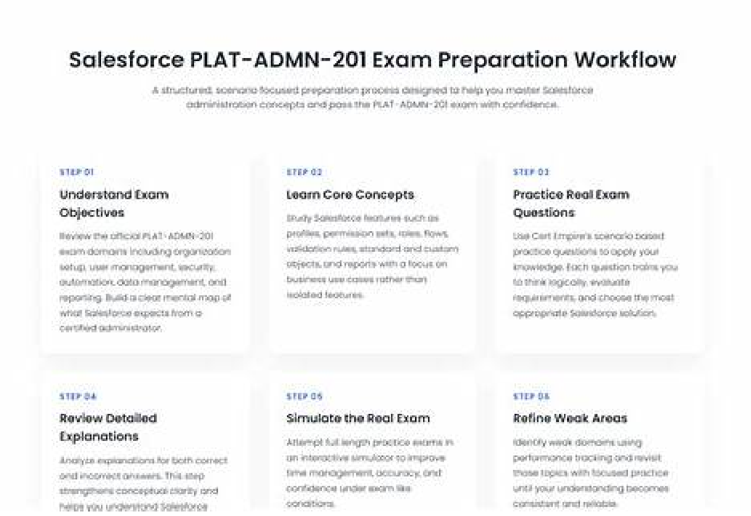
Plat-Admn-201 Detailed Answers & Dumps Plat-Admn-201 Free



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Salesforce Plat-Admn-201 Exam Syllabus Topics:

Topic	Details
Topic 1	• Automation: This domain covers automation tools for streamlining business processes, including assignment and escalation rules, Flow configuration for various scenarios, and approval process setup.
Topic 2	• Productivity and Collaboration: This domain addresses activity management, Chatter collaboration, Salesforce mobile app customization, and AppExchange applications including managed and unmanaged packages.
Topic 3	• Sales and Marketing Applications: This domain addresses sales cycle management from leads to opportunities, including productivity features, lead automation, campaign management, forecasting, and Einstein for Sales capabilities.
Topic 4	• Agentforce AI: This domain introduces AI-powered agents in Salesforce, covering use cases, configuration in Agent Builder, security considerations, and troubleshooting agent permissions.
Topic 5	• Configuration and Setup: This domain covers foundational administrative tasks including company settings, user interface configuration, user management with licenses and access controls, and implementing security measures through login restrictions and the Salesforce sharing model.
Topic 6	• Service and Support Applications: This domain covers case management systems, including case assignment, queues, and automation through escalation rules, auto-response rules, and Einstein for Service.

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Try our best to get the related Plat-Admn-201 certification is the best way to show our professional ability, however, the exam is hard nut to crack and there are so many Plat-Admn-201 preparation questions related to the exam, it seems impossible for us to systematize all of the key points needed for the exam by ourselves. We would like to help you out with the Plat-Admn-201 Training Materials compiled by our company. There are so many strong points of our Plat-Admn-201 training materials, you will be bound to pass the Plat-Admn-201 exam with high scores.

Salesforce Certified Platform Administrator Sample Questions (Q116-Q121):

NEW QUESTION # 116
A Platform Administrator has reviewed an upcoming critical update. How should the administrator proceed with activation of the critical update?

- A. Allow the critical update to auto-activate in a sandbox.
- B. Activate the critical update in production.
- C. Allow the critical update to auto-activate.
- D. Activate the critical update in a sandbox.

Answer: D

Explanation:
Salesforce Critical Updates (now often called Release Updates) can significantly change the behavior of the platform, potentially impacting custom code, integrations, or existing automation. The best practice for any Platform Administrator is to activate and test the update in a Sandbox environment first. This allows the administrator to identify and resolve any breaking changes without disrupting the live business operations in Production. Only after the update has been thoroughly vetted and all necessary adjustments have been made should the update be activated in the Production environment. Allowing an update to "auto-activate" (Options A and D) is risky because it removes the administrator's control over the timing and testing of the change. Activating directly in Production (Option B) bypasses the essential quality assurance steps that are fundamental to professional org management.

NEW QUESTION # 117
Cloud Kicks needs to be able to show different picklist values for sales and marketing users. Which two options meet this requirement?

