

# MB-280최신업데이트버전인증덤프 - MB-280덤프최신자료



그리고 Itcertkr MB-280 시험 문제집의 전체 버전을 클라우드 저장소에서 다운로드할 수 있습니다:  
[https://drive.google.com/open?id=1Lb\\_a9JObrZuCt6lhHFcTWiM2ByRwrnKV](https://drive.google.com/open?id=1Lb_a9JObrZuCt6lhHFcTWiM2ByRwrnKV)

발달한 네트워크 시대에 인터넷에 검색하면 많은 Microsoft 인증 MB-280 시험 공부 자료가 검색되어 어느 자료로 시험 준비를 해야 할지 망서이게 됩니다. 이 글을 보는 순간 다른 공부 자료는 잊고 Itcertkr의 Microsoft 인증 MB-280 시험 준비 덤프를 주목하세요. 최강 IT 전문가 팀이 가장 최근의 Microsoft 인증 MB-280 실제 시험 문제를 연구하여 만든 Microsoft 인증 MB-280 덤프는 기출문제와 예상문제의 모음 공부 자료입니다. Itcertkr의 Microsoft 인증 MB-280 덤프만 공부하면 시험패스의 높은 산을 넘을 수 있습니다.

## Microsoft MB-280 시험요강:

주제	소개
주제 1	<ul style="list-style-type: none"><li>Implement Security and Customizations in Dynamics 365 Sales: This section addresses the implementation of security measures and customization options within Dynamics 365 Sales for Dynamics 365 Sales Professionals.</li></ul>
주제 2	<ul style="list-style-type: none"><li>Demonstrate Dynamics 365 Customer Insights Capabilities: This section focuses on leveraging customer data to drive sales strategies through Dynamics 365 Customer Insights.</li></ul>

주제 3	<ul style="list-style-type: none"> <li>• Configure and Customize Dataverse and Model-Driven Apps: This section covers the ability of Dynamics 365 Sales Professionals in the configuration and customization of Dataverse and model-driven apps to meet business needs.</li> </ul>
주제 4	<ul style="list-style-type: none"> <li>• Implement Dynamics 365 Sales: This section focuses on the essential processes for setting up and managing Dynamics 365 Sales effectively for Dynamics 365 Sales Professionals.</li> </ul>

>> MB-280최신 업데이트버전 인증덤프 <<

## MB-280덤프최신자료, MB-280시험대비 최신 공부자료

빨리 Itcertkr 덤프를 장바구니에 넣으시죠. 그러면 100프로 자신감으로 응시하셔서 한번에 안전하게 패스하실 수 있습니다. 단 한번으로Microsoft MB-280인증시험을 패스한다..... 여러분은 절대 후회할 일 없습니다.

### 최신 Microsoft Certified MB-280 무료샘플문제 (Q114-Q119):

#### 질문 # 114

When modifying model-driven apps, which component is used to create navigation and page structure?

- A. Tables
- B. Views
- C. Dashboards
- D. Site Maps

정답: D

#### 질문 # 115

You are a Dynamics 365 administrator. The sales team uses goals to track actual to target opportunity amounts.

A salesperson reviews their goals chart and observes the following:

- \* An opportunity updated today is not included in the chart.
- \* The time period for the goal is not accurate.

You need to resolve these issues.

What should you do? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

정답:

설명:

□ Explanation:

- \* Opportunity Updated Today is Not Included in the Chart: Update roll-up settings
- \* The roll-up settings control how frequently the data is aggregated and included in the goal metrics. If an opportunity updated today is not appearing, it likely indicates that the roll-up process has not yet captured the recent data change.
- \* By updating the roll-up settings, you can adjust the frequency or manually trigger an update, ensuring that all recent updates are reflected in the chart.

Reference: Microsoft Documentation - Configure Roll-Up Fields for Goals Time Period for the Goal is Inaccurate: Have the manager update the goal If the goal 's time period is incorrect, the data might not align with the expected reporting period. To correct this, you need to have the manager update the goal to ensure that the time period accurately reflects the intended tracking duration.

Managers typically have the required permissions to adjust goal settings, including the start and end dates, which directly affect how goals are calculated and displayed.

Reference: Microsoft Documentation - Update Goal Time Period and Settings By updating the roll-up settings and ensuring the goal 's time period is correct, you can address these issues, ensuring that the goal chart reflects accurate and up-to-date information for the sales team.

### 질문 # 116

A company created a new table named Locations.

The sales team needs your help to make the Locations table visible in the Sales Hub. What should you do?

- A. Add Location as an Area.
- B. Create a Location Group.
- C. Add Location to the App Designer.
- D. Create a Location Sub Area.

정답: C

설명:

To make a new table, like Locations, visible within the Sales Hub, you need to add it to the App Designer.

This involves updating the Sales Hub app module to include the Locations table as a new entity that users can access.

By adding the table in the App Designer, you ensure it becomes part of the navigation and is available within the Sales Hub application.

Reference: Microsoft Documentation - Configure Apps Using App Designer in Dynamics 365

### 질문 # 117

DRAG DROP

You are implementing Dynamics 365 Sales for a beverage company.

The company sells drinks by individual cans, by the dozen, or by the case of 48 cans as follows:

There are three flavors: strawberry, vanilla, and chocolate.

Each can costs \$5.00.

A dozen cans cost \$55.00.

Each case has four dozen cans and costs \$200.00.

A combination case includes a dozen cans of each flavor and costs \$160.00.

Purchases of four or more cases receive an extra 10 percent off the price.

You need to set up the product catalog.

Which components should you use? To answer, move the appropriate components to the correct entry descriptions. You may use each component once, more than once, or not at all. You may need to move the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

정답:

설명:

Explanation:

### 질문 # 118

Drag and Drop Question

A company uses Dynamics 365 Sales with assignment rules. The assignment rules use a segment to filter the lead records.

A sales manager wants to automatically add a series of tasks by using the same criteria as the assignment rules.

You need to create the tasks and assign the tasks to the lead records.

In which order should you perform the actions? To answer, move all actions from the list of actions to the answer area and arrange them in the correct order.

정답:

설명:

Explanation:

Create a sequence: This is the first step, as you need to create the sequence that will contain the tasks.

Add tasks to the sequence: Once the sequence is created, you can add the necessary tasks that need to be assigned to the leads.

Connect the existing segment to the sequence: This step ensures that the tasks are applied to the appropriate leads, using the segment's criteria.

Activate the sequence: After the sequence is fully configured, activating it ensures that the tasks are assigned and start being tracked.

