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Salesforce Public Sector Solutions Accredited Professional Sample Questions (Q90-Q95):

NEW QUESTION # 90
The Department of Disaster Assistance has received the approval to fund government agencies if a disaster occurs in their region. what is the best solution to capture the fund-related requirements, objectives, and supporting documents?

- A. Utilize the Funding Program Request" object to capture the details
- B. Utilize the "Business Licence Application" object to capture the details
- C. Utilize the "Funding Program" object to capture the details
- D. Utilize the "Funding Request" object to capture the details

Answer: D

Explanation:
The "Funding Request" object is the best solution to capture the fund-related requirements, objectives, and supporting documents. The "Funding Request" object is a standard object that comes with Public Sector Solutions. It can be used to track requests for funding from different sources, such as government agencies or external organizations. The "Funding Request" object can store information such as the funding program, the funding amount, the funding status, the funding requestor, and the funding recipient. It can also have related records such as documents, tasks, or disbursements. Reference: https://help.salesforce.com/s/articleView?id=psc_admin_setup_funding_request.htm&type=5&language=en_US

NEW QUESTION # 91
a public sector agency needs to build an Experience Cloud template for channel sales workflows. The agency will be recruiting and onboarding associates for issuing licenses for alcohol and beverage distribution. Then key requirement is to be able to easily configure lead distribution, deal registration, and marketing campaigns.
Which Experience Cloud template should they use?

- A. Aloha
- B. Customer Account Portal
- C. Help Center
- D. Partner Central

Answer: D

Explanation:
Partner Central is an Experience Cloud template that can be used to build an Experience Cloud site for channel sales workflows. Partner Central can help the government agency to recruit and onboard associates for issuing licenses for alcohol and beverage distribution. It can also provide features such as lead distribution, deal registration, marketing campaigns, reports, and dashboards. Reference: https://help.salesforce.com/s/articleView?id=sf.networks_partner_central.htm&type=5

NEW QUESTION # 92
A government agency is currently using Business Rules Engine (BRE). Part of the current Prioritization matrix includes household income and household size. To correctly calculate the Households Area Median Income (AMI) pool, the Expression Set needs to calculate the AMI and then evaluate the percentage against a predefined Federal Income Limit table to determine the prioritization pool.
To accomplish this, the BRE designer should include how many decision matrices?

- A. 1; Only to contain the prioritization pools.
- B. 2; One to contain the percentages in each prioritization pool and the second to contain the Federal Income limits to evaluate.
- C. 1; Only one to contain the prioritization pools with the Federal Income Limits.
- D. 3; One to contain the percentages in each prioritization pool, a second to contain the household data, and the third to contain the Federal Income limits to evaluate.

Answer: B

Explanation:
In the context of a government agency using the Business Rules Engine (BRE) to calculate and determine Households Area Median Income (AMI) prioritization using a matrix, the BRE designer should use two decision matrices (Option C). One matrix is necessary to calculate the AMI and to evaluate it against the federal income limits, which involves determining the percentage of AMI relative to these limits. The second matrix is then used to categorize these percentages into different prioritization pools. This allows for a clear separation of logic in handling the data: one matrix for the determination of AMI percentages and another for the allocation into prioritization pools based on these percentages.
Option A and D, which suggest using only one matrix, would not provide the necessary separation of calculations and evaluations for clarity and maintenance. Option B suggests using three matrices, which overcomplicates the process without clear necessity for three separate matrices when two are sufficient for the tasks at hand.

NEW QUESTION # 93
A Public Sector Organization (PSO) is responding to an emergency and wants to provide a way for constituents and businesses to access resources and submit requests for services and programs. The PSO wants to leverage Public Sector Solutions (PSS) components, where possible, and offer a digital experience to end users.
What three prerequisite items should the Technical Consultant advise the PSO to configure so that PSS components can be used?

- A. Install the ERM for PSS Unmanaged Package
- B. Enable Email-to-Case
- C. Enable Person Account
- D. Enable Web-to-Case
- E. Install the ERM for PSS Managed Package

Answer: C,D,E

Explanation:
Installing the ERM for PSS Managed Package, enabling Person Accounts, and enabling Web-to-Case are three prerequisite items that should be configured so that PSS components can be used to respond to an emergency. The ERM for PSS Managed Package is a package that contains the Emergency Response Management (ERM) app, which is a prebuilt app that comes with Public Sector Solutions. It can help public sector agencies to create and manage emergency response programs and services, and enable citizens to access resources and submit requests. Enabling Person Accounts is a feature that can be used to store information about individual people who are not associated with a business account, such as citizens or volunteers. Enabling Web-to-Case is a feature that can be used to create cases from web forms submitted by external users, such as emergency service requests. Reference: https://help.salesforce.com/s/articleView?
id=psc_admin_setup_community_response.htm&type=5&language=en_US

NEW QUESTION # 94
The Department of Disaster Assistance would like to enhance its existing grant management experience using the "Grants Management" Public Sector Solution. What are the correct sequential stages involved in the grant management lifecycle?

- A. Plan, Engage, Apply, Review, Award, Manage and Close Out
- B. Apply, Engage, Plan, Apply, Review, Award, Manage and Close Out
- C. Plan, Apply, Engage, Review, Award, Manage and Close Out
- D. Engage, Apply, Plan, Review, Award, Manage and Close Out

Answer: C

Explanation:
The grant management lifecycle within the Salesforce Public Sector Solutions' "Grants Management" framework typically follows a structured sequence to ensure systematic processing and management of grants.
The correct stages in sequential order are:
* Plan: Initial stage where the goals, objectives, and framework of the grant program are defined.
* Apply: Potential grantees submit their applications for consideration.
* Engage: Interaction occurs between the grantors and the applicants, which can include clarifications, additional information requests, and preliminary assessments.
* Review: Submitted applications are thoroughly reviewed and evaluated against the grant criteria.
* Award: Successful applicants are selected and grant awards are officially made.

* Manage: The ongoing management of granted funds, monitoring of the project's progress, and compliance with grant conditions.
* Close Out: Finalization of the grant process, including the submission of final reports, financial reconciliation, and formal closure of the grant file.
This sequence ensures a comprehensive approach from the initial planning to the closure of the grant, making Option A (Plan, Apply, Engage, Review, Award, Manage and Close Out) the correct answer.

NEW QUESTION # 95
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