipt from Production document for the Production Order.
- B. From the context menu of the Production Order choose Report Completion.
- C. Change the Production Order status to released.
- D. Close the Production Order.

Answer: A,B

NEW QUESTION # 34

In a perpetual inventory system, what is the effect of posting an A/P Invoice that is copied from a Goods Receipt PO (GRPO)?
Note: There are 2 correct answers to this question.

- A. Allocation account from GRRPO clears.
- B. Journal entry reduces cash account.
- C. Stock value increases.
- D. Vendor's balance increases.

Answer: A,D

NEW QUESTION # 35

What condition must be fulfilled before the system recommends issuing a level 2 dunning letter?

- A. The dunning level of a customer is 2 or higher.
- B. Interest should be defined in the dunning terms.
- C. A level 1 letter has already been issued.
- D. The open debt exceeds the customer's credit limit.

Answer: C

NEW QUESTION # 36

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