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1 / 9

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Salesforce AP-211 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • Design: This domain encompasses creating Health Cloud solution designs using best practices, modeling healthcare entities with appropriate objects, determining specific capabilities to use, defining success metrics and reporting, implementing security and compliance, developing integration strategies, and creating data migration plans.
Topic 2	<ul style="list-style-type: none"> • Discovery: This domain covers identifying customer personas and stakeholders, defining required capabilities from use cases, and gathering functional and technical requirements to achieve desired business outcomes.
Topic 3	<ul style="list-style-type: none"> • Deploy: This domain addresses pre-deployment and post-deployment steps for specific use cases and Health Cloud capabilities, along with managing technical aspects through Mobile app capabilities.
Topic 4	<ul style="list-style-type: none"> • Implement: This domain focuses on installing Health Cloud, configuring applications and OmniStudio components, customizing features, implementing integrations and APIs, configuring security rules, and establishing reporting.

Salesforce Health Cloud Accredited Professional Sample Questions (Q79-Q84):

NEW QUESTION # 79

A MedTech company is implementing Health Cloud to better plan and track surgical case visits, manage device inventory, and run cycle counts.

Which data model should a consultant recommend the company use?

- A. Intelligent Sales
- B. Life Sciences
- C. Provider Engagement
- **D. Inventory Management**

Answer: D

Explanation:

The use case mentions:

Plan and track surgical case visits

Manage device inventory

Run cycle counts

These requirements directly align with the Health Cloud Inventory Management data model.

Inventory Management in Health Cloud is designed for MedTech and Life Sciences companies to track:

Surgical case planning and scheduling

Medical device and implant inventory management

Cycle counts and stock levels across facilities

It supports end-to-end surgical case tracking, ensuring the right devices are available at the right place and time.

Why not the others?

A . Life Sciences - Broader model used for clinical trials, patient programs, and pharma engagement, but not focused on surgical case + device inventory.

B . Provider Engagement - Used for managing provider relationship data (e.g., physician affiliations, facilities), not inventory or surgical planning.

C . Intelligent Sales - Focused on sales optimization and customer engagement, not surgical case or inventory management.

Salesforce Health Cloud Reference:

Salesforce Health Cloud - Inventory Management Guide:

"Use the Inventory Management data model to manage device inventory, surgical case planning, cycle counts, and medical device tracking across healthcare facilities."

NEW QUESTION # 80

Bloomington Caregivers has decided to expand its Health Cloud implementation to include a Crisis Support Center.

Which two steps should an administrator take as part of the implementation?

Choose 2 answers

- A. Assign users the Health Cloud Crisis Support Center Management permission set license.
- B. Install the Crisis Support Center unmanaged package.
- C. Enable Crisis Support Center Management App in Setup.
- D. Review and modify the Crisis Center Intake flow in Flow Builder to meet requirements.

Answer: C,D

NEW QUESTION # 81

Bloomington Caregivers is looking to migrate from Service Cloud to Health Cloud to take advantage of the prebuilt healthcare features and functionality.

Which three prerequisites should Bloomington Caregivers' administrators complete to successfully install the Health Cloud managed package in its org?

Choose 3 answers

- A. Log a support case to have person accounts enabled.
- B. Enable person accounts from Setup.
- C. Enable Chatter settings from Setup.
- D. Make data protection details available in records.
- E. Enable contacts to relate to multiple accounts.

Answer: C,D,E

NEW QUESTION # 82

What are three requirements for implementing patients or members in Health Cloud?

Choose 3 answers

- A. Ensure the Account is the Parent to Household Accounts.
- B. Ensure 1-to-1 Account to Contact relationship.
- C. Ensure the Parent Account field is blank.
- D. Ensure the Parent Contact object is blank.
- E. Ensure the Person Account object Is used.

Answer: A,B,E

NEW QUESTION # 83

While setting up Advanced Therapy Management, a consultant wants to have patients associated to Care Programs during enrollment. They need to customize the Health Cloud enrollment process to match their customer's process.

What should the consultant clone to customize for the customer, while leveraging out-of-the-box Health Cloud functionality?

- A. FlexCard
- B. Apex Class
- C. Flow
- D. OmniScript

Answer: D

Explanation:

In Salesforce Health Cloud Advanced Therapy Management (ATM), the enrollment process for associating patients to Care Programs is driven by OmniStudio OmniScripts.

Salesforce provides out-of-the-box OmniScripts for patient enrollment.

Best practice: Instead of building from scratch, you clone the delivered OmniScript and then customize it to align with your customer's unique enrollment process.

This approach ensures you continue to leverage Health Cloud's standard functionality while tailoring the process flow.

Why not the others?

A. FlexCard - Displays patient/care program info but doesn't handle the guided enrollment process.

B. Flow - Standard Salesforce Flows are not used for ATM enrollment; Health Cloud leverages OmniScripts for these guided

workflows.

C . Apex Class - Only needed for custom logic; cloning Apex is not recommended for configuration/customization here.

Salesforce Health Cloud Reference:

Salesforce Health Cloud Implementation Guide - Advanced Therapy Management:

"Enrollment processes for patients into Care Programs are delivered as OmniScripts. To customize these processes, clone the standard OmniScript and modify it to meet your business needs."

NEW QUESTION # 84

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