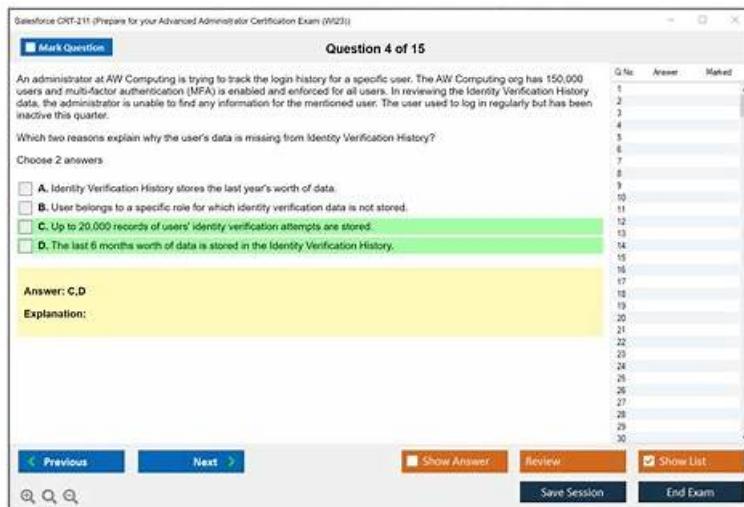


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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q148-Q153):

NEW QUESTION # 148

AW Computers has enabled the feature for Contact to multiple Accounts. A rep is trying to remove the primary Account from a Contact but is unable to do so. The administrator has already updated the page layout to no longer require an Account. What could be the issue?

- A. Private Contacts need to be enabled in Setup.
- B. The Contact has Indirect relationships to other Accounts.
- C. A primary Account relationship is required on a Contact regardless of the page layout settings.
- D. The Account Contact relationship record needs to be deleted first in order to disassociate Contact from the Account.

Answer: C

NEW QUESTION # 149

Northern Trail Outfitters (NTO) has a private sharing model for records containing a customer's credit information. These records should be visible to a sales rep's manager but hidden from their colleagues.

How should an administrator adjust NTO's sharing model to ensure the correct amount of confidentiality?

- A. Use validation rules targeting the logged-in user.
- B. **Create sharing rules for each manager based on the record owner.**
- C. Add View All access for the object via the managers profile.
- D. Grant access using hierarchies via the sharing settings.

Answer: B

Explanation:

To ensure that sales reps' managers can view records containing customer's credit information but their colleagues cannot, NTO should grant access using hierarchies via the sharing settings. This option allows users above another user in the role hierarchy to have access to records owned by or shared with users below them in the hierarchy. Reference:

https://help.salesforce.com/s/articleView?id=sf.admin_sharing.htm&type=5

NEW QUESTION # 150

What happens when you uncheck enable Content pack creation. Choose 2

- A. **Users can edit description**
- B. **Users cannot clone Content Pack**
- C. Users can edit contents of existing Pack

Answer: A,B

NEW QUESTION # 151

Cloud Kicks has an export of Order and Order Item data from an enterprise resource planning (ERP) system.

The data must be imported into the Salesforce Order and Order Product objects, while maintaining the relationships in the data.

What are two ways the administrator should load the data?

Choose 2 answers

- A. **Map an External ID data value to the object.**
- B. Use an Upsert operation to load data.
- C. **Use an Insert operation to load data.**
- D. Replace the Salesforce record ID with the External ID.

Answer: A,C

Explanation:

Use an Insert operation to load data because the data is not already in Salesforce and does not need to be updated or deleted.³

Map an External ID data value to the object because External IDs are used to create relationships between records that are being imported and records that already exist in Salesforce⁴.

References: 3 https://help.salesforce.com/s/articleView?id=sf.data_loader_insert.htm&type=5 4 https://help.salesforce.com/s/articleView?id=sf.data_loader_relationships.htm&type=5

NEW QUESTION # 152

On the Planet custom object, Ursa Major Solar's sales director wants only certain action buttons to appear depending on if a given planet is defined as gaseous.

Which Lightning component should the administrator define dynamic action buttons?

- A. Record Detail
- B. Activities

- C. Highlights Panel
- D. Related Lists

Answer: C

NEW QUESTION # 153

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