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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

SAP Certified Associate - SAP Business One Sample Questions (Q43-Q48):

NEW QUESTION # 43
Which documents can you copy to a Return Request document? Note: There are 2 correct answers to this question.

- A. A/R Invoice
- B. Return
- C. A/R Credit Memo
- D. Delivery

Answer: A,D

NEW QUESTION # 44
What payment means can be used for outgoing payments in the Payment Wizard? Note: There are 2 correct answers to this question.

- A. Bank transfer
- B. Checks
- C. Credit card
- D. Cash

Answer: A,B

NEW QUESTION # 45
A company wants to track the performance of the caterers who they use for special events. They use a service contract with each caterer for the delivery of food at these events. Each caterer is set up as a vendor and one item master is used for the service. An invoice is used to pay for each event.
After each event they want to record the freshness, presentation, and quality and provide a report on each event in the purchasing manager's dashboard. You have decided to add a user-defined field for each metric.
Where would you add the user-defined fields?

- A. A/P invoice
- B. Service contract

- C. Vendor master data
- D. Item master data

Answer: B

NEW QUESTION # 46

In a perpetual inventory system, what is the effect of posting an A/P Invoice that is copied from a Goods Receipt PO (GRPO)?
Note: T here are 2 correct answers to this question.

- A. Stock value increases.
- B. Vendor's balance increases.
- C. Allocation account from GRRPO clears.
- D. Journal entry reduces cash account.

Answer: B,C

NEW QUESTION # 47

You have a business partner that is both a customer and a vendor.
Where can you easily check the consolidated total debt of the customer and the connected vendor?

- A. In the General Ledger report for the customer
- B. In the Account Balance window of the customer
- C. In the Customer Receivable Aging report

Answer: C

NEW QUESTION # 48

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