

Salesforce BA-201덤프최신자료 - BA-201완벽한시험자료



참고: PassTIP에서 Google Drive로 공유하는 무료 2026 Salesforce BA-201 시험 문제집이 있습니다:
https://drive.google.com/open?id=1BglfpGdWs5lkmqMxqz0keE-WQmP6r0G_

Salesforce인증 BA-201시험취득 의향이 있는 분이 이 글을 보게 될것이라 믿고PassTIP에서 출시한 Salesforce인증 BA-201덤프를 강추합니다. PassTIP의Salesforce인증 BA-201덤프는 최강 적응율을 자랑하고 있어 시험패스율이 가장 높은 덤프자료로서 뜨거운 인기를 누리고 있습니다. IT인증시험을 패스하여 자격증을 취득하려는 분은PassTIP 제품에 주목해주세요.

Salesforce인증 BA-201시험패스는 고객님의 IT업계종사자로서의 전환점이 될수 있습니다.자격증을 취득하여 승진 혹은 연봉협상 방면에서 자신만의 위치를 지키고 더욱 멋진 IT인사로 거듭날수 있도록 고고싱할수 있습니다. PassTIP의 Salesforce인증 BA-201덤프는 시장에서 가장 최신버전으로서 시험패스를 보장해드립니다.

>> Salesforce BA-201덤프최신자료 <<

BA-201덤프최신자료 완벽한 시험 기출자료

PassTIP의 Salesforce인증 BA-201시험덤프는 고객님의 IT자격증을 취득하는 꿈을 실현시켜 드리는 시험패스의 지름길입니다. Salesforce인증 BA-201덤프에는 실제시험문제의 거의 모든 문제를 적중하고 습니다. PassTIP의 Salesforce인증 BA-201덤프가 있으면 시험패스가 한결 간편해집니다.

최신 Salesforce Business Analyst BA-201 무료샘플문제 (Q61-Q66):

질문 # 61

The business analyst (BA) at Cloud Kicks is working on improving the company's Service Cloud deployment. The BA wants to leverage Universal Process Notation (UPN) to document the current process. What is one benefit of using UPN in this scenario?

- A. Key parts of a process can be easily identified by using different shapes.
- B. Complex processes can be documented with 20 or more activity boxes.

- C. A single activity box can answer Who, What, When, Why, and How.

정답: C

설명:

One benefit of using UPN in this scenario is that a single activity box can answer Who, What, When, Why, and How. UPN is a notation system that helps to create simple and clear process maps using activity boxes and arrows. An activity box represents a step or task in a process, and contains five elements: Who (the role or actor who performs the task), What (the name or description of the task), When (the trigger or condition that initiates the task), Why (the purpose or goal of the task), and How (the method or tool used to perform the task). By using a single activity box to answer Who, What, When, Why, and How, UPN helps to provide a concise and comprehensive view of each step or task in a process, and avoid confusion or ambiguity. The other options are either incorrect or irrelevant. Option A is incorrect because UPN recommends using no more than 10 activity boxes per process map to avoid complexity and clutter. Option C is irrelevant because UPN does not use different shapes to represent key parts of a process, but rather uses different colors to indicate different levels of detail. References:

<https://trailhead.salesforce.com/en/content/learn/modules/business-analysis-process-mapping/understand-process-mapping>

질문 # 62

The Salesforce project team at Universal Containers is reviewing a backlog of user stories to add to an sprint.

The team is unsure of which story to begin working on.

What should the business analyst do to help with prioritization?

- A. Delete the definition of done
- B. Verify acceptance criteria.
- C. Identify dependent components.

정답: C

설명:

The business analyst should identify dependent components to help with prioritization of user stories to add to an sprint. Dependent components are components that rely on or affect other components in an application or system. Identifying dependent components can help determine which user stories are more critical, complex, risky, or interrelated than others and prioritize them accordingly. Identifying dependent components can also help avoid conflicts, errors, or delays caused by missing or incompatible components when developing or deploying user stories. Verifying acceptance criteria is not an action that the business analyst should take to help with prioritization of user stories to add to an sprint. Verifying acceptance criteria is a process that checks whether a user story meets its conditions or requirements for being done or acceptable. Verifying acceptance criteria can help validate and test user stories but does not help prioritize them based on their importance or urgency. Deleting the definition of done is not an action that the business analyst should take to help with prioritization of user stories to add to an sprint. Deleting the definition of done is a process that removes the criteria or standards that indicate when a user story is completed and ready for deployment.

