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Salesforce Communications Cloud Accredited Professional Sample Questions (Q26-Q31):

NEW QUESTION # 26

Airtalk has recently acquired Mobitel, which uses communication cloud as in CPQ and order management system. Airtalk wants to upsell Mobitel products on its consumer portal to increase its revenue and make share without incurring the cost of migrating those products onto its own legacy CPQ and order management system. What should a consultant recommend to quickly integrate Airtalk's portal application with mobitel's Communication Cloud.

- A. Use CPQAppHandler Methods
- **B. Use Digital Commerce APIs**
- C. Use EPC APIs
- D. Use Cart Based APIs

Answer: B

NEW QUESTION # 27

A B2B Communication company is using industries CPQ solution and need to implement attribute- based pricing for its offerings. The company wants to display the total amount or monthly recurring charge of the product as well as sales tax imposed on that product depending on the zip code of the service account as total price in the cpq cart. How shall the consultant achieve this while minimizing the impact to performance?

- A. Configure the tax rate in the price plan and it will be added automatically when added to the cart.
- B. Write a custom hook class to include the logic to calculate tax and add to the total price using a price calculation matrix
- **C. Add the delivery zip code customer field as a header in the pricing calculation matrix**
- D. Add a pricing plan step with a custom Apex class to calculate the tax using the price calculation matrix

Answer: C

Explanation:

If requirement is to have static calculation, then use Hook implementation If requirement is to have dynamic calculation based on custom fields then use ATB mechanism along with changes in hook to pass custom fields into ATB input map. In this case there is no need to have custom calculations.

NEW QUESTION # 28

A Company wants to improve their quote to order journey experience, the journey contains manufacturing products and services, and integration with inventory system for device reservation. They want to have smooth omni channel experience. What approach should a consultant take during planning to ensure optimal development and time to market?

- A. Exact data in integration is an input to the ux design. Detailed Design of the integration... can start
- **B. Plan for three user stories running in parallel: UX design, Device reservation, API and inventory system integration**
- C. UX experience is the most important. Fully design and validate the UX before designing the integration step
- D. Plan for three user stories running subsequently: UX design first, Device Reservation API second, and inventory management system at last

Answer: B

NEW QUESTION # 29

United Telecom has initiated high speed offerings on communication cloud after upgrading its network. Which out of the box MACD process should UT consider when upgrade existing assets to high speed offers for interested customer.

- A. Apply Promotion
- B. Disconnect and New order
- **C. Change of Plan**
- D. Modify Order

Answer: C

NEW QUESTION # 30

United Telecom has release plan for their digital transformation it includes both legacy CRM and their new communication cloud,

both of which will be active until the digital transformation is complete. Customer data from the legacy CRM will be migrated into communication cloud as part of first phase of the digital transformation project. There are business critical operations that will remain active in legacy CRM after the first phase of project. Which strategy should a consultant recommend to keep the customer data to sync between the legacy CRM and communication cloud?

- A. Synchronize real time customer data between the two CRMs at the end of business day using batch updates.
- B. Introduce customer data management system as a part of digital transformation to keep customer data up to date
- C. Allow updated on Customer Data only on Communication cloud and synchronize the update to the legacy CRM
- **D. Synchronize real time customer data between the two CRMs when updated happens in either of the two CRMs**

Answer: D

NEW QUESTION # 31

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