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Salesforce Financial Services Cloud is a powerful tool that helps financial professionals manage their clients' financial information, including assets, liabilities, and investment portfolios. The FSC Accredited Professional Certification Exam covers topics such as configuring and customizing the Financial Services Cloud, managing client data, and creating and managing financial plans. Salesforce Financial Services Cloud (FSC) Accredited Professional certification exam also covers best practices for data security and compliance, which is essential for financial professionals who must adhere to strict regulatory requirements. By earning the FSC Accredited Professional Certification, financial professionals can demonstrate their expertise in using Salesforce's Financial Services Cloud and their commitment to delivering exceptional customer service to their clients.

To become a Salesforce Financial Services Cloud Accredited Professional, candidates must pass the FSC Accredited Professional Exam. Financial-Services-Cloud Exam consists of multiple-choice questions and covers a wide range of topics related to the Salesforce Financial Services Cloud platform. Salesforce Financial Services Cloud (FSC) Accredited Professional certification is an industry-recognized credential that demonstrates a professional's expertise in the financial services industry and their ability to leverage Salesforce technology to enhance business operations.

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Salesforce Financial Services Cloud (FSC) Accredited Professional Certification Exam is a multiple-choice exam that consists of 60 questions. Candidates are given 90 minutes to complete the exam, and a passing score of 70% or higher is required to achieve certification. Financial-Services-Cloud Exam can be taken online and is available in multiple languages.

Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q117-Q122):

NEW QUESTION # 117

Mortgage Broker Sue Berry wants to give an incentive reward to her top internal referrers. What is the best practice for Sue Berry to identify her top referrers quickly?

- A. Log each referral as an activity and create a dashboard.
- B. Use Action Plans to create Referral Records.
- C. Log referrers in Salesforce using the Lead object and create a "My top Referrers" report.
- D. Use the Referral Performance by User dashboard to get the data.

Answer: A,B,C

NEW QUESTION # 118

Which 3 options does the Financial Services Cloud application offer to view and update Account-Account, Account-Contact, and Contact-Contact Relationships?

- A. Family Members Component
- B. Actionable Relationship Center
- C. Life Events Component
- D. Relationship Map
- E. Group Members Component

Answer: B,D,E

Explanation:

The following options are available to view and update Account-Account, Account-Contact, and Contact-Contact Relationships in Financial Services Cloud:

Actionable Relationship Center: This is a Lightning component that displays a list of all the relationships for a client or a group. You can use it to view, create, edit, and delete relationships.

Relationship Map: This is a Lightning component that displays a graphical representation of all the relationships for a client or a group. You can use it to visualize and navigate the relationship network.

Group Members Component: This is a Lightning component that displays a list of all the members of a group. You can use it to view, add, and remove group members. Verified Reference: : Salesforce Financial Services Cloud User Guide, page 34. : Salesforce Financial Services Cloud User Guide, page 36. : Salesforce Financial Services Cloud User Guide, page 38.

NEW QUESTION # 119

Where should a Salesforce Administrator go to add custom icons to the Life Events and Business Milestones?

- A. Setup > User Interface > icons > Life Events and Business Milestones
- B. Lightning Page Layout > Life Events and Business Milestones Lightning Component > Page Icon Properties
- C. Setup > Custom Code > Static Resources
- D. Setup > Financial Services > Icons > Life Events and Business Milestones

Answer: C

Explanation:

Explanation

To add custom icons to the Life Events and Business Milestones, you need to upload them as static resources in Setup > Custom Code > Static Resources. You also need to update the Icon Name field on the Life Event and Business Milestone objects to match the name of the static resource. Verified References: : Salesforce Financial Services Cloud Implementation Guide, page 58.

NEW QUESTION # 120

To access all Financial Services Cloud (FSC) functionalities available out of the box, a consultant must install the FSC Managed Package and the Unmanaged Extension Packages.

Which two functionalities are included in the FSC Unmanaged Extension Packages?

- A. The Commercial Banking dashboard
- B. Custom objects to track Financial Accounts and Household
- C. Predefined list views of clients and households
- D. Field sets that configure how fields display in the client and household profiles

Answer: A,D

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