

# Arch-301考試證照綜述 - Arch-301考題

## ARCH 301 - Case Studies

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### Region and Regionalism

The region is a large area with boundaries set by various cultural and natural criteria. It is widely divided by physical geography, human geography, and environmental aspects like the interaction between the environment and humanity.

Regionalism is occurred because of the monotonous building of the International Style in all over the world. Apart from the vernacular architecture, regionalism has a conscious in design.

### KarakAŞ Mosque, Antalya, Turkey, 2003



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>> Arch-301考試證照綜述 <<

### Arch-301考試證照綜述：Salesforce Certified B2B Solution Architect壹次通過考試，Salesforce Arch-301

患難可以試驗一個人的品格，非常的境遇才可以顯出非常的氣節；風平浪靜的海面，所有的船隻都可以並驅競勝。命運的鐵拳擊中要害的時候，只有大勇大智的人才能夠處之泰然。你是大智大勇的人嗎？如果你的IT認證考試沒有做好考前準備，你還處之泰然嗎？當然，因為你有 PDFExamDumps Salesforce的Arch-301考試培訓資料在手上，任何考試困難都不會將你打到。

**最新的 Architect Exams Arch-301 免費考試真題 (Q38-Q43):**

### 問題 #38

Universal Containers (UC) is about to complete the first phase of its digital transformation with its new Lead to Invoice process that incorporates several clouds like Sales Cloud, Service Cloud, Revenue Cloud, Experience Cloud, and MuleSoft. UC is now creating a Center of Excellence and focusing on a purely Agile methodology for working on new releases. UC wants to understand some of the considerations around release planning.

What are two recommendations a Solution Architect should make to ensure UC's releases to production work within its release schedule and there are no delays in future releases?

Choose 2 answers

- A. Use the last sprint of the release to stabilize it and eliminate identified issues.
- B. Fix the scope of the sprint during release planning regardless of how long it takes.
- C. Create a regular sprint cadence across the different teams to demonstrate new functionality.
- D. Utilize the last sprint to include functionality that was missed from previous sprints.

答案： A,C

解題說明：

For UC's digital transformation and adoption of Agile methodology, ensuring smooth and timely releases is crucial. The recommended practices are:

\* B. Create a regular sprint cadence across the different teams to demonstrate new functionality.

Establishing a consistent rhythm for sprints helps align team efforts, ensures regular progress reviews, and facilitates the integration of new features. It fosters collaboration and keeps the project on track.

\* C. Use the last sprint of the release to stabilize it and eliminate identified issues. Dedicating the final sprint to stabilization and issue resolution is a best practice in Agile methodologies. It allows the team to focus on quality assurance, performance testing, and user feedback, ensuring that the release is robust and meets user expectations.

Salesforce and Agile methodology guides, such as those found on Salesforce Trailhead and in Agile development literature, emphasize the importance of regular cadences and stabilization phases for successful project delivery and continuous improvement.

### 問題 #39

Universal Containers is at the start of a digital transformation program. Members of the executive leadership team have provided a list of internal and external stakeholders who are dedicated to formulating the vision and desired business outcomes in a 2-day workshop. The executive leadership team has made the request to understand what the customer experience will look like out of this workshop.

What should a Solution Architect do to help formulate the high-level business vision and desired business outcomes?

- A. Facilitate a business process mapping workshop with the executive leadership team to better understand the potential process improvements.
- B. Facilitate a workshop with the executive leadership team, applying the journey mapping process to create a vision and align customer journey to business objectives.
- C. Ask to follow the Customer Service team for a day to gain a better understanding of how they work and identify their pain points to formulate this vision.
- D. Facilitate a strategy session with the executive leadership team to better understand their individual business units' priorities to achieve the business objectives.

