

New HPE2-W12 Exam Review - Test HPE2-W12 Pdf

HPE2-W12	
Exam Name:	Selling HPE Aruba Networking Solutions
Exam Type:	Web-based
Duration:	1 hour
Number of Questions:	40
Passing Score:	70%

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HP Selling HPE Aruba Networking Solutions Sample Questions (Q41-Q46):

NEW QUESTION # 41

A senior IT manager tells you that she wants network admins to spend less time troubleshooting issues so they have more time to focus on new initiatives. How can HPE Aruba Networking deliver the senior IT manager's desired outcome?

- A. HPE Aruba Networking ClearPass monitors network devices' performance and automatically notifies IT admins of performance issues.
- **B. HPE Aruba Networking Central with AI for Networking accelerates IT troubleshooting by providing ML-based, real-time insights, and recommendations.**
- C. HPE Aruba User Experience Insight (UXI) helps IT determine why data center applications are not performing as well as they should.
- D. HPE Aruba Networking APs and switches rely on the Network Analytics Engine (NAE) to automate the onboarding of devices.

Answer: B

Explanation:

The correct answer is B because Aruba Central with AI for Networking leverages machine learning-driven analytics and insights to automatically identify and resolve network performance issues. This minimizes the time IT teams spend on manual troubleshooting, allowing them to focus on strategic initiatives.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba Central delivers AI-powered insights and prescriptive recommendations that help IT identify and resolve problems faster, reducing troubleshooting time from hours or days to minutes."

* "By applying AI/ML and advanced analytics, Aruba Central proactively detects anomalies and provides root-cause analysis, minimizing downtime and freeing IT resources."

* "AI for IT operations in Aruba Central accelerates troubleshooting with real-time network health insights and automated remediation guidance." Why the other options are incorrect:

* B ClearPass is primarily for secure access control and policy enforcement, not network performance monitoring and troubleshooting.

* C The Network Analytics Engine (NAE) is a built-in feature of Aruba CX switches for custom telemetry and automation, but it is not designed for broad troubleshooting acceleration across the entire network.

* DUXI is a valuable solution for end-user experience monitoring, but it complements rather than replaces AI-driven troubleshooting across the full infrastructure. The senior IT manager's outcome of reducing admin troubleshooting time maps most directly to AI in Aruba Central.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba Central AI for Networking - Solution Overview

* Aruba ESP (Edge Services Platform) - Technical White Paper

* Aruba AIOps for Centralized IT Operations - Deployment Guide

* Aruba Central AI-Powered Troubleshooting and Root Cause Analysis - Product Brief

NEW QUESTION # 42

What is one advantage of HPE Aruba Networking private 5G?

- A. Organizations can manage their 5G network with HPE Aruba Networking Fabric Composer.
- B. Organizations can repurpose their existing HPE Aruba Networking APs for private 5G.
- C. It simplifies deployment by providing a one-size-fits-all solution.
- **D. It provides a complete solution for ultra-reliable, high-performance connectivity.**

Answer: D

Explanation:

The correct answer is C because HPE Aruba Networking private 5G delivers a comprehensive solution for ultra-reliable, high-performance wireless connectivity. It is designed for environments where Wi-Fi alone may not be sufficient, such as industrial IoT, manufacturing, ports, healthcare, and large-scale enterprise campuses. The solution ensures low latency, high availability, and secure connectivity tailored for mission-critical applications.

Relevant extracts from HPE Aruba Networking documentation:

* "Aruba Private 5G provides a complete solution, including core, radios, SIM/eSIM management, and integration with Aruba Central, to deliver high-performance wireless connectivity."

* "The solution addresses use cases that require ultra-reliable, high-throughput, and low-latency performance."

* "Private 5G complements Aruba Wi-Fi by extending coverage, capacity, and reliability in environments with demanding requirements."

* "HPE GreenLake for Private 5G delivers a fully integrated solution as-a-service, simplifying adoption while ensuring enterprise-grade performance." Why the other options are incorrect:

* A Private 5G is not a one-size-fits-all; it is tailored for enterprise use cases with flexible deployment options.

* B Aruba Wi-Fi APs cannot be repurposed for private 5G; 5G requires dedicated radios and infrastructure.

* D Fabric Composer manages data center fabrics, not private 5G networks. Private 5G management is integrated into Aruba Central and HPE GreenLake platforms.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba Private 5G Solution Overview

* HPE GreenLake for Private 5G Technical White Paper

* Aruba ESP: Integrating Wi-Fi and Private 5G - Study Guide

* Aruba Networking for Mission-Critical Wireless - Technical Brief

NEW QUESTION # 43

A customer expresses this key business objective of wanting to deploy IoT more securely. What is one way HPE Aruba Networking solutions help customers achieve this goal?

- A. HPE Aruba Networking is the first vendor to achieve ICSA Labs' certification for IoT inventory management.
- B. HPE Aruba Networking is the only vendor to offer endpoint security agents specifically designed for IoT devices.
- C. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center, where the IoT traffic is segmented and filtered to eliminate threats.
- **D. HPE Aruba Networking solutions identify various types of IoT devices with high confidence and offer policy recommendations to make it simple to implement least privilege access.**

Answer: D

Explanation:

The correct answer is A because Aruba Networking solutions such as ClearPass Device Insight and Aruba Central Client Insights are designed to discover, classify, and monitor IoT devices with high confidence.

