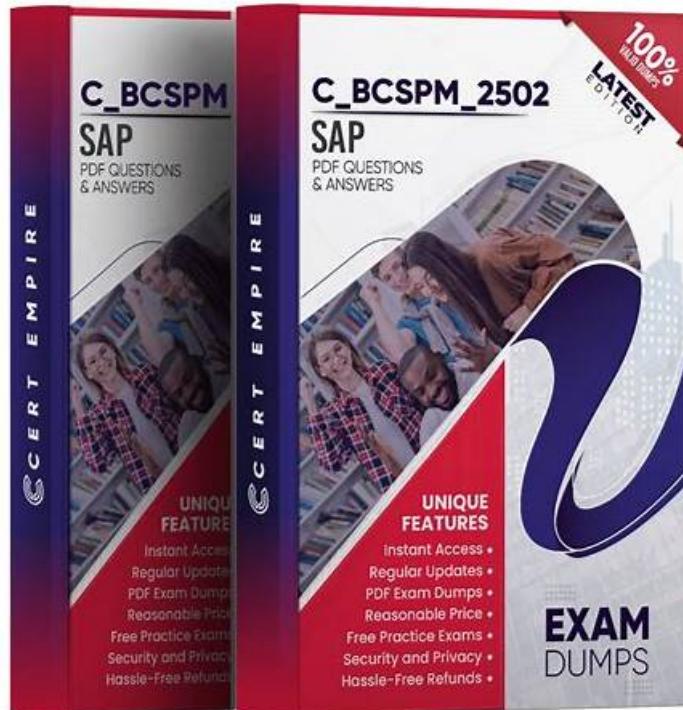


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## SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.</li></ul>

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## **SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q14-Q19):**

### **NEW QUESTION # 14**

In SAP Fieldglass, which AI enhancement aids buyers in reflecting clear job requirements without bias to their suppliers?

- A. AI-assisted position summary
- B. AI-assisted creation of statements of work
- C. AI-generated resume analysis
- D. AI-generated SOW descriptions

**Answer: D**

### **NEW QUESTION # 15**

Which of the following elements of the SAP Spend Management's Source-to-Pay (S2P) platform contribute to enhanced compliance? Note: There are 2 correct answers to this question.

- A. Manual verification processes to ensure compliance with regulations
- B. Built-in compliance checks and automated workflows
- C. Enhanced ability to prepare forecast reports for financial planning
- D. Provision of audit trails and documentation features

**Answer: B,D**

### **NEW QUESTION # 16**

How does SAP Ariba Category Management with Generative AI enhance category strategy development? Note: There are 2 correct answers to this question.

- A. Provides contextual insights for decision-making
- B. Automatically captures supplier selections
- C. Reduces onboarding time for internal employees
- D. Enriches and categorizes spend data

**Answer: A,D**

### **NEW QUESTION # 17**

What feature in SAP Fieldglass helps reduce the screening time of candidates by showcasing the most relevant skills and qualifications using AI?

- A. AI-generated work statements
- B. Traditional manager referrals
- C. AI-generated resume analysis
- D. Conventional role-change entries

**Answer: C**

## NEW QUESTION # 18

What key market trend is driving the need for integrated Spend Management solutions?

- A. Decreased focus on sustainability considerations
- B. A shift toward AI-driven tools
- C. Increased reliance on manual procurement processes
- D. Emphasis on visibility into spending patterns

**Answer: D**

## NEW QUESTION # 19

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