

AP-219 Salesforce Order Management Administrator Accredited Professional New Practice Materials - Free PDF Realistic Salesforce AP-219



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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q71-Q76):

NEW QUESTION # 71

An administrator is looking for payment information about a returned item on an Order Summary. Which object should the administrator look at?

- A. Credit Memo
- B. Return Order Summary
- C. Invoice
- D. Return

Answer: A

Explanation:

The object that the administrator should look at to find payment information about a returned item on an Order Summary is Credit Memo. A Credit Memo is a record that represents a refund or credit issued to a customer for a returned item. A Credit Memo has a lookup relationship to both Order Summary and Return Order objects, and it contains information such as the credit amount, status, payment method, etc. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_credit_memo.htm&type=5

NEW QUESTION # 72

An administrator wants to collect additional information from the customer when they cancel items on an Order Summary. How can the administrator modify the user interface to collect this information?

- A. Create a lightning web component with the additional questions and add it to the Order Summary lightning record page
- B. Copy the Cancel Item Flow and add a screen component with the new questions
- C. Create a workflow rule that fires when an Order Summary is edited with field update actions for each of the questions that needs to be answered
- D. Modify the Return Item Flow to collect the additional information

Answer: B

NEW QUESTION # 73

A user is encountering an error when attempting to save an Account record. What can an administrator use to research the issue?

- A. The Problems tab within the developer console
- B. A user trace flag and debug log on the affected user
- C. Lightning Logs within Setup
- D. The Chrome Dev Tools Console

Answer: B

Explanation:

The best way for an administrator to research the issue when a user is encountering an error when attempting to save an Account record is to use a user trace flag and debug log on the affected user. A user trace flag enables debug logging for a specific user, and a debug log captures database operations, system processes, and errors that occur when executing a transaction or running unit tests. The administrator can use these tools to identify the root cause of the error and fix it accordingly. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.code_add_users_debug_log.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.code_viewing_debug_logs.htm&type=5

NEW QUESTION # 74

Which object is used to create an invoice?

- A. Fulfillment Order
- B. Shipment
- C. Order Summary
- D. Order

Answer: C

Explanation:

The Order Summary object is used to create an invoice. An invoice is a document that requests payment from a customer for an order. An invoice can include one or more fulfillment orders and one or more credit memos. A fulfillment order is a record that represents a part of an order that is fulfilled by a specific location. A credit memo is a record that represents a partial or full refund

for an order or a fulfillment order. To create an invoice, an administrator can use the Create Invoice Apex action in a flow. The Create Invoice Apex action requires the Order Summary ID as an input parameter and creates an Invoice record associated with the Order Summary record. Reference: Order Management Objects, [Create Invoice Apex Action]

NEW QUESTION # 75

Which three objects are likely to get created in Order Management as an order progresses through its lifecycle?

- A. Change Order
- B. Return Order
- C. Replacement Order
- D. Fulfillment Order
- E. maorder

Answer: A,B,D

Explanation:

Three objects that are likely to get created in Order Management as an order progresses through its lifecycle are:

Fulfillment Order. A Fulfillment Order is a record that represents a group of products in an order that are fulfilled together from the same location. A Fulfillment Order has a lookup relationship to the Order Summary object, and it contains information such as the fulfillment location, delivery method, status, etc.

Return Order. A Return Order is a record that represents a return request for an order or part of an order. A Return Order has a lookup relationship to both Order Summary and Change Order objects, and it contains information such as the return reason, status, date, etc.

Change Order. A Change Order is a record that represents a change request for an order or part of an order. A Change Order has a lookup relationship to the Order Summary object, and it contains information such as the change type, status, date, etc.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_fulfillment_order.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.order_management_return_order.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.order_management_change_order.htm&type=5

NEW QUESTION # 76

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