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Salesforce Certified Platform Data Architect Sample Questions (Q252-Q257):

NEW QUESTION # 252

Universal Containers is establishing a call center that will use Salesforce. UC receives 10 million calls and creates 100 million cases every month. Cases are linked to a custom call object using lookup relationship. UC would like to run reports and dashboard to better understand different case types being created on calls to better serve customers. What solution should a data architect recommend to meet the business requirement?

- A. Archive records to a data warehouse and run analytics on the data warehouse.
- B. Leverage custom objects to store aggregate data and run analytics.
- C. Leverage out-of-the-box reports and dashboard on case and interactive voice response (IVR) custom object.
- **D. Leverage big objects to archive records and Einstein Analytics to run reports.**

Answer: D

Explanation:

According to this article, big objects can store and manage massive amounts of data on the Salesforce platform. This can help UC to archive records from other objects or bring massive datasets from outside systems into a big object. According to this article, Einstein Analytics can be used to create dashboards and lenses to analyze big object data and get insights from advanced AI-driven analytics.

NEW QUESTION # 253

Which feature allows access to external data without storing it in Salesforce?

- A. Platform Cache
- **B. External Objects**
- C. Custom Objects
- D. Big Objects

Answer: B

Explanation:

External objects use OData to access external data in real time.

NEW QUESTION # 254

A large automobile manufacturer has decided to use Salesforce as its CRM. It needs to maintain the following dealer types in their CRM:

- Local dealers
- Regional distributor
- State distributor
- Service dealer

The attributes are different for each of the customer types. The CRM users should be allowed to enter only attributes related to the customer types. The processes and business rules for each of the customer types could be different.

How should the different dealers be maintained in Salesforce?

- **A. Use Accounts for dealers, and create record types for each of the dealer types.**
- B. Use Accounts for dealers and custom picklist field for each of the dealer types
- C. Create dealers as Accounts, and build custom views for each of the dealer types.
- D. Create Custom objects for each dealer types and custom fields for dealer attributes.

Answer: A

Explanation:

According to Trailhead, record types are a feature that allows administrators to create different business processes, page layouts, and picklist values for different types of records within an object. Record types can be used to maintain different dealer types in Salesforce by creating record types for each of the dealer types and assigning them appropriate attributes, processes, and rules. Option A is the correct answer because it suggests using Accounts for dealers, and creating record types for each of the dealer types.

NEW QUESTION # 255

An architect is planning on having different batches to load one million Opportunities into Salesforce using the Bulk API in parallel mode. What should be considered when loading the Opportunity records?

- A. Group batches by the AccountId field.
- B. Create indexes on Opportunity object text fields.
- C. Sort batches by Name field values.
- **D. Order batches by Auto -number field.**

Answer: D

Explanation:

Ordering batches by Auto-number field will ensure that the records are processed in a sequential order and avoid any locking issues that might occur when loading related records in parallel mode. Creating indexes, grouping batches by AccountId, or sorting batches by Name field values are not necessary or beneficial for loading Opportunity records using the Bulk API.

NEW QUESTION # 256

Universal Containers (UC) is going through major reorganization of their sales team. This would require changes to a large number of group members and sharing rules. UC's administrator is concerned about long processing time and failure during the process. What should a Data architect implement to make changes efficiently?

- A. Delete old sharing rules and build new sharing rules
- B. Log out all users and make changes to sharing rules.
- C. Log a case with Salesforce to make sharing rule changes.
- **D. Enable Defer Sharing Calculation prior to making sharing rule changes.**

Answer: D

Explanation:

The correct answer is B. To make changes efficiently, a data architect should enable Defer Sharing Calculation prior to making sharing rule changes. This will allow the administrator to make multiple changes to sharing rules without recalculating them after each change, which can take a long time and cause failures. The sharing rules can be recalculated later when there are fewer users online or during off-peak hours.

NEW QUESTION # 257

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