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Salesforce Data Cloud Accredited Professional Exam Sample Questions (Q141-Q146):

NEW QUESTION # 141

How does Data Cloud handle an individual's right to be forgotten?

- A. Deletes the specified Individual and records from any DMO/DLO related to the Individual.
- **B. Deletes the specified Individual and records from any DSO mapped to the Individual DMO.**
- C. Deletes the specified Individual record and its Unified Individual Link record.
- D. Deletes the records from all DSOs and any downstream DMOs are updated at the next scheduled ingestion.

Answer: B

Explanation:

This is how Data Cloud handles an individual's right to be forgotten. It deletes the individual record from the Individual data model object (DMO) and any related records from the data stream objects (DSOs) that are mapped to it. Reference:

NEW QUESTION # 142

What does it mean to build a trust-based, first-party data asset?

- A. Ensure opt-in consents are collected for all email marketing as required by law
- B. Obtain competitive data from reliable sources through interviews, surveys, and polls
- C. Pass the trust-based compliance rules as a first-party data asset is added to Data Cloud
- **D. Provide transparency and security for data gathered from individuals who provide consent for its use and receive value in exchange**

Answer: D

Explanation:

This is what it means to build a trust-based, first-party data asset. It involves respecting the privacy and preferences of individuals who share their data with an organization and ensuring that the data is used in a responsible and ethical way. Reference: <https://www.salesforce.com/products/genie/overview/>

NEW QUESTION # 143

Northern Trail Outfitters (NTO) wants to send a promotional campaign for customers that have purchased within the past 6 months. The consultant created a segment to meet this requirement. Now, NTO brings an additional requirement to suppress customers who have made purchases within the last week. What should the consultant use to remove the recent customers?

- A. Streaming insight
- B. Related attributes
- C. Batch transforms
- **D. Segmentation exclude rules**

Answer: D

Explanation:

The consultant should use B. Segmentation exclude rules to remove the recent customers. Segmentation exclude rules are filters that can be applied to a segment to exclude records that meet certain criteria. The consultant can use segmentation exclude rules to exclude customers who have made purchases within the last week from the segment that contains customers who have purchased within the past 6 months. This way, the segment will only include customers who are eligible for the promotional campaign. The other options are not correct. Option A is incorrect because batch transforms are data processing tasks that can be applied to data streams or data lake objects to modify or enrich the data. Batch transforms are not used for segmentation or activation. Option C is incorrect because related attributes are attributes that are derived from the relationships between data model objects. Related attributes are not used for excluding records from a segment. Option D is incorrect because streaming insights are derived attributes that are calculated at the time of data ingestion. Streaming insights are not used for excluding records from a segment. References: Salesforce Data Cloud Consultant Exam Guide, Segmentation, Segmentation Exclude Rules

NEW QUESTION # 144

A customer creates a large segment of customers that placed orders in the last 30 days, and adds related attributes from the... to the activation. Upon checking the activation in Marketing Cloud, they notice It contains orders that are older than 30 days. What should a consultant do to resolve this issue?

- A. Apply a data space fitter to exclude orders older than 30 days.
- B. Use SQL in Marketing Cloud Engagement to remove orders older than 30 days.
- C. use data graphs that contain only 30 days of data.
- **D. Apply a filter to Purchase Order Date to exclude orders older than 30 days.**

Answer: D

Explanation:

The issue arises because the activated segment in Marketing Cloud contains orders older than 30 days, despite the segment being defined to include only recent orders. The best solution is to apply a filter to the Purchase Order Date to exclude older orders.

Here's why:

Understanding the Issue

The segment includes related attributes from the purchase order data.

Despite filtering for orders placed in the last 30 days, older orders are appearing in the activation.

Why Apply a Filter to Purchase Order Date?

Root Cause :

The related attributes (e.g., purchase order details) may not be filtered by the same criteria as the segment.

Without a specific filter on the Purchase Order Date , older orders may inadvertently be included.

Solution Approach :

Applying a filter directly to the Purchase Order Date ensures that only orders within the desired timeframe are included in the activation.

Other Options Are Less Suitable :

A). Use data graphs that contain only 30 days of data : Data graphs are not typically used to filter data for activations.

B). Apply a data space filter to exclude orders older than 30 days : Data space filters apply globally and may unintentionally affect other use cases.

D). Use SQL in Marketing Cloud Engagement to remove orders older than 30 days : This is a reactive approach and does not address the root cause in Data Cloud.

Steps to Resolve the Issue

Step 1: Review the Segment Definition

Confirm that the segment filters for orders placed in the last 30 days.

Step 2: Add a Filter to Purchase Order Date

Modify the activation configuration to include a filter on the Purchase Order Date , ensuring only orders within the last 30 days are included.

Step 3: Test the Activation

Publish the segment again and verify that the activation in Marketing Cloud contains only the desired orders.

Conclusion

By applying a filter to the Purchase Order Date , the consultant ensures that only orders placed in the last 30 days are included in the activation, resolving the issue effectively.

NEW QUESTION # 145

Which data model subject area defines the revenue or quantity for an opportunity by product family?

- A. Engagement
- B. Party
- C. Product
- **D. Sales Order**

Answer: D

Explanation:

The sales order subject area defines the revenue or quantity for an opportunity by product family. It also includes information about the opportunity stage, close date, and owner. References:

https://help.salesforce.com/s/articleView?id=sfc360_a_data_cloud_sales_order.htm&type=5

NEW QUESTION # 146

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