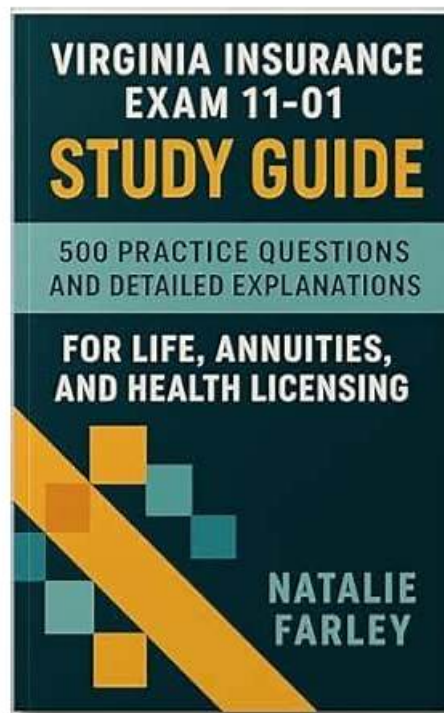


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### Virginia Insurance Virginia Life, Annuities, and Health Insurance Examination Series 11-01 Sample Questions (Q221-Q226):

#### NEW QUESTION # 221

(Which of the following is a characteristic of a profit-sharing retirement plan?)

- A. Employers must determine a set contribution amount
- B. Employees can opt out of participating
- **C. Employees are unable to contribute**
- D. Employers may not offer other plans

**Answer: C**

Explanation:

A profit-sharing plan is an employer-sponsored qualified retirement plan in which the employer makes discretionary contributions based on company profits. Under Virginia exam standards and federal retirement plan rules covered in licensing materials, only the employer contributes to a traditional profit-sharing plan. Employees do not make direct salary deferral contributions as they would in a 401(k) plan. This makes option A correct.

The employer is not required to make a contribution every year, nor is the employer required to contribute a fixed amount. Contributions can vary year to year depending on business performance, which makes option D incorrect. Employers are allowed to offer other retirement plans alongside a profit-sharing plan, so option B is incorrect. Participation rules are typically defined by plan eligibility requirements rather than employee opt-out provisions, making option C inaccurate. Profit-sharing plans are attractive to employers because of flexibility in contributions and favorable tax treatment, while employees benefit from employer-funded retirement savings.

#### NEW QUESTION # 222

Fixed annuities credit interest at a rate no lower than the:

- A. Expected renewal interest rate
- **B. Contract guaranteed rate**
- C. Current prime rate
- D. Front-end load rate

**Answer: B**

Explanation:

Fixed annuities are designed to credit interest at a rate that is no lower than the contract's guaranteed rate. This guaranteed rate is specified at the time of the contract and ensures that the policyholder will receive at least this minimum interest rate, regardless of market conditions. The fixed annuity's interest rate can be higher depending on the insurer's performance, but it cannot fall below the guaranteed rate.

#### NEW QUESTION # 223

(During the contestable period, an insurer may rescind a life insurance policy for all of the following reasons EXCEPT:)

- A. Fraud in the purchase of the policy
- **B. Misstatement of age in the application**
- C. Material concealment in the purchase of the policy
- D. Material misrepresentation in the application

**Answer: B**

Explanation:

During the contestable period (typically the first two years of a life insurance policy), insurers may rescind a policy for material misrepresentation, fraud, or material concealment. These actions affect underwriting decisions and risk evaluation and are grounds for rescission under Virginia law.

However, misstatement of age is treated differently. Virginia-required policy provisions mandate that if the insured's age is misstated, the insurer does not rescind the policy. Instead, benefits are adjusted to reflect what the premium would have purchased at the correct age. This makes option A the correct exception.

This distinction protects consumers from harsh outcomes for honest mistakes while still preserving insurer rights against intentional deception. Misstatement-of-age clauses are standard in life insurance policies and are specifically excluded from contestability rescission rules.

#### **NEW QUESTION # 224**

An example of a comprehensive health policy is:

- A. A vision policy
- B. A workers' compensation policy
- C. A dental policy
- **D. A major medical policy**

**Answer: D**

Explanation:

A major medical policy is designed as a comprehensive health policy, covering a wide range of expenses, including hospital, surgical, physician, and prescription costs. It provides broader coverage than limited benefit plans such as dental or vision policies. Workers' compensation is not considered a general health policy because it specifically covers occupational injuries.

Exact Extract (Virginia Health Insurance Study Guide): "Major medical insurance-provides comprehensive coverage for hospital, physician, surgical, and other medical expenses, subject to deductibles and coinsurance. Distinguished from limited health expense policies (dental, vision)." Reference (Virginia Documents / Study Guide):

- Virginia Health Insurance Examination Outline, Section 2.2 Comprehensive vs. Limited Policies

#### **NEW QUESTION # 225**

What is the primary role of medical expense and disability insurance?

- A. Provision for dismemberment benefits
- B. Payment of death benefits
- **C. Protection against the costs of medical care and the loss of earning power**
- D. Payment for rehabilitation costs following a life-threatening injury

**Answer: C**

Explanation:

Detailed Answer in Step-by-Step Solution:

\* Medical expense insurance covers healthcare costs, while disability insurance replaces lost income, together protecting against medical costs and earning power loss (B).

\* Death benefits (A) are for life insurance. Dismemberment (C) is specific to AD&D. Rehabilitation (D) may be included but isn't primary.

The Virginia study guide defines the core purpose of medical expense and disability insurance as mitigating financial loss from healthcare and income interruption. Reference: Virginia Life, Annuities, and Health Insurance study guide, section on "Health Insurance Basics."

#### **NEW QUESTION # 226**

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