

# Official ADM-201 Practice Test & Test ADM-201 Cram Pdf

The screenshot displays the Salesforce ADM-201 Practice Test interface. At the top, it shows a progress bar with 60 questions, 7 correct answers, and a score of 11.67%. Below this, there is a question about profile types. The question is: "2. Which of the following is not a profile type?". The options are: ☒ User Interface, ☐ Locale, ☒ Search Settings, ☐ Currency, and ☒ Language. The explanation states: "User Interface, Currency, and Language can be modified by individual users. Salesforce locale settings determine the display formats for date and time, users' names, addresses, commas, and periods in numbers." Below the question, there is a section for "3. What can a Chatter Free User access?". The options are: ☒ Accounts, ☐ Groups, ☐ Custom Objects, and ☐ Files. The explanation states: "Chatter Free User can access groups and files. All standard Salesforce licenses allow free Chatter access for everyone in your organization. Chatter Free is for users who don't have access but need access to Chatter."

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## Exam Topics

As for the domains measured in the official ADM-201 validations, they are as follows:

**Managing Data:** While taking your ADM-201 test you will need to prove you know how to import, update, transfer, and delete data, including CSV files, and what tools are the most appropriate for each process. You will also have to show competence in explaining ways to backup data and the capabilities of data validation tools.

**Automation of Workflow and Processes:** Within such an area, the candidates are expected to be able to automate email templates, leads, and cases, as well as set up work rules.

**Standard and Custom Objects:** As you are preparing for the Salesforce ADM-201 exam, you need to make sure that you understand and can describe relationship model and standard object architecture, as well as maintain data quality, work with page layouts, administer standard fields, create formula fields, work with various record types, and create selection fields.

**Security and Access:** Here, one must be able to restrict logins, set up record access, manage field-level security, determine object access, control access to events, tackle record access exceptions, and implement role hierarchy to manage records.

**Sales and Marketing Applications:** Among other things, candidates should know how to describe Salesforce Content capability, campaign management, lead automation tools, as well as understand the implications and capabilities of the sales process.

**Service and Support Applications:** The issues here will mainly have to do with the capabilities of case management. Thus, you will be asked several questions about case processes, settings, and assignments. In addition, before enrolling in the official exam make sure you have a clear understanding of Salesforce Knowledge and Salesforce Communities.

**Analytics-Reports and Dashboards:** This topic will get into the options available when creating or customizing a report, or modifying dashboards. Additionally, to do well on the test, it's a must for you to know how to share a model on reports including the impact of sharing, and have a solid understanding of the capabilities of custom reports.

Salesforce ADM-201 Exam focuses on various aspects of Salesforce administration, such as user management, security, data management, and automation. ADM-201 exam validates the candidate's proficiency in configuring and maintaining Salesforce applications, managing users and data, and customizing the platform to meet business requirements. ADM-201 exam also covers Salesforce's best practices and guidelines, ensuring that the certified administrators have a thorough understanding of Salesforce's platform and capabilities.

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To become a Salesforce Certified Administrator, candidates need to pass the ADM-201 certification exam. ADM-201 exam consists of 60 multiple-choice questions that need to be completed within 105 minutes. Candidates need to score at least 65% to pass the exam. ADM-201 Exam Fee is \$200, and candidates can take the exam online or at a testing center.

## Salesforce Certified Administrator Sample Questions (Q74-Q79):

### NEW QUESTION # 74

Which of the following is NOT a Standard Salesforce.com Functionality?

- A. Web to case
- B. Email to Lead
- C. Web to Lead
- D. Email to Case

**Answer: B**

### NEW QUESTION # 75

Select the best component to use if you want to list the top five sales performers on a dashboard.

- A. Chart
- B. Gauge
- C. Table
- D. Metric

**Answer: C**

### NEW QUESTION # 76

If a field is visible in the search layout but hidden for certain users via the field-level security settings then which of the following

statement is true?

- A. The field-level security overrides the search layout and the field will be hidden for those users
- B. None of the above
- C. The field-level security overrides the search layout and the field will be hidden for all users
- D. The field will still be visible in search layout to all the users

**Answer: A**

Explanation:

Section: Volume E

Explanation/Reference:

#### NEW QUESTION # 77

An administrator at Dreamhouse Reality needs to Create Customized pages for the Salesforce mobile app.

Which two types of pages could an administrator build and customize using the Lightning App Builder?

Choose 2 Answers

- A. Dashboard page
- B. User Page
- C. Record Page
- D. App page

**Answer: A,B**

Explanation:

App page and record page are two types of pages that an administrator can build and customize using Lightning App Builder for Salesforce mobile app. App pages are pages that display information or tools that don't belong to a specific record; they can be accessed from navigation menus or tabs in Salesforce mobile app. Record pages are pages that display information or actions related to a specific record; they can be accessed by opening any record in Salesforce mobile app. User page and dashboard page are not types of pages that can be built using Lightning App Builder for Salesforce mobile app; they are types of pages that can be built using other tools such as Profile settings or Dashboard Builder. References: [https://help.salesforce.com/s/articleView?id=sf.app\\_builder\\_mobile\\_pages.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.app_builder_mobile_pages.htm&type=5)

#### NEW QUESTION # 78

Ursa Major Solar wants to use the Salesforce approval process.

What are two characteristics that make a sales process a good fit for the Salesforce approval process? Choose 2 answers

- A. There is an approval to a queue member for all Opportunities and an additional approval by a Sales VP for Opportunities over a certain amount.
- B. The first level approval can be denied and automatically routed to the Sales VP for final approval.
- C. There are approvals for all Opportunities by a Sales VP where a Sales VP is allowed to delegate their approval to someone else.
- D. The approval manager is randomly assigned from a public group of managers, and there is a second approval by the Sales VP.

**Answer: A,B**

#### NEW QUESTION # 79

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