Once identified, Aruba solutions apply role-based and least-privilege access policies automatically, closing security gaps caused by unmanaged or unknown IoT devices. This is a critical business outcome for organizations that need to secure IoT without adding complexity.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba solutions provide full-spectrum visibility to automatically identify and classify IoT devices using AI/ML-based fingerprinting."

* "ClearPass Device Insight integrates with Aruba Central to deliver high-confidence device identification and policy recommendations for secure access."

* "Dynamic Segmentation enforces consistent, least-privilege policies for IoT, BYOD, and corporate devices, reducing risk without increasing operational complexity."

* "By automating IoT device discovery and access policy enforcement, Aruba simplifies secure IoT adoption at scale." Why the other options are incorrect:

* B Fabric Composer is a data center automation tool, not designed for IoT device segmentation or policy enforcement at the edge.

* C Aruba does not require IoT endpoint agents; most IoT devices cannot support agents, so Aruba uses agentless profiling and network-based enforcement.

* D Aruba does not market ICSA Labs certification for IoT inventory management-this is not part of its official solution positioning.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba ClearPass Device Insight - Solution Overview

* Aruba Central Client Insights - Product Brief

* Aruba ESP Zero Trust Security for IoT - White Paper

* Aruba Dynamic Segmentation - Technical Guide

NEW QUESTION # 44

You are meeting with a data center manager about upgrading switches in the data center. Which topic should you discuss to start the conversation about HPE Aruba Networking CX switches?

- A. Need for advanced, location-based services to enhance users' experiences.
- **B. Challenges with implementing zero trust security in the data center.**
- C. Whether the customer knows how many devices are connected in the data center.
- D. The need to secure IoT devices so they cannot be used in cyber attacks.

Answer: B

Explanation:

The most effective way to open a data-center switching discussion for HPE Aruba Networking CX is to lead with zero-trust and east-west security outcomes. HPE Aruba positions its DC switching and fabric solutions around extending zero-trust segmentation into the data center and enforcing policy consistently across workloads. Relevant statements from official HPE Aruba materials include:

* "Expand Zero Trust into the data center with unified network and security policies delivering robust server and VM-level microsegmentation."

* "The CX 10000 extends Zero Trust segmentation deeper into the data center for any type of host."

* "EVPN-VXLAN natively enables segmenting groups of resources within the data center to support multi-tenancy and separation of hosts by role."

* "Zero Trust is a model in which no device, user, or network segment is inherently trustworthy and must be continuously verified."

Why D is correct (and the others are weaker openers for DC switching):

- * A (location services) and C (IoT device security) are primarily campus/edge conversations and do not directly showcase Aruba CX data-center strengths.
- * B (device counts) is basic visibility and does not immediately tie to Aruba's DC value differentiators.
- * D maps directly to HPE Aruba's DC value proposition-Zero Trust, microsegmentation, EVPN- VXLAN fabrics, and distributed east-west security-providing a strong, business-relevant entry to discuss Aruba CX 9300/10000, Fabric Composer, and policy-driven segmentation.

References (HPE Aruba Networking Solutions / Study Guides):

- * HPE Aruba Networking: "Secure, AI-Ready Data Center Networking" (Solution/Portfolio Overview)
- * HPE Aruba Networking CX 10000 Switch Series - "At-a-Glance / Data Sheet"
- * Aruba ESP Data Center Design - "Connectivity Design (Validated Solution Guide)"
- * Aruba Zero Trust Security - "Solution Overview / Technical White Paper"

NEW QUESTION # 45

A senior IT manager tells you that she wants IT staff members to spend less time troubleshooting issues so they have more time to focus on new initiatives. How can HPE Aruba Networking deliver the senior IT manager's desired outcome?

- A. HPE Aruba Networking Edge-to-Cloud solutions rely on AI to automate the onboarding of devices.
- B. HPE Aruba Networking ClearPass monitors network devices' performance and automatically notifies IT admins of performance issues.
- **C. HPE Aruba Networking Central with AI for Networking accelerates troubleshooting by providing insights and recommendations that help remedy issues.**
- D. HPE Aruba User Experience Insight (UXI) helps IT determine why data center applications are not performing as well as they should.

Answer: C

Explanation:

The correct answer is D because Aruba Central with AI for Networking leverages machine learning and AI- powered insights to accelerate troubleshooting, provide root-cause analysis, and deliver prescriptive recommendations. This reduces the time IT staff spends on manual problem-solving, freeing them to focus on innovation and strategic initiatives.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Aruba Central with AI Ops accelerates troubleshooting by automatically identifying anomalies, pinpointing root causes, and providing prescriptive recommendations."
- * "By reducing mean time to resolution (MTTR), Aruba Central enables IT teams to shift focus from reactive firefighting to proactive innovation."
- * "AI Insights and AI Assist capabilities within Central simplify operations by automating repetitive tasks and providing contextual recommendations to resolve issues quickly."
- * "This ensures that network performance issues are addressed before they affect users, minimizing downtime and IT overhead."

Why the other options are incorrect:

- * A ClearPass focuses on access control and policy enforcement, not AI-driven troubleshooting acceleration.
- * BUXI provides valuable end-user experience monitoring but does not deliver AI-driven root cause analysis across the infrastructure.
- * C Automated onboarding is not the primary driver of reducing troubleshooting time-it's about operational AI for problem detection and resolution in Central.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Central AI Ops and Troubleshooting - Solution Overview
- * Aruba ESP (Edge Services Platform) - Technical White Paper
- * Aruba AI Insights and AI Assist - Product Brief
- * Aruba Central AI-Powered Operations - Deployment Guide

NEW QUESTION # 46

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