

Free PDF 2026 SAP C_S4CS: SAP Certified - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales–High Pass-Rate Exam Passing Score



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SAP Certified - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q70-Q75):

NEW QUESTION # 70

Where is the initial list of known integrations documented?

- [A. In the Digital Discovery Assessment](#)

- B. In SAP Cloud ALM
- C. In the Business Driven Configuration Questionnaire
- D. In the Fit-to-Standard Workshops

Answer: A

NEW QUESTION # 71

When you create a sales order item, in which sequence is the master data read to determine the delivering plant?

- A. *Customer-material info record*Material master record *Business partner (ship-to party)
- B. *Business partner (ship-to party) *Material master record *Customer-material info record
- C. *Customer-material info record *Business partner (ship-to party) *Material master record
- D. *Material master record *Business partner (ship-to party) *Customer-material info record

Answer: C

NEW QUESTION # 72

What happens to the sales order request after successfully creating a sales order?

- A. Sales Order Request is non-editable
- B. Sales Order Request is deleted
- C. Sales Order Request is editable
- D. Sales Order Request is archived

Answer: A

NEW QUESTION # 73

What does a partner line of business configuration expert reference when identifying business processes to cover in the Fit-to-Standard workshops?

- A. Business Driven Configuration Questionnaire
- B. Digital Discovery Assessment
- C. SAP Signavio Process Collaboration Hub
- D. SAP Signavio Journey Modeler

Answer: B

NEW QUESTION # 74

When do you specify the data retention period in the SAP S/4HANA Migration Cockpit?

- A. When the project status is "Not Started"
- B. When the project status is "In Progress"
- C. When the project status is "Completed"
- D. When the project status is "Finished"

Answer: D

NEW QUESTION # 75

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