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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 2	<ul style="list-style-type: none"> System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S 4HANA Cloud Public Edition.
Topic 3	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none"> Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 5	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q56-Q61):

NEW QUESTION # 56

Which of the following activities are completed in the Realize phase of the SAP Activate Methodology? Note: There are 2 correct answers to this question.

- A. Enter configuration values in SAP Central Business Configuration
- B. Set up manual test cases in SAP Cloud ALM
- C. Demonstrate where to find business process documentation
- D. Gather perceived change impact feedback

Answer: A,B

NEW QUESTION # 57

Which of the following documents can be used as a reference to create debit memo requests? Note: There are 2 correct answers to this question.

- A. Delivery document
- B. Billing document
- C. Quantity contract
- D. Sales order

Answer: B,D

NEW QUESTION # 58

What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

- A. Attributes defined by the user
- B. Versions defined by the user
- C. Plan data defined by the user
- D. Dimensions defined by the user

Answer: A,D

NEW QUESTION # 59

What activities are applied to the entire system and cannot be changed after confirmation in SAP Central Business Configuration? Note: There are 2 correct answers to this question.

- A. Configuration activities
- B. Scoping
- C. Group currency
- D. Fiscal year variant

Answer: C,D

NEW QUESTION # 60

Based on the SAP Activate methodology, which activities must you perform in the Explore phase? Note: There are 2 correct answers to this question.

- A. Define the organizational structure and chart of accounts.
- **B. Conduct the Fit-to-Standard analysis to gather configuration values.**
- C. Conduct the Digital Discovery Assessment to identify extension requirements.
- **D. Use the Test system to demonstrate SAP Best Practice processes.**

Answer: B,D

NEW QUESTION # 61

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