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Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q17-Q22):

NEW QUESTION # 17

A system administrator at Cloud Kicks creates a joined report to showcase the new business deals closing in the current quarter, which was well received by the business stakeholders. A manager wants to visualize this report on CRM Analytics.

The CRM Analytics consultant determines the report can be trended on CRM Analytics, but it's not working as expected. What is causing the issue?

- A. Trending dashboards cannot be created from joined reports.
- B. The Analytics Integration user did not have permission to view the report on Salesforce.
- C. The Salesforce report was filtered on quarterly data which meant it did not have enough data to trend on CRM Analytics.

Answer: A

NEW QUESTION # 18

A CRM Analytics consultant has prepared a CSV file to be uploaded to CRM Analytics. By mistake, one of the column headers is modified as random non-alphanumeric characters "/*&**(&*%", which went unnoticed prior to uploading the file.

What is the expected behavior of the uploaded CSV column?

- A. The column header is set to /*&**(&*%.
- B. The column header is auto-updated to "Column" + column number.
- C. The column header is prefixed with "X" upon upload.

Answer: C

Explanation:

When uploading CSV files into CRM Analytics, column headers must follow certain formatting rules.

Headers containing non-alphanumeric characters, such as /*&**(&*%", will automatically be adjusted.

Specifically, if the column header starts with non-alphanumeric characters or contains such characters, CRM Analytics will prefix the header with "X" to ensure compatibility with internal naming conventions. This behavior ensures that the column can be referenced in the platform without causing errors or conflicts.

NEW QUESTION # 19

Cloud Kicks (CK) has a dashboard that is still showing 10 former account managers. CK has since expanded, and some have moved from their former roles. CK wants the dashboard to reflect current account managers and stay up to date as new team members join.

How should the CRM Analytics developer accomplish this?

- A. Use a Repeater Widget that updates automatically as the data flows through the system
- B. Build a report and get notified when a new account manager joins, and then edit the dashboard to add the account manager.
- C. Create a Watchlist and when the number of account manager updates, update the dashboard to reflect the same.

Answer: A

Explanation:

The Repeater Widget in CRM Analytics allows dynamic updates to be reflected on the dashboard automatically as data flows are updated. This means that as new account managers join or existing account managers change roles, the data in the widget will automatically reflect the latest information without manual updates. This is the most efficient way to keep the dashboard up-to-date with the current list of account managers.

NEW QUESTION # 20

Universal Containers (UC) is looking to create a dashboard for whitespace analysis. UC wants to view a particular customer and see what similar customers have bought.

Which recipe transformation is helpful for the consultant to use while creating the dataset?

- A. Timeseries Forecasting
- B. Predict Missing Values
- C. Cluster

Answer: C

NEW QUESTION # 21

Cloud Kicks needs a CRM Analytics consultant to install the Appointment Analytics App. After installation, they realize the wrong field was picked and the app did not have access to a newly created field that should be used instead of the old one. What is the first step the consultant should take to prevent erroneous dataset/dashboard creation?

- A. Cancel running installations from Setup
- **B. Stop the recipe from running in Data Manager.**
- C. Update the app with the new field after installation.

Answer: B

Explanation:

If the wrong field is selected in the initial setup of an app or dataset, it is important to stop any data processing activities (like recipe executions) to prevent erroneous data from being loaded into datasets and dashboards. In this case, stopping the recipe from running in Data Manager is the correct first step. Once the recipe is stopped, the consultant can update the field selection or make other necessary corrections before restarting the process.

NEW QUESTION # 22

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