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Oracle Order Management Cloud Order to Cash 2025 Implementation Professional Sample Questions (Q135-Q140):

NEW QUESTION # 135

In which functional areas are Supplier part numbers created and maintained?

- **A. Product Information Management**
- B. Procurement Foundation
- C. Procurement Catalogs
- D. Suppliers

Answer: A

Explanation:

Supplier part numbers are created and maintained in the Product Information Management functional area.

This is where you can define and manage items, such as products, services, and components, that you sell, buy, or use in your business processes. You can also associate supplier information with items, such as supplier part numbers, lead times, and prices. Supplier part numbers are used to identify items that you purchase from suppliers or sell to customers using the supplier's terminology.

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Overview of Product Information Management

Manage Supplier Part Numbers

NEW QUESTION # 136

Your customer is using Oracle Social Network for Order Management. They claim a conversation is being created for every order in the system, and that this is not required for automated order fulfillment.

What can be changed so that Oracle Social Network only creates conversations for sales orders that need them?

- A. Remove access from users for certain orders that do not require conversations.
- **B. When enabling the Sales Order object for Oracle Social Network use the manual mode.**
- C. Disable the Sales Order object for Oracle Social Network.
- D. When enabling the Sales Order object for Oracle Social Network, use the automatic mode.
- E. Turn off all conversations in Oracle Social Network.

Answer: B

Explanation:

Create social conversations only for conversations that the Order Entry Specialist manually initiates for each sales order. It is strongly recommended that you choose Manual.

NEW QUESTION # 137

What are the three future types of supply planned orders that GOP can consider? (Choose three.)

- A. Scrap Planned Orders
- **B. Make Planned Order**
- C. Rework Planned Orders
- **D. Transfer Planned Orders**
- **E. Buy Planned Orders**

Answer: B,D,E

Explanation:

Future supply can include the supply that results from planned orders of three types: make, buy, or transfer.

NEW QUESTION # 138

Which two attributes can you use to group shipment lines into a single shipment? (Choose two.)

- A. Item
- B. Sales Order
- C. Ship-to location
- D. Carrier
- E. FOB

Answer: C,E

Explanation:

A shipment comprises a set of shipment lines, grouped by certain common shipping attributes, that are scheduled to be shipped to a customer's ship-to location on a specific date and time. You can include items from different sales orders in a shipment. You can either manually or automatically group shipment lines to create a shipment. The shipment lines are grouped by the mandatory default criteria: ship-from location and ship-to location. However, you may also include additional grouping criteria, such as customer, freight terms, FOB (Free on board), and shipping method.

NEW QUESTION # 139

A global Power Systems manufacturer sells Uninterrupted Power Supply (UPS) products through its online portal. To gain competitive advantage, the manufacturer wants to enhance the ability of buyers to select a desired configuration of the high-end UPS models through guided selling options on its online selling portal.

The company's product development team has finalized the enhancements, and needs your help to get them implemented on their online selling portal that is supported by Oracle Cloud Configurator.

What four actions would you take in Oracle Cloud Configurator to enhance a buyer's experience? (Choose four.)

- A. You can test the behavior of the configured model anytime when you are editing it.
- B. You can enable a checkout option for a model when a valid configuration is finalized.
- C. You can create rules that will guide users in creating a valid model.
- D. You can display product reviews of customers who have purchased the same configuration earlier.
- E. You can create user interfaces that will be dynamically presented to users based on the options chosen in the Configurator model.
- F. You can allow buyers to raise requests if an expected product functionality is not offered.
- G. You can create enhancements to the model structure that supplements the imported configurable structure of a model item.

Answer: B,D,E,G

NEW QUESTION # 140

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