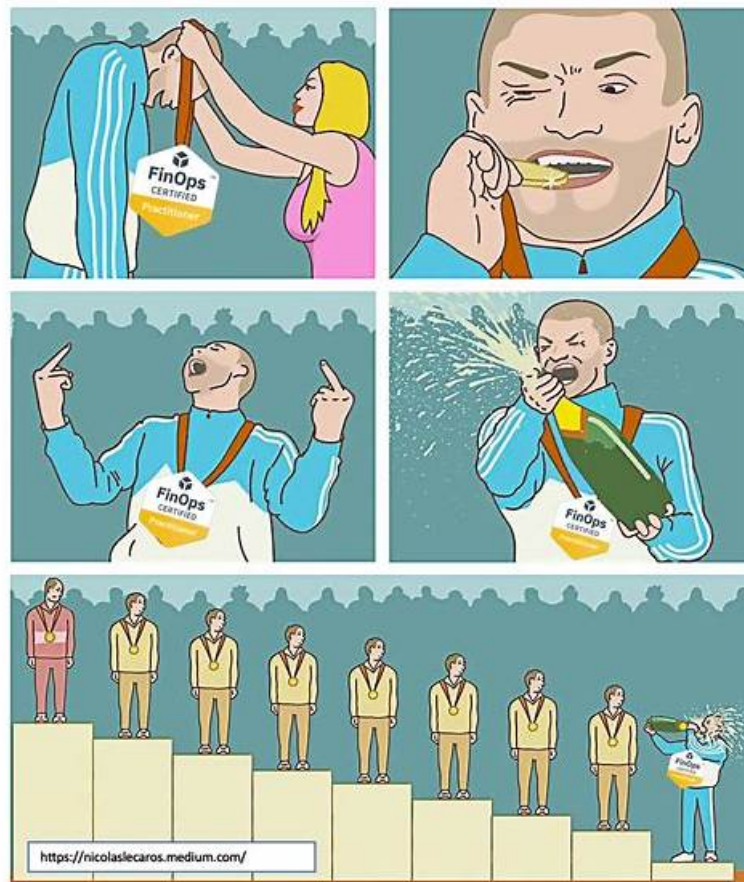


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Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q144-Q149):

NEW QUESTION # 144

A nonprofit organization has a large amount of donation data in spreadsheets. Which Nonprofit Cloud feature should the organization use to import the data?

- A. Salesforce Data Loader
- B. Data Import Wizard
- C. CSV Data Management

Answer: C

NEW QUESTION # 145

A nonprofit organization provides support to individuals in unstable housing situations. Case workers need to be able to document specific objectives for each individual, as well as challenges that might prevent the individuals from achieving their objectives. Which Nonprofit Cloud feature should the organization use?

- A. Care Plans
- B. Programs
- C. Benefit Disbursements

Answer: A

Explanation:

In Salesforce Nonprofit Cloud, Care Plans are specifically designed to provide individualized support by documenting goals, objectives, and the specific actions needed to achieve them. This feature includes:

- * Goal Definitions: Allows case workers to define specific objectives tailored to each individual's unique circumstances.
- * Care Barriers: Specifically tracks the challenges and obstacles-such as unstable housing or health issues-that might prevent a participant from reaching their goals.
- * Task Tracking: Integrates individual tasks and notes within the plan to provide a complete view of a participant's progress.

NEW QUESTION # 146

Which two sections should be included in a Salesforce-recommended V2MOM? Choose 2 answers

- A. In Milestones
- B. Metrics
- C. Objectives
- D. Virtues
- E. Vision

Answer: B,E

Explanation:

A Salesforce-recommended V2MOM includes key components that guide an organization's strategic planning and execution. The two sections that should be included are:

Vision:

This section defines what you want to achieve. It sets the overall direction and purpose of the plan. For example, "Increase donor engagement and retention by 20% over the next fiscal year."

Metrics:

This section includes the measures of success. Metrics help track progress and determine if the vision and goals are being met. For example, "Track the number of new donors, donor retention rate, and total donations received." Including these sections ensures that the organization has a clear direction (Vision) and a way to measure success (Metrics), which are critical for strategic planning and execution.

Reference:

"V2MOM: Vision, Values, Methods, Obstacles, and Measures" from Salesforce Blog: V2MOM Framework

NEW QUESTION # 147

A system administrator encounters an error at run time that a record couldn't be updated when a Customizable Rollup ran. What should the consultant check?

- A. If the Target Object is a custom object
- B. If the Target Field is a NPSP field
- **C. If the Target Field has a validation rule**
- D. If the Target Field exists

Answer: C

NEW QUESTION # 148

A human services nonprofit needs to track client goals and action items related to those goals. The nonprofit is unsure whether Program Management Module alone will meet its requirements. The nonprofit is considering whether to implement Nonprofit Cloud Case Management.

What should the consultant discuss with the nonprofit?

- A. Case Management requires Experience Cloud licenses.
- B. Program Management Module has custom objects for calendars and activities.
- C. Program Management Module can track Case Plans and Action Items..
- **D. Case Management has a custom object for tracking goals.**

Answer: D

Explanation:

check the entity relationship diagram

NEW QUESTION # 149

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