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SAP Certified Associate - Implementation Consultant -
SAP S/4HANA Cloud Public Edition, Sales Exam
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← Live Exam History Details

Sure Success: SSC'26 Chapter wise Live Exam - তথ্য ও যোগাযোগ প্রযুক্তি ০১

Your Position: 269/2051

19th January, 2026

Answer Breakdown



You Have Taken **14min 15sec** To Complete The Test

Mark Breakdown

Mandatory Subjects

তথ্য ও যোগাযোগ প্রযুক্তি - ০১ 18/25

Total Mark 18/25

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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 2	<ul style="list-style-type: none">• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 3	<ul style="list-style-type: none">• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S• 4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none">• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S• 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 5	<ul style="list-style-type: none">• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q23-Q28):

NEW QUESTION # 23

In a predictive model, what does prediction confidence measure?

- A. The ability to produce results with a constant level of correctness
- B. The percentage of correct responses in the output dataset
- C. The ability of the input parameters to explain the target
- D. The ability to display the same performance level on new datasets compared to the training dataset

Answer: D

NEW QUESTION # 24

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The loading group from the material master record
- B. The delivering plant determined or entered in the sales order item
- C. The transportation group from the material master record
- D. The transportation zone from the business partner master record of the ship-to party
- E. The shipping condition from the business partner master record of the sold-to party

Answer: A,B,E

NEW QUESTION # 25

What is the difference between the Free of Charge Delivery process and the Sell from Stock process?

- A. Delivery document type
- B. Billing type
- C. Picking document type
- D. Sales document type

Answer: D

NEW QUESTION # 26

In SAP Central Business Configuration, which activities can you perform in the Product-Specific Configuration Phase? Note: There are 3 correct answers to this question.

- A. Add new sales organizations.
- B. Modify building blocks.
- C. Add blocking reasons for billing.
- D. Change approval thresholds.
- E. Create new scope items.

Answer: A,C,D

NEW QUESTION # 27

What is different in the account posting of a down payment request, compared to the account posting of an invoice? Note: There are 2 correct answers to this question.

- A. Cost center
- B. Reconciliation account
- C. General ledger (G/L) indicator
- D. Chart of accounts

Answer: B,C

NEW QUESTION # 28

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