Deleting the definition of done can reduce quality and consistency of user stories but does not help prioritize them based on their importance or urgency. References: <https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-certification-prep/user-stories>

질문 # 63

Universal Containers (UC) has chosen to implement Sales Cloud and Service Cloud to increase revenue and remove bottlenecks in its current processes. A business analyst (BA) is tasked with diagramming business processes.

What should the BA do to successfully meet governance requirements to identify the business purpose?

- A. Adhere to agreed upon mapping standards.
- B. Use UC's existing terminology.
- C. Identify resources engaged in each step.

정답: A

설명:

To successfully meet governance requirements to identify the business purpose, the business analyst should adhere to agreed upon mapping standards. Mapping standards are guidelines or conventions that define how to create and document business process maps. They help to ensure consistency, clarity, and quality of the process maps across different projects and teams. They also help to align the process maps with the business objectives and requirements, and support regulatory considerations. References:

<https://trailhead.salesforce.com>.

질문 # 64

Northern Trail Outfitters (NTO) wants to address a recent group of complaints it received from the service team. The NTO Salesforce team was alerted that the current routing process is preventing cases from reaching the correct service team without manual intervention.

Which action should the business analyst take to best understand and document the current state and recommend a future state?

- A. Engage in a live process modeling exercise with the service team.
- B. Organize a brainstorming session with service team leadership.
- C. Review individual surveys and questionnaires from the service team.

정답: A

설명:

This answer states that engaging in a live process modeling exercise with the service team is what the BA should do to best understand and document the current state and recommend a future state for addressing a recent group of complaints from UC's service team about automated case assignments in Service Cloud. A live process modeling exercise is an activity where the BA works with the service team members to create and validate a visual representation of how they perform their tasks or activities related to case assignments in Service Cloud. A live process modeling exercise can help the BA to best understand and document the current state by capturing and verifying the inputs, outputs, steps, decisions, roles, etc. of case assignments in Service Cloud from different perspectives and sources of information. A live process modeling exercise can also help the BA to recommend a future state by identifying and prioritizing the gaps or issues in case assignments in Service Cloud, and by proposing and evaluating possible improvements or solutions for them. References:

<https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use-process-mapping-to-understand-your-business>

질문 # 65

A business analyst (BA) is preparing to demonstrate the functionality built by the development team over the last sprint to the client. Which technique should the BA use to create a compelling demo?

- A. Storytelling - hero, challenge, helper, victory
- B. STAR method - situation, task, action, result
- C. Functional - requirements, code/configuration, run as user

정답: A

설명:

In creating a compelling demo, the storytelling technique is highly effective. This approach involves framing the demo narrative around a hero (typically the end-user), presenting a challenge they face, introducing the solution (the Salesforce functionality) as the helper, and showcasing the victory, which is the successful resolution of the challenge through the implemented functionality. This technique engages the audience by making the demonstration relatable and showing the practical value of the solution in a real-world context. It emphasizes the impact of the features on the users' daily tasks and how it addresses their specific needs.

질문 # 66

.....

PassTIP의 Salesforce인증 BA-201시험덤프는 고객님의 IT자격증을 취득하는 꿈을 실현시켜 드리는 시험패스의 지름길입니다. Salesforce인증 BA-201덤프에는 실제시험문제의 거의 모든 문제를 적중하고 습니다. PassTIP의 Salesforce인증 BA-201덤프가 있으면 시험패스가 한결 간편해집니다.

BA-201완벽한 시험자료 : <https://www.passtip.net/BA-201-pass-exam.html>

PassTIP의Salesforce인증 BA-201덤프는 고객님의게서 Salesforce인증 BA-201시험을 패스하는 필수품입니다, Salesforce BA-201덤프최신자료 덤프는 세가지 버전으로 되어있음, Salesforce인증 BA-201덤프에는Salesforce인증 BA-201시험 문제의 기출문제와 예상문제가 수록되어있어 덤프에 있는 문제만 잘 공부하시면 시험은 가볍게 패스가 가능합니다, BA-201시험문제 변경시점은 저희도 예측할수 없는 부분이라 오늘까지 유효했던 덤프자료가 내일 Salesforce BA-201시험이 변경된다면 적중율이 떨어져 불합격이 나올수 있습니다, PassTIP에서 제공해드리는Salesforce인증 BA-

