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CIPS L5M10 ELECTIVE Logistics Management QUESTION & ANSWERS

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CIPS L5M10 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> • Analyse the Role and Activities of Logistics Management: This section of the exam measures the skills of Logistics Managers and covers the essential concepts, functions, and strategic importance of logistics within modern supply chains. It explains what logistics is, how its key elements work together—such as transportation, warehousing, inventory, packaging, information flow, and security—and how these components support procurement, production, distribution, after-sales processes, and product disposal. The section explores how logistics integrates with broader supply chain management and introduces the idea of total logistics and total cost thinking, showing how multimodal transport and pipeline inventory contribute to efficiency. Candidates must understand how logistics creates competitive advantage by aligning operations with business strategy, managing customer service levels, measuring service quality, and recognizing its financial impact. This heading also evaluates the increasing role of technology in logistics, including barcoding, RFID, e-fulfilment systems, warehouse management systems, automated data capture, and the integration of digital tools across the logistics network.
Topic 2	<ul style="list-style-type: none"> • Understand Capacity Planning and Control in Logistics Management: This section of the exam measures the skills of Operations Planners and focuses on the techniques and systems used to manage capacity, demand, and resource planning across logistics activities. It explains how organizations balance planning with real-time control, adjust to fluctuating demand, and schedule workloads effectively. Candidates are expected to understand capacity concepts, constraints, demand forecasting, capacity measurement, and different planning approaches such as level planning, chase demand strategies, and demand management methods. The section also examines the use of technology in capacity planning, particularly Materials Requirements Planning (MRP), MRP II, ERP systems, master production scheduling, inventory data, and bills of materials, while recognizing the limitations of these tools. Finally, it covers the role of reverse logistics, emphasizing the handling of customer returns, the development of return policies, and how returned items are reintegrated into the supply chain.

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CIPS Logistics Management Sample Questions (Q78-Q83):

NEW QUESTION # 78

Blue Toes Inc. conducts a Cost-to-Serve analysis and identifies customer "Pink Nose" as low-cost-to-serve and high-value. Which strategy should they apply?

- A. Danger zone
- B. Cost engineer
- C. Build
- **D. Protect**

Answer: D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The Customer Profitability Matrix (Christopher, 1998) identifies "Protect" for high-value, low-cost-to-serve accounts - focusing on retention and maintaining satisfaction.

(Reference: CIPS L5M10 Study Guide, Customer Profitability Matrix, p. 62)

NEW QUESTION # 79

Bradbury's Ltd manufactures chocolate and uses an ERP system. Which of the following would be included in the Master Production Schedule (MPS)?

- A. The full list of ingredients to order
- B. The number of customers served by Bradbury's
- C. The profit margin of each chocolate bar
- **D. The rate at which chocolate must be produced in Q1**

Answer: D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The MPS defines what products will be made, in what quantities, and when. It is driven by sales forecasts, existing inventory, and resource capacity. Ingredients (A) are part of the Bill of Materials, not the MPS.

(Reference: CIPS L5M10 Study Guide, Master Production Scheduling, p. 180)

NEW QUESTION # 80

Which approach aims to increase profits by maximising the performance of constraints?

- A. Lean
- B. Six Sigma
- C. Total Quality Management
- **D. Theory of Constraint**

Answer: D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The Theory of Constraint (TOC) is built on the ideas that every process has a bottleneck and that improving throughput requires exploiting/elevating that constraint (while subordinating other steps). (CIPS L5M10 Study Guide, p. 138)

NEW QUESTION # 81

Red Lettuce Ltd is a manufacturer of screwdrivers. It uses a finite loading approach in its work centres. What does this mean?

- **A. The amount of work given to each work centre is limited to a specific amount**
- B. Each work centre produces items to a specific budget
- C. Demand for work may vary from work centre to work centre
- D. Each work centre is given a target number of items to produce

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Finite loading assigns work to production centres only up to their available capacity and processing time. It ensures that the workload remains realistic and prevents overloading any resource. By contrast, infinite loading ignores capacity limits and assigns all work regardless of availability, leading to backlogs or bottlenecks.

(Reference: CIPS L5M10 Study Guide, Production planning - finite vs. infinite loading, p. 120)

NEW QUESTION # 82

In storing which of the following inventory types are you most likely to see a FIFO (First In, First Out) system? Select TWO.

- **A. Food products**
- B. High-value items such as cars or jewellery
- C. Clothing items and accessories
- **D. Cosmetic items such as makeup**

Answer: A,D