- A. One record type, two profiles, one picklist
- B. Two permission sets, one record type, one picklist
- C. One page layout, two record types, one picklist
- D. Two page layouts, one record type, two picklists

Answer: C,D

Explanation:
There are two primary ways to display different picklist values to different groups of users. The first, and most common, is using Record Types (Option C). A single picklist field can have its available values filtered at the Record Type level. By creating a "Sales" record type and a "Marketing" record type, the admin can select which values are visible for each. These record types are then assigned to the respective users' profiles. The second method (Option D) involves using different Page Layouts and two separate picklist fields. In this scenario, the admin creates two distinct fields (e.g., "Sales Category" and "Marketing Category") and places only the relevant field on the page layout assigned to that specific team. This is less common but effective if the data needs to be stored in entirely different buckets. Option B is incorrect because profiles themselves do not filter picklist values; they only control which record types a user can access.

NEW QUESTION # 118
Users at Cloud Kicks are reporting different options when updating a custom picklist on the Opportunity object based on the kind of opportunity. Where should a Platform Administrator update the option in the picklist?

- A. Record type
- B. Related lookup filters
- C. Picklist value sets

- D. Fields and relationships

Answer: A

Explanation:
When a single picklist field needs to show different values to different users or for different business contexts, Record Types are the configuration point. While the master list of all possible values is defined in "Fields and Relationships" (Option D) or a "Global Value Set" (Option C), the Record Type determines which of those values are "available" for a specific type of record. For example, a "Wholesale" record type might show different discount levels than a "Retail" record type. If users are seeing inconsistent or incorrect options, the Platform Administrator must go to the specific Record Type settings for the Opportunity object, find the picklist in question, and move values between the "Available" and "Selected" columns. This provides a tailored user experience and prevents users from selecting values that do not apply to the specific type of record they are managing.

NEW QUESTION # 119
A sales rep has a list of 300 accounts with contacts that they want to load at one time. Which tool should a Platform Administrator utilize to import the records to Salesforce?

- A. Manual Import
- B. Data Loader
- C. Dataloader.io
- D. Data Import Wizard

Answer: D

Explanation:
The Data Import Wizard is the ideal tool for importing a relatively small number of records (up to 50,000) when those records involve standard objects like Accounts and Contacts simultaneously. One of the unique strengths of the Data Import Wizard is its ability to handle "Account and Contact" imports in a single pass, automatically linking the contacts to the correct accounts based on name or site. Because the volume in this request is only 300 records, the Data Import Wizard provides a simple, browser-based interface that includes built-in duplicate checking, which is highly beneficial for maintaining data quality. While the Data Loader (Option D) and Dataloader.io (Option A) can also handle 300 records, they are typically reserved for much larger datasets (up to 5 million records) or more complex objects. The "Wizard" is the most user-friendly and efficient choice for this specific sales rep request.

NEW QUESTION # 120
Users at DreamHouse Realty are only allowed to see opportunities they own. Leadership wants an enterprise-wide dashboard of all open opportunities in the pipeline so that users can see how the company is performing at any point in time. How should a Platform Administrator create the dashboard without changing any sharing settings?

- A. Add a filter to the dashboard to filter the opportunities by owner role.
- B. Create a dashboard with the running user set as someone who can see all opportunities.
- C. Update the dashboard folder settings to manager for the sales reps role.
- D. Build individual dashboards for profiles that need to see the enterprise results.

Answer: B

Explanation:
In Salesforce, dashboards can be configured to run as a specific user, known as the Running User. This user's security settings determine which data is visible to anyone viewing the dashboard. To allow users with restricted record access (due to a Private sharing model) to see company-wide totals, the Platform Administrator should set the dashboard to "Run as a specified user" who has "View All" permissions or is high enough in the role hierarchy to see all records. This creates a "Static Dashboard." While the viewers cannot click into individual records they don't own, they can see the summarized totals and charts for the entire organization. Using a Dynamic Dashboard or filtering by role (Option B) would still respect individual sharing and hide data. Changing folder settings (Option D) only affects who can open the dashboard, not the data displayed within it.

NEW QUESTION # 121
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