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### Oracle N16300GC10 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Maintenance and Resources and Data Security: This section of the exam measures skills of Security Administrators and covers best practices for system maintenance, user support, and data protection. It includes working effectively with NetSuite Support, finding reliable product resources, and understanding release cycles and updates. Candidates are expected to demonstrate the ability to manage data access using custom roles, apply authentication methods, configure user security settings, and monitor changes through system tracking features to maintain integrity and compliance within the platform.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>• SuiteAnalytics: This section of the exam measures skills of Reporting Analysts and focuses on using NetSuite analytics tools to create meaningful business insights. It includes identifying record search options, building saved searches, and configuring dashboard portlets. Candidates also work with data management tools such as Inline Editing, Mass Updates, CSV imports and exports, and duplicate detection. The goal is to ensure accurate data handling and efficient reporting within NetSuite environments.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• NetSuite User Interface: This section of the exam measures the skills of System Users and focuses on navigating and customizing the NetSuite user interface for optimized workflow. It includes understanding navigation options, browser optimization, and user-level preferences that impact the UI experience. Candidates also demonstrate familiarity with dashboard tools such as Shortcut portlets, activity management tools, and features that support collaboration and document sharing within NetSuite.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• Standard NS Process Flows: This section of the exam measures the skills of Business Process Specialists and covers the standard NetSuite process flows across sales, service, and procurement functions. It includes configuring Salesforce Automation, managing the sales cycle, setting up Case Management and Marketing Campaigns, and understanding form-level impacts on transactions and general ledger outcomes. Candidates are tested on payment methods, return authorization workflows, inventory management, pricing strategies, and approval routing for purchasing and accounts payable processes.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• Setup and Administration: This section of the exam measures the skills of NetSuite Administrators and covers the essential administrative functions that manage platform setup and configuration. It includes understanding the Enable Features menu, renaming constraints, and features that require NetSuite Support intervention. Candidates are assessed on their ability to manage subsidiaries, classifications, and SuiteBuilder tools such as Custom Forms, Custom Fields, and Custom Record Types to ensure system functionality and alignment with organizational needs.</li> </ul>

## Oracle NetSuite SuiteFoundation Specialist Sample Questions (Q84-Q89):

### NEW QUESTION # 84

Which statements describe the behavior for assigning territories to cases? (Choose two.)

- A. Re-assigning existing cases to case territories is not allowed.
- B. The Default Round-Robin territory always has last priority.
- C. Setting the Default Round-Robin territory to Inactive marks unmatched cases as Unassigned.
- D. NetSuite assigns cases to the best match after reviewing all case territories.

**Answer: B,C**

### NEW QUESTION # 85

Which record is a non-posting transaction?

- A. Sales Order
- B. Credit Memo
- C. Return Receipts
- D. Statement Charges

**Answer: A**

### NEW QUESTION # 86

If unable to access the NetSuite user interface, where can users go to find the current system status?

- A. netsuite.com
- B. **status.netsuite.com**
- C. www.netsuite.com/status
- D. system.netsuite.com/status

**Answer: B**

#### **NEW QUESTION # 87**

Given the following settings:

Customer Credit Limit Handling = Enforce Holds

Customer Credit Limit Includes Orders = True

How can you create Sales Orders for a Customer that has reached their Credit Limit?

- A. Use the Standard Sales Order - Invoice form
- **B. Select the Override Credit Limit on the Sales Order.**
- C. Select a higher Order Priority for the Customer.
- D. Use the Standard Sales Order - Cash Sale form

**Answer: B**

#### **NEW QUESTION # 88**

Which two options can be set by the User under Home > Set Preferences?

- A. The default role
- **B. The default subsidiary**
- C. The default forms
- **D. The tab navigation**

**Answer: B,D**

#### **NEW QUESTION # 89**

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