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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	<ul style="list-style-type: none">Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	<ul style="list-style-type: none">Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as GL account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q14-Q19):

NEW QUESTION # 14

The customer wants to continue legacy document numbers in the new SAP Business One system with no breaks. What would you recommend? Note: There are 2 correct answers to this question.

- A. Use the primary series and change the starting number.
- B. Use the primary series with a prefix for the legacy numbers.
- C. Use the manual numbering series and enter the legacy numbers.
- D. Define a new series starting with the next legacy number.

Answer: A,D

NEW QUESTION # 15

What does the system create automatically when you add a new cost center?

- A. Distribution rule
- B. Sort Code
- C. OG/L account
- D. Dimension

Answer: A

NEW QUESTION # 16

The accountant added a new G/L account for employee bonuses. In the journal entry window, this new account does NOT appear in the list of accounts. What could be the reason?

- A. The new account was placed in the wrong drawer.
- B. The new account is defined as relevant for cost accounting
- C. The new account type is set to Other.
- D. The new account was defined as a title.

Answer: D

NEW QUESTION # 17

Which of these tasks are performed for the cutover period (just before go-live) in a well-run implementation project? Note: There are 2 correct answers to this question.

- A. Perform a stock count.
- B. Migrate legacy data.
- C. Freeze the legacy system.
- D. Conduct system testing

Answer: B,D

NEW QUESTION # 18

A user was assigned data ownership authorizations as shown in the attached screenshot.

What will this user be able to do? Note: There are 2 correct answers to this question.

- A. View invoices owned by this user's manager.
- B. View invoices owned by employees who report directly to this user.
- C. View and update invoices owned by employees who report directly to this user.
- D. View and update invoices owned by this user's manager.

Answer: A,C

NEW QUESTION # 19

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