答案： B

解題說明：

Journey mapping is a process that helps understand and improve the customer experience across different touchpoints and channels. Journey mapping can help formulate the high-level business vision and desired business outcomes by:

\* Identifying the customer segments, personas, needs, goals, and pain points

\* Mapping out the current state of the customer journey across different stages and channels

\* Analyzing the gaps, opportunities, and risks in the current state

\* Envisioning the future state of the customer journey that meets or exceeds customer expectations

\* Aligning the future state with the business objectives, value proposition, and success metrics

\* Prioritizing and planning the initiatives and solutions that will enable the future state

<https://trailhead.salesforce.com/credentials/architectoverview>

### 問題 #40

Universal Containers (UC) is undergoing a multi-year digital transformation across its Sales, Marketing, Fulfillment, and Accounting

channels. Based on UC's initial success using MuleSoft's API-led approach as its integration strategy, UC chose Salesforce for its transformation. The Solution Architect assigned to the project has just begun pre-planning for the first phase with UC's Implementation team.

Which document should the Solution Architect ask for to get an overview of the customer's current infrastructure so they can begin the first phase of the digital transformation?

- A. A Salesforce ERD Document complete with field definitions
- B. A future state roadmap detailing all of the implementation phases
- C. A MuleSoft Application Document complete with integration patterns
- D. A Reference Architecture Diagram complete with system of record notation

答案: D

解題說明:

a reference architecture diagram is a document that shows the high-level view of the customer's current infrastructure, including the systems, applications, data sources, integrations, and security layers. A reference architecture diagram also indicates which system is the system of record for each data entity and how data flows between systems.

A reference architecture diagram is useful for a Solution Architect to get an overview of the customer's current infrastructure so they can begin the first phase of the digital transformation. A reference architecture diagram can help identify gaps, risks, dependencies, and opportunities for improvement in the existing landscape. It can also serve as a baseline for designing future state solutions that leverage Salesforce products and features.

<https://www.salesforceben.com/b2c-solution-architect-certification-guide-tips/>

#### 問題 #41

Universal Containers (UC) is starting to go through an inventory of capabilities in regard to its many data warehouses. UC's data warehouses are currently being provided with data from OMS, ERP, Accounting, and other inventory management systems. Data warehouses are utilized by those systems for storage or analytics purposes.

UC plans to utilize the Systems of Engagement framework to classify its systems based on how they will be utilized within the enterprise architecture. UC would like to understand which systems it should directly integrate with versus utilizing the data warehouses where that data may also be stored.

How should a Solution Architect classify the data warehouses as systems within the enterprise architecture of this scenario?

- A. System of Intelligence
- B. System of Engagement
- C. System of Record
- D. System of Reference

答案: C

解題說明:

In an enterprise architecture, data warehouses typically serve as a System of Record (SoR). They contain the authoritative data source for a given piece of information and are used for storage and analytics purposes. The Systems of Engagement (SoE) framework would classify the data warehouses as SoR because they maintain the official copy of the data being used by various systems. This classification aids in deciding on integration strategies and data flow within the enterprise architecture.

#### 問題 #42

Universal Containers (UC) is about to complete an initial planning of a complex solution involving multiple customer personas. UC wants to ensure it has a comprehensive understanding of what kinds of business outcomes the customers want to achieve before presenting them a solution.

Which method of discovery should a Solution Architect suggest to UC?

- A. User Stories Creation with End Customers
- B. Jobs To Be Done Framework
- C. Comprehensive Surveys to End Customers
- D. Third-party research from well-known organizations

答案: B

解題說明:

The "Jobs To Be Done Framework" is a method that focuses on understanding customer needs in specific contexts and situations. This approach is ideal for UC to gain comprehensive insights into what kinds of business outcomes the customers want to achieve. It goes beyond mere feature requests and digs into the underlying goals and challenges customers face, which can be more enlightening for solution design than surveys or user story creation alone. The framework is recognized for its effectiveness in uncovering the real jobs customers are hiring products and services to do.

### 問題 #43

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Arch-301考題: [https://www.pdfexamdump.com/Arch-301\\_valid-braindumps.html](https://www.pdfexamdump.com/Arch-301_valid-braindumps.html)

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