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Salesforce Certified Marketing Cloud Engagement Consultant Sample Questions (Q37-Q42):

NEW QUESTION # 37

LenoxSoft has a large database of leads and contacts in Salesforce. These leads and contacts contain information stored in custom

fields. They have not imported these leads or contacts into Marketing Cloud Account Engagement or set up any custom fields in Marketing Cloud Account Engagement.

What should their first step in Marketing Cloud Account Engagement?

- A. Import .CSV file containing custom field data into Marketing Cloud Account Engagement.
- B. Import leads and contacts from Salesforce into Marketing Cloud Account Engagement.
- C. Enable custom field creation via the Salesforce Connector.
- **D. Manually create and map custom fields in Marketing Cloud Account Engagement.**

Answer: D

NEW QUESTION # 38

"How could the prospect field 'Marketing Cloud Account Engagement Hard Bounce' be updated so a prospect becomes mailable?"

- **A. Clear the "Do Not Email" field on the prospect record**
- B. Remove the value in the 'Marketing Cloud Account Engagement Hard Bounce' field
- C. Update the "Opt Out" field on the prospect record
- D. Change the email address to a valid email address

Answer: A

NEW QUESTION # 39

Check the lowest and the highest available Prospect's score in Marketing Cloud Account Engagement

- A. A
- **B. D**
- C. F
- **D. F-**
- E. A+

Answer: B,D

NEW QUESTION # 40

What type of fields are not supported by the Marketing Cloud Account Engagement sync

- **A. Formula**
- **B. External Lookup Relationship**
- **C. Text Area (Rich)**
- **D. Geolocation**
- E. Date/Time
- F. Date/Time
- G. Time
- **H. Lookup Relationship**

Answer: A,B,C,D,H

NEW QUESTION # 41

Prior to starting implementation, LenoxSoft wishes to consolidate all their data within Salesforce. They currently use three different systems, including Salesforce, to manage their customer data. All data does NOT currently reside in one system, and Lenoxsoft wants Salesforce to be the primary system for customer records. What is the first step Lenoxsoft should take to allow Salesforce to become the primary recordholder?

- **A. Import and merge existing records from all systems to Salesforce**
- B. Add custom account fields to Marketing Cloud Account Engagement and map to Salesforce
- C. Import and merge existing records from all systems to Marketing Cloud Account Engagement
- D. Add custom prospect fields to Marketing Cloud Account Engagement and map to Salesforce.

Answer: A

NEW QUESTION # 42

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