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SAP C-BCSSS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Business Value, Opportunity and Differentiators: This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.
Topic 2	<ul style="list-style-type: none">SAP Sustainability Solutions, Processes and Strategy: This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.
Topic 3	<ul style="list-style-type: none">Sustainable Business Concepts, Compliance and Use Cases: This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.

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SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q14-Q19):

NEW QUESTION # 14

What is one of the key areas addressed by SAP's sustainability solutions?

- A. Implementation of AI-powered marketing campaigns
- B. Development of e-commerce campaigns
- C. Data transparency specifically for environmental NGOs
- **D. Regulatory compliance and reporting**

Answer: D

NEW QUESTION # 15

Which industries benefit most from SAP Sustainability Footprint Management?

Note: There are 3 correct answers to this question.

- **A. Chemicals**
- B. Finance and banking
- **C. Consumer products**
- **D. Industrial manufacturing**
- E. Professional services

Answer: A,C,D

NEW QUESTION # 16

What are examples of disadvantages of using a data-lake approach to ESG reporting?

Note: There are 3 correct answers.

- A. Lower motivation: It has been shown that dedicated solutions are associated with increased employee engagement in contrast to spreadsheets.
- B. Disconnected processes: Separation of the data lake from business processes supports the independence of the sustainability officer.
- **C. Data quality issues: Poor data alignment with financial processes and master data.**
- **D. Complex auditing: Limited data lineage increases audit costs.**
- **E. Higher costs: Increased total cost of ownership (TCO) due to the need to maintain separate systems for ESG and financial reporting & steering.**

Answer: C,D,E

NEW QUESTION # 17

Which of the following is an example of how SAP can help its customers embed sustainability into corporate decision making? Note: There are 3 correct answers to this question.

- A. Using SAP S/4HANA for product compliance to track the financial impact of biodiversity loss.
- **B. Integrating carbon emissions data into ERP processes**
- **C. Using SAP Sustainability Footprint Management to calculate carbon footprints at a product level to support sustainable procurement and product design.**
- **D. Implementing reverse logistics processes with SAP Responsible Design and Production.**
- E. Building custom metrics within SAP Sustainability Control Tower

Answer: B,C,D

NEW QUESTION # 18

Which of the following represents the current market state for sustainability solutions according to SAP?

- A. The sustainability solutions market is still developing, with significant potential for growth and evolution. This stage of maturity provides SAP with substantial opportunities to shape and dominate the market.
- B. The sustainability solutions market has minimal competition, as SAP's competitors are still evaluating their response to growing regulation.
- C. Most major innovation has been done and solutions are becoming commoditized. Therefore, SAP competes mainly on price and not capabilities.
- **D. Pure-play vendors are just starting to enter the market, and SAP has an opportunity through integrated business processes and data, and also its extensive AI portfolio.**

Answer: D

NEW QUESTION # 19

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